State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## Filing at a Glance

Company: Safeway Insurance Company of Arkansas

Product Name: Private Passenger Auto Program

State: Arkansas

TOI: 19.0 Personal Auto

Sub-TOI: 19.0001 Private Passenger Auto (PPA)

Filing Type: Rate/Rule
Date Submitted: 09/05/2014

SERFF Tr Num: PERR-129708971
SERFF Status: Closed-Filed

State Tr Num:

State Status:

Co Tr Num: SWAR-PPA-AR-1401R

Effective Date 10/15/2014

Requested (New):

Effective Date 11/27/2014

Requested (Renewal):

Author(s): Olga E. Garcia, Addy Anggelico, Erica Rodriguez

Reviewer(s): Alexa Grissom (primary)

Disposition Date: 02/02/2015

Disposition Status: Filed

Effective Date (New): 10/15/2014 Effective Date (Renewal): 11/27/2014

State Filing Description:

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **General Information**

Project Name: SWAR-PPA-AR-1401R Status of Filing in Domicile:
Project Number: SWAR-PPA-AR-1401R Domicile Status Comments:

Reference Organization: Reference Number:
Reference Title: Advisory Org. Circular:

Filing Status Changed: 02/02/2015

State Status Changed: Deemer Date:

Created By: Erica Rodriguez Submitted By: Addy Anggelico

Corresponding Filing Tracking Number:

### Filing Description:

We are proposing to revise the private passenger auto rate and rules for Safeway Insurance Company of Arkansas in the state of Arkansas, proposed effective October 15, 2014 for new business and November 1, 2014 for renewal business. The program started in May 2010 and currently has 1,617 policies in force.

Please find a summary of the proposed rule changes below:

- •Page 4, 7 and 12: added photos to requirement for policies with physical damage coverage.
- •Page 6: regarding the direct bill six-month policy plan, the balance owed need not be billed in equal installments.
- •Pages18 through 23: Added zip code 72255 into territory 42.

The manual is provided both as a proposed version and with changes tracked for your review.

Rates are proposed to increase by 7.1%%. The indicated rate change is an increase of 14.9%. We are proposing to change territory base rates for bodily injury, property damage, medical and uninsured motorists. We are also proposing to change our driver class factors for bodily injury and property damage. We rely on both competitor support as well as indicated data for the program.

Please find a summary of the proposed rate changes below:

Base Rates increases for an overall impact of 5.7% Driver Class Liability increase 1.3%

Please see Actuarial Supporting Exhibits for more detail on the proposed rate changes.

Enclosed is authorization for Perr&Knight to submit this filing on behalf of the Company. All correspondence related to this filing should be directed to Perr&Knight. If there are any requests for additional information related to items in this filing, we will forward the request immediately to the Company. We will submit the Company's response to your attention as soon as we receive it.

# **Company and Contact**

### **Filing Contact Information**

Erica Rodriguez, State Filings Analyst doi@perrknight.com 401 Wilshire Blv 310-889-0982 [Phone]

Suite 300

Santa Monica, CA 90401

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **Filing Company Information**

(This filing was made by a third party - perrandknightactuaryconsultants)

Safeway Insurance Company of CoCode: 11223 State of Domicile: Arkansas Arkansas Group Code: 257 Company Type: Property and

790 Pasquinelli Drive Group Name: Safeway Insurance Casualty

Westmont, IL 60559 Group State ID Number:

(630) 887-8300 ext. [Phone] FEIN Number: 63-0974847

## **Filing Fees**

Fee Required? Yes

Fee Amount: \$100.00

Retaliatory? No

Fee Explanation: State charges \$100 per rate/rule filing.

Per Company: No

CompanyAmountDate ProcessedTransaction #Safeway Insurance Company of Arkansas\$100.0009/05/201485956492

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

# **Correspondence Summary**

**Dispositions** 

Status	Created By	Created On	Date Submitted
Filed	Alexa Grissom	02/02/2015	02/02/2015

### **Objection Letters and Response Letters**

Objection Letters Response Letters

Objection Letters				response Letters			
Status	Created By	Created On	Date Submitted	Responded By	Created On	Date Submitted	
Pending Industry Response	Alexa Grissom	01/08/2015	01/08/2015	Erica Rodriguez	01/27/2015	01/27/2015	
Pending Industry Response	Alexa Grissom	12/16/2014	12/16/2014	Erica Rodriguez	12/29/2014	12/29/2014	
Pending Industry Response	Alexa Grissom	12/11/2014	12/11/2014	Erica Rodriguez	12/15/2014	12/15/2014	
Pending Industry Response	Alexa Grissom	12/08/2014	12/08/2014	Erica Rodriguez	12/09/2014	12/09/2014	
Pending Industry Response	Alexa Grissom	12/08/2014	12/08/2014	Erica Rodriguez	12/08/2014	12/08/2014	
Pending Industry Response	Alexa Grissom	12/04/2014	12/04/2014	Erica Rodriguez	12/04/2014	12/04/2014	
Pending Industry Response	Alexa Grissom	12/02/2014	12/02/2014	Erica Rodriguez	12/02/2014	12/02/2014	
Pending Industry Response	Alexa Grissom	11/25/2014	11/25/2014	Erica Rodriguez	11/25/2014	11/25/2014	
Pending Industry Response	Alexa Grissom	10/28/2014	10/28/2014	Erica Rodriguez	11/07/2014	11/07/2014	
Pending Industry Response	Alexa Grissom	10/23/2014	10/23/2014	Erica Rodriguez	10/27/2014	10/27/2014	

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **Objection Letters and Response Letters**

Objection Letters Response Letters

Status	Created By	Created On	Date Submitted	Responded By	Created On
Pending Industry Response	Alexa Grissom	09/30/2014	09/30/2014	Erica Rodriguez	10/13/2014
Pending Industry Response	Alexa Grissom	09/23/2014	09/23/2014	Erica Rodriguez	09/23/2014

**Amendments** 

Schedule	Schedule Item Name	Created By	Created On	Date Submitted
Supporting Document	APCS-Auto Premium Comparison Survey	Erica Rodriguez	11/18/2014	11/18/2014

**Date Submitted** 

10/13/2014

09/23/2014

**Filing Notes** 

Subject	Note Type	Created By	Created On	Date Submitted
APCS Problems	Note To Filer	Alexa Grissom	01/08/2015	01/08/2015
Status Inquiry	Note To Reviewer	Erica Rodriguez	11/24/2014	11/24/2014
Effective Date	Note To Filer	Alexa Grissom	11/18/2014	11/18/2014
RE: Effective Date	Note To Reviewer	Erica Rodriguez	11/10/2014	11/10/2014
Effective Date	Note To Filer	Alexa Grissom	11/10/2014	11/10/2014
Pending Objection submitted 10/23/2014	Note To Reviewer	Erica Rodriguez	10/23/2014	10/23/2014
Pending Objection Due date	Note To Reviewer	Erica Rodriguez	09/23/2014	09/23/2014

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

# **Disposition**

Disposition Date: 02/02/2015 Effective Date (New): 10/15/2014 Effective Date (Renewal): 11/27/2014

Status: Filed

Comment:

	Overall %	Overall %	Written Premium	<b>Number of Policy</b>	Written	Maximum %	Minimum %
Company	Indicated	Rate	Change for	<b>Holders Affected</b>	Premium for	Change	Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
Safeway Insurance Company of Arkansas	14.900%	7.100%	\$159,000	1,617	\$2,243,000	%	%

Schedule	Schedule Item	Schedule Item Status	<b>Public Access</b>
Supporting Document	A-1 Private Passenger Auto Abstract	Filed	Yes
Supporting Document (revised)	APCS-Auto Premium Comparison Survey	Filed	Yes
Supporting Document	APCS-Auto Premium Comparison Survey	Filed	Yes
Supporting Document	APCS-Auto Premium Comparison Survey	Filed	Yes
Supporting Document	APCS-Auto Premium Comparison Survey	Filed	Yes
Supporting Document	APCS-Auto Premium Comparison Survey	Filed	Yes
Supporting Document	APCS-Auto Premium Comparison Survey	Filed	Yes
Supporting Document	APCS-Auto Premium Comparison Survey	Filed	Yes
Supporting Document	APCS-Auto Premium Comparison Survey	Filed	Yes
Supporting Document	APCS-Auto Premium Comparison Survey	Filed	Yes
Supporting Document (revised)	NAIC loss cost data entry document	Filed	Yes
Supporting Document	NAIC loss cost data entry document	Filed	Yes
Supporting Document	NAIC loss cost data entry document	Filed	Yes
Supporting Document	NAIC Loss Cost Filing Document for OTHER than Workers' Comp	Filed	Yes
Supporting Document	Exhibits	Filed	Yes
Supporting Document	Redlines	Filed	Yes
Supporting Document	Letter of Authorization	Filed	Yes

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

 Schedule
 Schedule Item
 Schedule Item Status
 Public Access

 Rate
 UNDERWRITING GUIDE
 Filed
 Yes

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 01/08/2015 Submitted Date 01/08/2015

Respond By Date

Dear Erica Rodriguez,

#### Introduction:

This will acknowledge receipt of the captioned filing. The same error message was returned yet again. I so notice that some of the numbers are larger than the others. Do you know why this is? Also, have you tried a totally new form and inputting new information?

### Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Arkansas does not allow the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 12/16/2014 Submitted Date 12/16/2014

Respond By Date

Dear Erica Rodriguez,

#### Introduction:

This will acknowledge receipt of the captioned filing. Unfortunately, the same error message appeared.

#### Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Arkansas does not allow the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 12/11/2014 Submitted Date 12/11/2014

Respond By Date

Dear Erica Rodriguez,

#### Introduction:

This will acknowledge receipt of the captioned filing. The latest survey failed the test as well: A premium cell may contain a text value. Please change all text to numbers.

#### Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Arkansas does not allow the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 12/08/2014 Submitted Date 12/08/2014

Respond By Date

Dear Erica Rodriguez,

#### Introduction:

This will acknowledge receipt of the captioned filing. The program said a premium cell may contain a text value. Please change all text to numbers. I'm sorry this form is so trying!!

### Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Arkansas does not allow the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 12/08/2014 Submitted Date 12/08/2014

Respond By Date

Dear Erica Rodriguez,

### Introduction:

This will acknowledge receipt of the captioned filing. I ran the test again and received the same errors. One effective date is all the field will accept. Please start with a blank form and submit the APCS again.

#### Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Arkansas does not allow the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 12/04/2014 Submitted Date 12/04/2014

Respond By Date

Dear Erica Rodriguez,

### Introduction:

This will acknowledge receipt of the captioned filing. I ran the new one and received these error messages: effective date entered incorrectly and premium cell may contain a text value. I'm sorry this is so tedious. Please try again!!

#### Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Arkansas does not allow the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 12/02/2014 Submitted Date 12/02/2014

Respond By Date

Dear Erica Rodriguez,

### Introduction:

This will acknowledge receipt of the captioned filing. The APCS says it contains links to other data sources and extra worksheets that need to be deleted. Please amend and resubmit accordingly.

#### Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Arkansas does not allow the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 11/25/2014 Submitted Date 11/25/2014

Respond By Date

Dear Erica Rodriguez,

#### Introduction:

This will acknowledge receipt of the captioned filing. You may use the elected effective date. However, the APCS must be updated to reflect such.

### Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Arkansas does not allow the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 10/28/2014 Submitted Date 10/28/2014

Respond By Date

Dear Erica Rodriguez,

#### Introduction:

This will acknowledge receipt of the captioned filing. The Commissioner will allow the rate increase, however, individual increases should be capped at 20 percent. Please amend the filing, abstracts included, accordingly.

#### Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Arkansas does not allow the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 10/23/2014 Submitted Date 10/23/2014

Respond By Date

Dear Erica Rodriguez,

### Introduction:

This will acknowledge receipt of the captioned filing. Thank you for submitted the RF-1. All rate increases of 6 percent and above must be reviewed with the Commissioner before being processed. Therefore, the filing should be held in abeyance pending his review.

### Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Arkansas does not allow the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 09/30/2014 Submitted Date 09/30/2014

Respond By Date

Dear Erica Rodriguez,

### Introduction:

This will acknowledge receipt of the captioned filing. Arkansas is a rural state; therefore, territories should not be composed of only two zip codes. Please amend accordingly.

### Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Arkansas does not allow the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 09/23/2014 Submitted Date 09/23/2014

Respond By Date

Dear Erica Rodriguez,

### Introduction:

This will acknowledge receipt of the captioned filing. The RF-1 must be completed and submitted. Additionally, territories must contain several zip codes for credibility.

In accordance with Regulation 23, Section 7.A., this filing may not be implemented until 20 days after the requested amendment(s) and/or information is received.

#### Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Arkansas does not allow the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 01/27/2015 Submitted Date 01/27/2015

Dear Alexa Grissom,

Introduction:

Response 1

Comments:

Please see attachment.

Changed Items:

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

	edule Item Changes
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	Premium Comparison Survey F310AR_01272015.pdf Premium Comparison Survey F310AR_01272015.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	PPA_Survey_FORM_APCS20141229.pdf PPA_Survey_FORM_APCS20141229.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	APCS.pdf APCS.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	APCS-safeway retype2014.pdf APCS-safeway retype2014.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	APCS - Safeway 2014.pdf APCS - Safeway 2014.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	Premium Comparison Survey_Safeway2014 link removedv3.pdf Premium Comparison Survey_Safeway2014 link removedv3.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	Premium Comparison Survey_Safeway2014 link removed.pdf Premium Comparison Survey_Safeway2014 link removed.xls
Previous Version	

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

Satisfied - Item:	APCS-Auto Premium Comparison Survey
Satisfied - Item.	AFCS-Auto Fremium Companson Survey
Comments:	
Attachment(s):	Premium Comparison Survey_Safeway2014.pdf Premium Comparison Survey_Safeway2014.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	Premium Comparison Survey_Safeway2014.xls Premium Comparison Survey_Safeway2014.pdf

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

### Conclusion:

Sincerely,

Erica Rodriguez

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 12/29/2014
Submitted Date 12/29/2014

Dear Alexa Grissom,

Introduction:

Response 1

Comments:

The APCS form has been revised.

Changed Items:

Filing Company: Safeway Insurance Company of Arkansas

19.0 Personal Auto/19.0001 Private Passenger Auto (PPA) TOI/Sub-TOI:

Product Name: Private Passenger Auto Program

State:

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

Arkansas

<b>Supporting Document Schedu</b>	le Item Changes
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	PPA_Survey_FORM_APCS20141229.pdf PPA_Survey_FORM_APCS20141229.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	APCS.pdf APCS.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	APCS-safeway retype2014.pdf APCS-safeway retype2014.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	APCS - Safeway 2014.pdf APCS - Safeway 2014.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	Premium Comparison Survey_Safeway2014 link removedv3.pdf Premium Comparison Survey_Safeway2014 link removedv3.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	Premium Comparison Survey_Safeway2014 link removed.pdf Premium Comparison Survey_Safeway2014 link removed.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	Premium Comparison Survey_Safeway2014.pdf Premium Comparison Survey_Safeway2014.xls
Previous Version	

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

Satisfied - Item:

Comments:

APCS-Auto Premium Comparison Survey

Attachment(s):

Premium Comparison Survey\_ Safeway2014.xls

Premium Comparison Survey\_ Safeway2014.pdf

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

#### Conclusion:

Sincerely,

Erica Rodriguez

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 12/15/2014
Submitted Date 12/15/2014

Dear Alexa Grissom,

Introduction:

Response 1

Comments:

The APCS form has been revised, please see attachment.

Changed Items:

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

<b>Supporting Document Sc</b>	hedule Item Changes
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	APCS.pdf APCS.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	APCS-safeway retype2014.pdf APCS-safeway retype2014.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	APCS - Safeway 2014.pdf APCS - Safeway 2014.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	Premium Comparison Survey_Safeway2014 link removedv3.pdf Premium Comparison Survey_Safeway2014 link removedv3.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	Premium Comparison Survey_Safeway2014 link removed.pdf Premium Comparison Survey_Safeway2014 link removed.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	Premium Comparison Survey_Safeway2014.pdf Premium Comparison Survey_Safeway2014.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	Premium Comparison Survey_Safeway2014.xls Premium Comparison Survey_Safeway2014.pdf

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

#### Conclusion:

Sincerely,

Erica Rodriguez

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 12/09/2014
Submitted Date 12/09/2014

Dear Alexa Grissom,

Introduction:

Response 1

Comments:

Please find the revised spreadsheet attached.

Changed Items:

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

<b>Supporting Document So</b>	chedule Item Changes
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	APCS-safeway retype2014.pdf APCS-safeway retype2014.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	APCS - Safeway 2014.pdf APCS - Safeway 2014.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	Premium Comparison Survey_Safeway2014 link removedv3.pdf Premium Comparison Survey_Safeway2014 link removedv3.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	Premium Comparison Survey_Safeway2014 link removed.pdf Premium Comparison Survey_Safeway2014 link removed.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	Premium Comparison Survey_Safeway2014.pdf Premium Comparison Survey_Safeway2014.xls
Previous Version	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	
Attachment(s):	Premium Comparison Survey_Safeway2014.xls Premium Comparison Survey_Safeway2014.pdf

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

No Rate/Rule Schedule items changed.

Conclusion:

Sincerely,

Erica Rodriguez

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 12/08/2014
Submitted Date 12/08/2014

Dear Alexa Grissom,

Introduction:

Response 1

Comments:

The APCS spreadsheet has been revised, please see attached.

Changed Items:

Filing Company:

Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

State:

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

Arkansas

Supporting Document Schedule Item Changes		
Satisfied - Item:	APCS-Auto Premium Comparison Survey	
Comments:		
Attachment(s):	APCS - Safeway 2014.pdf APCS - Safeway 2014.xls	
Previous Version		
Satisfied - Item:	APCS-Auto Premium Comparison Survey	
Comments:		
Attachment(s):	Premium Comparison Survey_Safeway2014 link removedv3.pdf Premium Comparison Survey_Safeway2014 link removedv3.xls	
Previous Version		
Satisfied - Item:	APCS-Auto Premium Comparison Survey	
Comments:		
Attachment(s):	Premium Comparison Survey_Safeway2014 link removed.pdf Premium Comparison Survey_Safeway2014 link removed.xls	
Previous Version		
Satisfied - Item:	APCS-Auto Premium Comparison Survey	
Comments:		
Attachment(s):	Premium Comparison Survey_Safeway2014.pdf Premium Comparison Survey_Safeway2014.xls	
Previous Version		
Satisfied - Item:	APCS-Auto Premium Comparison Survey	
Comments:		
Attachment(s):	Premium Comparison Survey_Safeway2014.xls Premium Comparison Survey_Safeway2014.pdf	

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Conclusion:

Sincerely,

Erica Rodriguez

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 12/04/2014 Submitted Date 12/04/2014

Dear Alexa Grissom,

Introduction:

### Response 1

#### Comments:

As requested, the spreadsheet has been revised.

### Changed Items:

Supporting Document Schedule Item Changes		
Satisfied - Item:	APCS-Auto Premium Comparison Survey	
Comments:		
Attachment(s):	Premium Comparison Survey_Safeway2014 link removedv3.pdf Premium Comparison Survey_Safeway2014 link removedv3.xls	
Previous Version		
Satisfied - Item:	APCS-Auto Premium Comparison Survey	
Comments:		
Attachment(s):	Premium Comparison Survey_Safeway2014 link removed.pdf Premium Comparison Survey_Safeway2014 link removed.xls	
Previous Version		
Satisfied - Item:	APCS-Auto Premium Comparison Survey	
Comments:		
Attachment(s):	Premium Comparison Survey_Safeway2014.pdf Premium Comparison Survey_Safeway2014.xls	
Previous Version		
Satisfied - Item:	APCS-Auto Premium Comparison Survey	
Comments:		
Attachment(s):	Premium Comparison Survey_Safeway2014.xls Premium Comparison Survey_Safeway2014.pdf	

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Conclusion:

Sincerely,

Erica Rodriguez

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 12/02/2014
Submitted Date 12/02/2014

Dear Alexa Grissom,

Introduction:

Response 1

Comments:

Please find the revised APCS form attached.

### Changed Items:

Supporting Document Schedule Item Changes		
Satisfied - Item:	APCS-Auto Premium Comparison Survey	
Comments:		
Attachment(s):	Premium Comparison Survey_Safeway2014 link removed.pdf Premium Comparison Survey_Safeway2014 link removed.xls	
Previous Version		
Satisfied - Item:	APCS-Auto Premium Comparison Survey	
Comments:		
Attachment(s):	Premium Comparison Survey_Safeway2014.pdf Premium Comparison Survey_Safeway2014.xls	
Previous Version		
Satisfied - Item:	APCS-Auto Premium Comparison Survey	
Comments:		
Attachment(s):	Premium Comparison Survey_Safeway2014.xls Premium Comparison Survey_Safeway2014.pdf	

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Conclusion:

Filing Company:

Safeway Insurance Company of Arkansas

State: Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 11/25/2014 Submitted Date 11/25/2014

Dear Alexa Grissom,

Introduction:

### Response 1

#### Comments:

The Company confirms that they understand the effective date definitions under regulation 23. The new and renewal dates that the Company wishes to implement are reflected on the APCS exhibit.

#### Changed Items:

No Supporting Documents changed.

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

#### Conclusion:

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 11/07/2014 Submitted Date 11/07/2014

Dear Alexa Grissom,

Introduction:

#### Response 1

#### Comments:

The company will cap all renewal business at 20%. Please see the attached revised filing Abstract, which notes the capping.

#### Changed Items:

Supporting Document Schedule Item Changes			
Satisfied - Item:	NAIC loss cost data entry document		
Comments:			
Attachment(s):	FORM RF-1 Rate Filing Abstract2014 v2.pdf		
Previous Version			
Satisfied - Item:	NAIC loss cost data entry document		
Comments:			
Attachment(s):	FORM RF-1 Rate Filing Abstract2014.pdf		
Previous Version			
Bypassed - Item:	NAIC loss cost data entry document		
Bypass Reason:	N/A		
Attachment(s):			

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

#### Conclusion:

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 10/27/2014 Submitted Date 10/27/2014

Dear Alexa Grissom,

Introduction:

### Response 1

#### Comments:

The Company acknowledges receipt of this status confirmation.

#### Changed Items:

No Supporting Documents changed.

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

#### Conclusion:

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 10/13/2014 Submitted Date 10/13/2014

Dear Alexa Grissom,

Introduction:

### Response 1

#### Comments:

Safeway Insurance Company of Arkansas will revise territory assignments in the next Personal Auto rate filing to include no fewer than three zip codes per territory.

#### Changed Items:

No Supporting Documents changed.

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

### Conclusion:

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 09/23/2014 Submitted Date 09/23/2014

Dear Alexa Grissom,

Introduction:

### Response 1

#### Comments:

Please see the RF1. Note that all territories contain more than one zip code. Note that there was no change to any territory except for the addition of a zip code to territory 42.

### Changed Items:

Supporting Document Schedule Item Changes			
Satisfied - Item:	NAIC loss cost data entry document		
Comments:			
Attachment(s):	FORM RF-1 Rate Filing Abstract2014.pdf		
Previous Version			
Bypassed - Item:	NAIC loss cost data entry document		
Bypass Reason:	N/A		
Attachment(s):			

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

#### Conclusion:

Sincerely,

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

## **Amendment Letter**

Submitted Date: 11/18/2014

Comments:

The requested effective date revisions have been made.

Changed Items:

No Form Schedule Items Changed.

No Rate Schedule Items Changed.

Supporting Document Schedule Item Changes			
Satisfied - Item:	APCS-Auto Premium Comparison Survey		
Comments:			
Attachment(s):	Premium Comparison Survey_Safeway2014.pdf Premium Comparison Survey_Safeway2014.xls		
Previous Version			
Satisfied - Item:	APCS-Auto Premium Comparison Survey		
Comments:			
Attachment(s):	Premium Comparison Survey_Safeway2014.xls Premium Comparison Survey_Safeway2014.pdf		

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **Note To Filer**

Created By:

Alexa Grissom on 01/08/2015 03:16 PM

Last Edited By:

Alexa Grissom

**Submitted On:** 

02/02/2015 12:03 PM

Subject:

**APCS Problems** 

**Comments:** 

Per our telephone conversations, Safeway may utilize their proposed effective date. Please continue to work to correct the error on the APCS.

SERFF Tracking #: PERR-129708971 State Tracking #:

Company Tracking #: SWAR-PPA-AR-1401R

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **Note To Reviewer**

**Created By:** 

Erica Rodriguez on 11/24/2014 12:50 PM

Last Edited By:

Alexa Grissom

**Submitted On:** 

02/02/2015 12:03 PM

Subject:

Status Inquiry

**Comments:** 

Please advise on the current review status of the filing.

Thank you.

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **Note To Filer**

Created By:

Alexa Grissom on 11/18/2014 09:45 AM

Last Edited By:

Alexa Grissom

**Submitted On:** 

02/02/2015 12:03 PM

Subject:

**Effective Date** 

**Comments:** 

Per Regulation 23 you may implement the filing 20 days from the date you responded to the 20 percent cap request.

Filing Company:

Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Arkansas

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **Note To Reviewer**

Created By:

State:

Erica Rodriguez on 11/10/2014 12:46 PM

Last Edited By:

Alexa Grissom

**Submitted On:** 

02/02/2015 12:03 PM

Subject:

**RE: Effective Date** 

#### Comments:

Can you please provide us with further clarification for this effective date request? We did not make any changes to the filing during the DOI review except when requested to implement a cap of 20% by the DOI on 10/28 that impacted renewal business only. Are you asking us to provide a new effective 30 days away from today? Please advise.

Thank you

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **Note To Filer**

Created By:

Alexa Grissom on 11/10/2014 10:54 AM

Last Edited By:

Alexa Grissom

**Submitted On:** 

02/02/2015 12:03 PM

Subject:

**Effective Date** 

Comments:

Please submit a new effective date and amend the APCS accordingly.

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **Note To Reviewer**

Created By:

Erica Rodriguez on 10/23/2014 02:13 PM

Last Edited By:

Alexa Grissom

**Submitted On:** 

02/02/2015 12:03 PM

Subject:

Pending Objection submitted 10/23/2014

**Comments:** 

We are not sure what action to take at the recently submitted objection. Should we acknowledge the objection in the response that is pending?

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **Note To Reviewer**

Created By:

Erica Rodriguez on 09/23/2014 01:42 PM

Last Edited By:

Alexa Grissom

**Submitted On:** 

02/02/2015 12:03 PM

Subject:

Pending Objection Due date

**Comments:** 

We have received the posted objection from the department. We would like to request a Due Date of how long the Company has to provide a reply.

Thank you.

SERFF Tracking #: PERR-129708971 State Tracking #:

Company Tracking #: SWAR-PPA-AR-1401R

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

# Post Submission Update Request Processed On 11/25/2014

Status: Allowed

Created By: Erica Rodriguez
Processed By: Alexa Grissom

Comments:

**General Information:** 

Field NameRequested ChangePrior ValueEffective Date Requested (Renew)11/27/201411/01/2014

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### **Rate Information**

Rate data applies to filing.

Filing Method: File and Use

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 8.700%

Effective Date of Last Rate Revision: 01/15/2013

Filing Method of Last Filing: File and Use

### **Company Rate Information**

Company	Overall % Indicated	Overall % Rate	Written Premium Change for	Number of Policy Holders Affected	Written Premium for	Maximum % Change	Minimum % Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
Safeway Insurance Company of Arkansas	14.900%	7.100%	\$159,000	1,617	\$2,243,000	%	%

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

### Rate/Rule Schedule

Item	Schedule Item				Previous State	
No.	Status	Exhibit Name	Rule # or Page #	Rate Action	Filing Number	Attachments
1	Filed 02/02/2015	UNDERWRITING GUIDE	Page 1 through Page 24	Replacement		AR UW Guide Eff 2014-10-15 new 2014-11-01 renew.pdf



# SAFEWAY INSURANCE COMPANY OF ARKANSAS

# **UNDERWRITING GUIDE**

Effective Date(s):
October 15, 2014 for new business
November 1, 2014 for renewal business

# **Safeway Insurance Company of Arkansas**

# Index

	Page
Directory	3
General Rules and Regulations	4
Binding Authority	4
Incomplete Applications	4
Exclusions	5
Direct Bill Six-Month Policy Plan	6
Weather Related Restrictions	9
Financial Responsibility Filings	9
Named Non-Owner	9
Exclusion of Driver	9
Uninsured/Underinsured Motorist Coverage Rejection	9
Personal Injury Protection Coverage Rejection	9
Rating Discounts	10
Multiple Operators/Multiple Vehicles Rating Procedure	11
Claim Guide	11
Risks Requiring Additional Documentation	11
Physical Damage Rules	12
Symbols	12
Special Equipment	13
Point Schedule	13
Violations	14
Prohibited Vehicles	15
Driver Classification	16
Optional Coverage Rates	17
Excess Points Calculation	17
Physical Damage Deductible Options	17
Territory Definitions	18
Medical Report	24

# Safeway Insurance Company of Arkansas

# **Directory**

Office Address: 200 W. Congress Street Suite 850 Lafayette, LA 70501

Mailing Address: P.O. Drawer 92010 Lafayette, LA 70509

# **Claims & Underwriting Phone Numbers:**

Office: (337) 291-2510 Claims Fax: (877) 323-8061 Underwriting Fax: (877) 323-8063 Toll Free: (800) 252-3251 Automated Line: (800) 575-7951

Email Photos only: arsafeimage@safewayins.com Email questions to: service-ar@safewayins.com

# **Underwriting Guide**

### **General Rules and Regulations**

- 1. All applications must be submitted on **Safeway of Arkansas** approved applications and must be completed in their entirety.
- 2. The application becomes a part of the policy. Errors and Omissions may result in denial of coverage and the policy may be considered null and void.
- 3. No flat cancellations will be allowed on any policies returned after the inception date. All cancellation requests must indicate reason for cancellation.
- 4. Cancellations will be computed pro-rata. Cancellations by insured request will be assessed a \$30.00 cancellation fee.
- 5. When checks are returned for Non-Sufficient Funds or when an Auto-Pay payment is rejected, a notice of cancellation will be issued. A \$25.00 NSF fee must be paid prior to reinstatement of the policy. If your initial premium payment is by check, draft, or any remittance other than cash, coverage under this policy is conditioned upon the check, draft, or remittance being honored upon presentment. If the check, draft, or remittance is not honored upon presentment, this policy may, at our option, be deemed void from its inception.
- 6. No towing coverage will be afforded on vehicles more than 15 years old on new applications or renewals, and the vehicle must have physical damage coverage.
- A CLUE with Additional Driver Report and/or an MVR will be obtained by the company on every risk.
  Please encourage the applicant to fully disclose his or her driving record to avoid the need for premium
  adjustments or cancellations.
- 8. Any unearned premium of \$5.00 or less will not be returned unless a written request is received from the named insured.
- 9. Policies with out of state addresses will be rated using territory 34 rates and will be either cancelled or issued a non-renewal.
- 10. Drivers with an international driver's license will be rated with 4 points.
- 11. No rental reimbursement coverage will be afforded on vehicles without physical damage coverage.
- 12. Agents are responsible for retaining and safeguarding all signed paperwork.

### **Binding Authority**

# Applicable to new business, renewals and endorsements; a risk may be bound, if it is not on our exclusion list, provided:

- 1. It is effective no earlier than the time and date that the application is signed by the applicant and the agent;
- 2. Applications, endorsements and payments must be uploaded to Safeway. The required documentation must be submitted to Safeway within seven (7) days. Required documents are as follows: Auto Pay Authorization Forms, Photos, Discount Documentation and Accident Not at Fault Documents.
- 3. If extenuating circumstances occur, any application, endorsement or payment that could not be uploaded must be mailed to Safeway within two (2) working days of the effective date. The envelope containing the application/endorsement/payment must be postmarked by the U.S. Post Office within two (2) working days of the effective date.
- 4. The application/endorsement is completed correctly and indicates the coverages requested;
- 5. It involves a type of vehicle, coverage, and risk, for which a premium rate is established.

If the application, renewal or endorsement does not contain an effective date, coverage will start no earlier than 12:01 A.M. the day after the POST OFFICE postmark.

### **Incomplete Applications**

- 1. Incomplete applications will be processed and immediately cancelled with a 20-day notice or non-renewed with at least a 30-day notice, whichever is appropriate.
- 2. The **producer** is responsible for insuring the application is complete and the correct premium is uploaded and/or attached.

# **Exclusions**

- 1. Vehicles making regular and frequent trips beyond a 50-mile radius
- 2. Trucks hauling gasoline, fuel oil, liquefied petroleum, gas or explosives.
- 3. Taxi-cabs, public and private livery cars, emergency vehicles, racing vehicles, driver training cars, mail, newspaper, collection or delivery vehicles.
- 4. All vehicles identified in the prohibited list.
- 5. Vehicles garaged away from the residence a substantial part of the time.
- 6. Unlicensed drivers.
- 7. Applicants without a valid Arkansas or International driver's license number.
- 8. Any driver with points in excess of 11 as new or renewal business.
- 9. Any flatbed trucks or pick-up trucks equipped with power or manual winch or fifth wheel.
- 10. Policies with more than one vehicle not assigned to a primary operator i.e., 1 driver with 3 vehicles is not acceptable.
- 11. Vehicles with weight of 2000 pounds or less.

Every situation cannot be addressed completely. Safeway Insurance Company of Arkansas reserves the right of final determination on the acceptability of all risks.

# **Direct Bill Six-Month Policy Plan**

The six-month policy plan is offered either as pay-in-full or with installments.

### Fees are fully earned.

- 1. Remit full payment plus a \$30.00 policy fee with the application.
- 2. 20% down payment installment plan:
  - (A) Remit 20% of the gross premium, plus a \$10.00 policy fee with the application.
  - (B) The insured will be direct billed the balance in five (5) installments with the first bill due twenty-four (24) days after the inception date. The second installment will be due one calendar month after the first installment due date and the remaining installments will be due each month on the same calendar day as the second installment.
  - (C) Each installment will include a \$10.00 fee (\$6.00 installment fee/\$4.00 policy fee).
- 3. 25% down payment installment plan:
  - (A) Remit 25% of the gross premium, plus a \$10.00 policy fee with the application.
  - (B) The insured will be direct billed the balance in four (4) installments with the first bill due thirty (30) days after the inception date. The second installment will be due one calendar month after the first installment due date and the remaining installments will be due each month on the same calendar day as the second installment.
  - (C) Each installment will include an \$11.00 fee (\$6.00 installment fee/\$5.00 policy fee).
- 4. 16.67% down payment installment plan with mandatory Auto-pay:
  - (A) Remit 16.67% of the gross premium, plus a \$10.00 policy fee with the application.
  - (B) The insured will be swept the balance in five (5) installments due every 30 days.
  - (C) Each installment will include a \$10.00 fee (\$6.00 installment fee/\$4.00 policy fee).
- 5. 16.67% down payment installment plan with NON Auto-pay:
  - (A) Remit 16.67% of the gross premium, plus a \$10.00 policy fee with the application.
  - (B) The insured will be direct billed the balance in five (5) installments with the first bill due eighteen (18) days after the inception date. Remaining installments will be due each month on the same calendar day as the first installment.
  - (C) Each installment will include a \$10.00 fee (\$6.00 installment fee/\$4.00 policy fee).

# **Direct Bill Six-Month Policy Plan**

(Continued)

1. A \$5.00 Late Fee applies to all payments postmarked or uploaded after the Payment Due Date.

### There is no grace period!!!

### All payments received in the agent's office are required to be uploaded however,

- 1. If the payment is not uploaded by the agent, installments accepted in the agent's office must include the date and time the installment was received by the agent for coverage to be bound. If the date and time the installment was received is not submitted, the policy will be reinstated as of 12:01 A.M. the date following the date of the Post Office postmark on the envelope with a lapse in coverage.
- 2. Installments mailed directly by the insured on expired or cancelled policies will be reinstated on the date following the Post Office postmark on the envelope at 12:01 A.M.
- 3. Policies expired or cancelled for more than thirty (30) days **must be rewritten**.

#### **Endorsements**

- 1. Submit a completed endorsement request form for any changes to an existing policy.
- 2. Named Insured must sign all endorsement request forms.
- 3. Physical damage coverage must be submitted with a properly completed and signed inspection report and photos.
- 4. Endorsements generating additional premium due should be paid at the time endorsement is uploaded.
- 5. After an endorsement is processed on an Auto-Pay payment plan policy, the sweep amount may change and the amount needed to place the policy back on track will be swept.

# **Direct Bill Six-Month Policy Plan**

(Continued)

### **Renewal Procedures**

A renewal payment notice will be sent to the insured and the agent at least thirty (30) days prior to the expiration of the policy.

- 1. A \$5.00 lapse fee applies to all payments postmarked or uploaded on or after the expiration date.
- 2. Auto-Pay renewal payments will be swept on the due date.

### There is no grace period!!!

### All renewal payments received in the agent's office are required to be uploaded however,

- 3. If the renewal payment is not uploaded by the agent, renewal payments that are accepted in the agent's office must include the date and time the renewal payment was received by the agent for coverage to be bound. If the date and time the renewal payment was received is not submitted, the policy will become effective as of 12:01 A.M. the date following the date of the Post Office postmark on the envelope with a lapse in coverage.
- 4. Renewal payments mailed directly by the insured on expired or cancelled policies will become effective on the date following the Post Office postmark on the envelope at 12:01 A.M.
- 5. Policies cancelled or expired for more than thirty (30) days **must be rewritten**.

### Weather Related Restrictions

No new coverages or increased coverages may be written or bound when any storm warning/watch has been issued by the National Weather Bureau Service within 100 miles of the location of the risk. Binding authority is reinstated 24 hours after the warning/watch has been cancelled by the National Weather Bureau Service.

# **Financial Responsibility Filings**

We will prepare and forward the SR-22 to the state of Arkansas. We will file SR-26's upon cancellation of the policy. A \$20.00 fee for each filing will be charged upon the initial request of the filing and upon each renewal until a request is submitted to remove the filing.

# Named Non-Owner

Not written.

## **Exclusion of Driver**

The Exclusion of Named Driver endorsement must be signed and dated by the insured. The exclusion form is required on each person fourteen (14) years of age and older residing with the applicant if not rated as a driver of the vehicle(s).

# **Uninsured/Underinsured Motorist Coverage Rejections**

The insured will be charged for Uninsured Motorist coverages until the properly signed rejection is received. Rejection of the coverage(s) cannot be effective before the date the form was signed.

The insured will be charged for Underinsured Motorist coverage until the properly signed rejection is received. Rejection of the coverage(s) cannot be effective before the date the form was signed.

# **Personal Injury Protection Coverage Rejection**

The insured will be charged for Personal Injury Protection Coverage until the properly signed rejection is received. Rejection of the coverage(s) cannot be effective before the date the form was signed.

# **Rating Discounts**

#### 20% Multi-Vehicle Discount

A multi-vehicle discount of 20% applies to BI, PD, CP, and CL coverages if two or more vehicles are registered to the named insured and covered on the same policy.

### 5 to 15% Renewal Discount

If the transfer discount was not applied at inception, a 5% renewal discount will be applied to BI, PD, CP and CL coverages after the first six months of coverage, an additional 5% after twelve months of coverage and an additional 5% after eighteen months of coverage.

#### 15% Transfer Discount

Business transferred from any other carrier to Safeway Insurance Company of Arkansas will receive a transfer discount of 15% to BI, PD, CP and CL coverages if a copy of the expiring policy is attached to the application and is received with no more than a five (5) day lapse.

### 5% College Graduate Discount

A 5% discount will be given on BI, PD, CP and CL coverage to insureds or drivers under the age of 25 who graduate and have a cumulative grade point average of 3.0 or better. This reduction in premium shall not apply to those insureds or drivers who qualify for a premium reduction due to marriage. Proof of grade point average must accompany the application in order to obtain the discount.

#### 5% Defensive Driver Discount

A 5% discount will be given on BI, PD, CP and CL coverage to insureds age 55 or older that have successfully completed an approved motor vehicle accident prevention course. Proof of certification must accompany the application in order to obtain the discount. This discount is valid for three years from the date the course was successfully completed.

Maximum discount is 40% per vehicle.

# Multiple Operators/Multiple Vehicles Rating Procedure

Determine acceptability of automobile and driver (refer to Prohibited Vehicles).

Assign the highest rated operator to the highest rated vehicle, second highest rated driver to the second highest rated vehicle, etc. The highest rated operator refers to the operator whose age, sex, marital status and points develop the highest premium.

If there are more vehicles than operators, apply the appropriate class(es) on the highest rated vehicle(s) etc., rate the unassigned vehicle(s) at Class 1A, using zero points and apply the multi-vehicle discount.

Rate on each operator's driving record only. Do **not** add points from the driving record of one operator of a household to the points of another operator.

List and rate all individuals fourteen (14) years of age and older in the household and any other operators (even if they don't drive) on the application.

# Claim Guide

It will be the practice of the company to provide prompt and fair service. To do this, two (2) requirements must be met.

- 1. In the event of any accident or loss, have the insured, or you as the producer, call us immediately.
- 2. No repairs or replacements are to be authorized without our approval. This is a violation of the policy and may result in the denial of the loss.

# **Risks Requiring Additional Documentation**

- 1. All persons with Epilepsy, Stroke, Heart Disease, Diabetes, Loss of Eye, and/or Cerebral Palsy must submit with the application a Safeway Medical Statement form (as provided as part of the Underwriting Guidelines) signed by a physician.
- 2. All persons with a loss of limb(s) must submit proof of compensatory vehicle modification. Proof is a written or typed statement signed by the insured.
- 3. All persons who have attained their seventieth (70th) birthday must submit with the application a Safeway Medical Statement form (as provided as part of the Underwriting Guideline) signed by a physician.

# **Physical Damage Rules**

- No physical damage coverage written without liability.
- 2. Comprehensive and collision must be written together.
- 3. Towing and rental reimbursement coverage will not be afforded on vehicles unless they also have physical damage coverage.
- 4. Coverage is not available for vehicles older than fifteen (15) years.
- 5. No vehicles with an ISO symbol of 22 or higher for model years 1990-2010 or an ISO symbol of 46 or higher for model years 2011 and beyond, or cost new over \$40,000.
- 6. Cellular phones, CB radios and non-factory installed communications equipment are not written.
- 7. No custom vans.
- 8. A properly completed and signed inspection report must be retained on all vehicles written with physical damage coverage.
- 9. Two clear, color photos of the vehicle must be submitted on all vehicles written with physical damage coverage.
- 10. Custom wheels and tires are not covered and cannot be surcharged to provide coverage. In the event of a claim, we will cover the cost of factory wheels only.

# **Symbols**

Refer to ISO Manual; use Vehicle Series Rating Symbol (generally 1st column).

# **Special Equipment**

Any equipment or item(s) listed below will not be covered unless additional physical damage premium is surcharged as follows:

50% Surcharge
All customized vehicles.
Non-standard radio speakers, amplifiers and other sound
reproducing equipment; limited to a \$1,500 maximum.

Maximum surcharge applicable under special equipment is 50%, regardless of the number of items of equipment indicated. Surcharge applies only to comprehensive and collision coverage.

# **Point Schedule**

Count all moving violations and chargeable accidents for the past three years. Use violation date(s) on driving record for violations. For multiple point charges arising out of one occurrence, use only the highest charge involved.

Do not combine points if there are two or more drivers.

Chargeable Accidents	Points	
1 <sup>st</sup>	4	
2nd	5	
3rd	Not acceptable	

Any accident shall be considered chargeable unless proof is furnished that the applicant was not at-fault. This proof shall be established by a police report, written statement from the other party's insurer, or the applicant's previous insurer showing that the applicant was:

- 1. Fully reimbursed for all damages;
- 2. Legally parked when the accident occurred;
- 3. Lawfully stopped at a stop sign or traffic light when the vehicle was rear-ended;
- 4. Clearly not at-fault.

When a person is innocent of any negligent or intentional act that was the proximate cause of an accident or injury, the accident is not chargeable, in compliance with Arkansas Code 23-79-152.

## **Violations**

### **MAJOR**

Violations	Points
1st and 2 <sup>nd</sup> major	5/each
3rd major	Unacceptable

Driving under the influence of alcohol, drugs, or narcotics

Attempting to elude Police

Speed contest

Hit and run

Reckless driving (Includes without due regard, careless, improper, unsafe, and negligent operation of a vehicle).

Felony involving use of a motor vehicle

Negligent homicide

Displaying altered driver's license

Unlawful use of driver's license

Driving while license is suspended or revoked

Failure to yield to emergency vehicles or school bus

Refusal of alcohol test (Implied Consent Law)

MINOR Points

Open container, closed container, and other liquor violations not listed as Major	2
Violating driver's license restriction	2
Driving with EXPIRED driver's license	2
No driver's license or failure to display driver's license	2
No motor vehicle liability insurance	2
SR-22 (With violation)	2
All moving violations	1

#### NON-CHARGEABLE VIOLATIONS

Headlight/tail light violations

Improper or no tag

Defective muffler or horn

Unnecessary noise

Improper parking

Negligent collision ticket (only when shown in conjunction with an accident)

Exception: Only 2 non-chargeable violations will be forgiven. All others count as 2 points each.

# **Prohibited Vehicles**

### **Physical Damage**

All model year vehicles older than fifteen (15) years are unacceptable. Also, any vehicles with an ISO symbol of 22 or higher for model years 1990-2010 or an ISO symbol of 46 or higher for model years 2011 and beyond, or cost new over \$40,000 are not acceptable.

Note: Every year on October 1st, the age of the vehicle moves up by one (1) year.

Prohibited
The following vehicles are not acceptable for any
coverages.
Chevrolet Corvette
Dodge Viper
Ferrari (All)
Ford Mustang GT
Mitsubishi 3000 GT
Nissan (All "Z" Series)
Porsche
All Cars with Plastic, Aluminum, or Fiberglass Bodies
Dune Buggies
Flatbed Trucks
High Performance Type Vehicles
Kit Cars
Motor Homes & Recreational Vehicles
Limousines
Vehicles with weight of 2,000 pounds or less
Vehicles with lift kits that are more than 6 inches

# **Driver Classification**

Age	Single Male	Single Female	Married Male	Married Female
16, 17, 18	2C1	2D1	2A1	2L1
19, 20	2C2	2D2	2A2	2L2
21, 22	2B1	2F1	2H1	2M1
23, 24	2B2	2F2	2H2	2M2
25, 26, 27, 28, 29	2E	2G	2J	2K
30-49	1B	1B	1A	1A
50-59	1B1	1B1	1S	1S
60-69	1B2	1B2	1S1	1S1
70-74	1B3	1B3	1S2	1S2
75 and OVER	1B4	1B4	1S3	1S3

# Married means named insured and spouse must reside in the same household.

Applies to any person, whether primary or occasional operator. Any married person not living with spouse, rate as a single person. Common-law rated as single person.

Business use: convert adult driver classes (Age 30 and above) to Class 3.

# **Optional Coverage Rates**

# Limits of Liability Coverage are 25/50/25 only.

Coverage	Six-Month
	Premium
Medical/ Hospital Benefits (\$5,000 Limit)	
Terr 1-7,9-12,15-28,30,31,33-35,37-39	\$60
Terr 8,13,14,29,32,36,40-42	\$72
Income Disability (Limit of \$140/week for a	\$18
maximum of 52 weeks)	
Accidental Death (\$5,000 Limit)	\$14
Uninsured Motorist (\$25,000/\$50,000 BI Limit)	
Terr 1-7,9-28,30-35,37-39	\$40
Terr 40-42	\$45
Terr 8,29,36	\$52
Underinsured Motorist (\$25,000/\$50,000 BI Limit)	
Terr 1,3-7,12-25,29,32,33,38	\$20
Terr 2,8-11,26-28,30,31,34-37,39-42	\$30
Uninsured Motorist (\$25,000 PD Limit w/ \$200 ded)	
Terr 1-39	\$30
Terr 40-42	\$35
Towing (\$50 Per Disablement)	\$4
Rental Reimbursement (\$25/day for max of 20 days)	\$16

## **Excess of 10 Points**

Multiply Factor Times Base Rate (0-1 Points) Premium

Points	BI/PD Factors	CP/CL Factors
11	275%	220%
12	300%	240%
13	330%	270%
14	370%	300%
15	410%	330%

For each additional point in excess of 15 add 10% per point to the 15 Points rate.

# **Physical Damage Deductible Options**

Rates with \$500 deductible are listed in the accompanying rate pages.

	1 7 0 1 0
Deductible	Factor
\$1000	80% of \$500 Deductible Rate
\$750	90% of \$500 Deductible Rate
\$500	100% of \$500 Deductible Rate
\$250	115% of \$500 Deductible Rate
\$200	120% of \$500 Deductible Rate
\$100	140% of \$500 Deductible Rate

### ARKANSAS TERRITORIAL DEFINITIONS

Territory	1								
71820 71842 71866 71943 71961 72944	71822 71846 71920 71944 71962	71823 71847 71921 71945 71965	71825 71851 71922 71950 71966	71831 71852 71929 71952 71969	71832 71853 71932 71953 71970	71833 71855 71933 71957 71971	71836 71859 71935 71958 71972	71838 71862 71937 71959 71973	71841 71865 71940 71960 72074
Territory	2								
72001 72823 72857	72016 72826 72863	72025 72832 72865	72070 72835 72926	72110 72840 72927	72125 72841 72928	72126 72845 72943	72127 72851 72950	72820 72853 72951	72821 72855 72958
Territory	3								
72827	72833	72834	72838	72842					
Territory	Territory 4								
72801	72802	72811	72812	72858					
Territory 5									
72824	72828	72829	72860						
Territory	6								
71630 71660 71701 71762 72041 72140	71631 71662 71711 71763 72042 72160	71638 71665 71720 71764 72048 72166	71639 71666 71725 71766 72055 72336	71643 71667 71726 71941 72069 72340	71644 71670 71742 71942 72073 72359	71647 71671 71744 72003 72104 72379	71651 71674 71745 72026 72105 72394	71652 71675 71748 72029 72108	71654 71678 71751 72038 72134
Territory 7									
71721 71759	71724 71765	71728 71772	71730 71923	71731 71998	71743 71999	71747 72064	71749 72170	71750	71758

## ARKANSAS TERRITORIAL DEFINITIONS (CONT.)

Territory 8									
71655 71801 72320	71656 71802 72335	71657 71828 72341	71677 71835 72352	71722 71857 72355	71740 71858 72360	71752 71860 72366	71753 71861 72368	71754 71864 72374	71770 72311
Territory	Territory 9								
71635	71640	71642	71646	71653	71658	71661	71663	71676	
Territory	10								
72346	72348								
Territory	11								
71834 72369	71837 72383	71840 72389	71854 72390	72312	72328	72333	72342	72353	72367
Territory	Territory 12								
71826	71827	71839	71845						
Territory 13									
72005 72396	72014 72429	72324 72432	72347 72472	72354 72475	72365 72479	72373	72377	72386	72387
Territory 14									
72043 72179 72459 72512 72525 72538 72555 72571	72044 72410 72465 72513 72526 72539 72556 72572	72045 72415 72466 72515 72527 72540 72561 72573	72067 72431 72469 72517 72528 72542 72562 72575	72075 72433 72471 72519 72529 72543 72564 72576	72121 72434 72473 72520 72530 72545 72565 72577	72130 72440 72476 72521 72531 72546 72566 72578	72131 72445 72482 72522 72532 72550 72567 72579	72165 72457 72501 72523 72534 72553 72568 72581	72169 72458 72503 72524 72536 72554 72569 72583
72459 72512 72525 72538 72555	72465 72513 72526 72539 72556	72466 72515 72527 72540 72561	72469 72517 72528 72542 72562	72471 72519 72529 72543 72564	72473 72520 72530 72545 72565	72476 72521 72531 72546 72566	72482 72522 72532 72550 72567	72501 72523 72534 72553 72568	5

Territory	15								
72006 72051 72123 72322 72443 72544 72623 72638 72655 72670 72740	72010 72052 72136 72412 72453 72560 72624 72639 72657 72672 72742	72012 72059 72139 72413 72454 72601 72626 72640 72658 72675 72752	72013 72063 72141 72422 72456 72602 72628 72641 72659 72677 72760	72020 72068 72143 72424 72461 72611 72630 72642 72660 72682 72773	72021 72080 72145 72425 72464 72613 72631 72644 72661 72683 72776	72027 72081 72149 72430 72470 72615 72632 72648 72662 72685 72830	72028 72082 72156 72435 72474 72616 72633 72651 72663 72687 72839	72031 72085 72157 72436 72533 72617 72634 72653 72666 72721 72846	72036 72102 72178 72441 72537 72619 72635 72654 72668 72738 72847
72852 Territory	72854 <b>16</b>	72856	72949						
72017	72040	72060	72066						
Territory	17								
72112 72636	72372 72645	72392 72650	72444 72669	72449 72679	72455 72686	72460 72837	72462 72843	72478	72629
Territory	18								
72101	72326								
Territory	19								
72088	72137	72153							
Territory	20								
72701	72702	72703	72704						
Territory	21								
72717 72753	72727 72762	72728 72764	72729 72765	72730 72766	72735 72769	72737 72770	72741 72774	72744 72959	72749

Territory	22								
72711 72734 72768	72712 72736	72714 72739	72715 72745	72716 72747	72718 72751	72719 72756	72722 72757	72732 72758	72733 72761
Territory	23								
72680	72930	72933							
Territory	24								
72908 72946	72916 72947	72921 72948	72932 72952	72934 72955	72935 72956	72936 72957	72937	72940	72941
Territory	25								
72901 72919	72902 72923	72903 72938	72904 72945	72905	72906	72913	72914	72917	72918
Territory	26								
72313	72319	72330	72338	72350	72391	72428	72442		
Territory	27								
72310 72438	72315	72316	72321	72329	72351	72358	72370	72395	72426
Territory	28								
72301	72303	72325	72327	72331	72332	72339	72364	72376	72384
Territory	29								
72084	72450	72451							
Territory	30								
72023 72111	72032 72173	72033 72181	72034	72035	72039	72047	72058	72061	72106

		ARK	ANSAS T	ERRITORI	AL DEFIN	ITIONS (C	CONT.)		
Territory	31								
71659 72046 72129	72004 72057 72133	72007 72065 72150	72011 72072 72158	72015 72083 72167	72018 72086 72175	72019 72089 72176	72022 72107	72024 72122	72037 72128
Territory	32								
72401 72467	72402	72403	72404	72411	72414	72417	72419	72437	72447
Territory	33								
72416	72421	72427							
Territory	34								
71909	71949	71956							
Territory	35								
71964	71968								
Territory	36								
71601 72182	71602	71603	71611	71612	71613	72079	72132	72152	72168
Territory	37								
71901	71902	71903	71910	71913	71914	72087			
Territory	38								
72076	72113	72120							

### **Territory 39**

72030 72135 72142

### **Territory 40**

72118 72211 72212 72221

### **Territory 41**

72002 72103 72210

### **Territory 42**

72053	72078	72099	72114	72115	72116	72117	72119	72124	72164
72180	72183	72190	72199	72201	72202	72203	72204	72205	72206
72207	72209	72214	72215	72216	72217	72219	72222	72223	72225
72227	72231	72255	72260	72295					

## **Medical Report for Automobile Insurance**

Name of Driver	Date of Birth	Insurance Agency
I hereby authorize you to con Arkansas.	nplete this report on my physi	cal condition for Safeway Insurance Company of
Driver's Signature	Date	_
Te	o Be Completed 1	By Physician
1. Does your patient have any YesNo	- -	ms that affect his/her ability to drive?
arthritis, etc.)? YesNo	-	ving ability (paralysis, amputations, weaknesses, she has been driving with this disability:
YesNo	- -	ntal capacity or diminished alertness?
YesNo	<u>-</u>	et his/her ability to operate a motor vehicle?
	oblems, emotional problems, d	hich could affect his/her ability to drive safely iabetes, epilepsy, etc.)?
If additional space is neede	ed for any of the questions abov	ve, please use the reverse side of this form.
Physician's Name (Please I	Print)	Physician's Signature
Street Address		Date
City/State/Zip		
Phone		

SERFF Tracking #: PERR-129708971 State Tracking #: Company Tracking #: SWAR-PPA-AR-1401R

Filing Company:

Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

Arkansas

### **Supporting Document Schedules**

State:

A-1 Private Passenger Auto Abstract
Automobile Abstract F842AR_Safeway.pdf
Filed
02/02/2015
APCS-Auto Premium Comparison Survey
APCS-Auto Plemium Companson Survey
D
Premium Comparison Survey F310AR_01272015.pdf Premium Comparison Survey F310AR_01272015.xls
Filed
02/02/2015
NAIC loss cost data entry document
INAIC loss cost data entry document
FORM RF-1 Rate Filing Abstract2014 v2.pdf
•
Filed
02/02/2015
NAIC Loss Cost Filing Document for OTHER than Workers' Comp
N/A
Filed
02/02/2015
Exhibits
Safeway AR PPA Indication072014.pdf
Filed
02/02/2015
Redlines
AR UW Guide Eff 2014-10-15 new 2014-11-01 renew_tracked.pdf
Filed

SERFF Tracking #: State Tracking #: Company Tracking #: SWAR-PPA-AR-1401R PERR-129708971

Filing Company: Safeway Insurance Company of Arkansas State: Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

Product Name: Private Passenger Auto Program

SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R Project Name/Number:

Status Date:	02/02/2015

Satisfied - Item: Letter of Authorization

**Comments:** 

Attachment(s): AR LOA 2014-08-04.pdf

Item Status: Filed Status Date: 02/02/2015 SERFF Tracking #: PERR-129708971 State Tracking #: Company Tracking #: SWAR-PPA-AR-1401R

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

Attachment Premium Comparison Survey F310AR\_01272015.xls is not a PDF document and cannot be reproduced here.

### **ARKANSAS INSURANCE DEPARTMENT**

#### FORM A-1 PRIVATE PASSENGER AUTOMOBILE ABSTRACT

**INSTRUCTIONS:** All questions must be answered. If the answer is "none" or "not applicable", so state. If all questions are not answered, the filing will not be accepted for review by the Department. Use a separate abstract for each company if filing for a group. Subsequent private passenger auto rate/rule submissions that do not alter the information contained herein need not include this form.

		y Name Safeway Insurance Company of Ark (including group #) 11223	ansas			
1.	insu	there any areas in the State of Arkans urance?	as in which your c			_
2.	Do	you furnish a market for young drivers	?	No		
3.	Do	you require collateral business to supp	ort a youthful drive	er?	Yes 🗸 No	
4.	Do	you insure drivers with an international	or foreign driver's	license	e? ☑ Yes ☐No	
5.	Spe	ecify the percentage you allow in credit	or discounts for th	e follow	wing:	
	a. b. c. d.	Driver Over 55 Good Student Discount Multi-car Discount Accident Free Discount* *Please Specify Qualification for Discount:	5 5 20	% % % %		
	e. f.	Anti-theft Discount Other (specify) Renewal Transfer	5-15 15	% % % % %		
6.		you have an installment payment plan o, what is the fee for installment payme		urance?	? Yes No	
7.		es your company utilize a tiered rating post, list the programs and percentage dif			No me for each plan:	
		Program Percer	ntage Difference		Volume	
TH	E IN	FORMATION PROVIDED IS CO	ORRECT TO T	HE BE	EST OF MY KNOWLEDGE AND BELIEF.  Signature  Denise Farnan  Printed Name  Consulting Actuary	
					Title	

Telephone Number

dfarnan@perrknight.com

AID PC A-1 (1/06) Page 1 of 1 **F 842** (Ed. 1/06) **UNIFORM** 

Email address

### Private Passenger Auto Premium Comparision Survey Form FORM APCS - last modified May 2012

NAIC Number: 11223 Company Name: Safewa

Safeway Insurance Company of Arkansas Aaron T. Brubaker

630-850-3895

abrubaker@safewayins.com

10/15/2014

DISCOUNTS OFFERED:
PASSIVE RESTRAINT/AIRBAG
AUTO/HOMEOWNERS
GOOD STUDENT
ANTI-THEFT DEVICE
Over 55 Defensive Driver Discount
\$250/\$500 Deducitible Comp/Coll.

Telephone No.:

Email Address:

**Effective Date:** 



Assumptions to Use:

1 Liability-Minimum 2 Bodily Injury

\$25,000 per person \$50,000 per accident \$25,000 per accident

3 Property Damage \$100 deductible per accident
4 Comprehensive & Collision \$250 deductible per accident

5 The insured has elected to accept:

Uninsured motorist property and bodily injury equal to liability coverage

Underinsured bodily injury equal to liability coverage 6 Personal Injury Protection of \$5,000 for medical, loss

wages according to statute and \$5,000 accidental

7 If male and female rates are different, use the highest of the two

Submit to: Arkansas Insurance Departmen

1200 West Third Street

Telephone: 501-371-2800

Email as an attachment : insurance.pnc@arkansas.gov

on a compact disk

		Fayetteville			Trumann			Little	Rock			Lake '	/illage		Pine Bluff						
	Gender	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female
Vehicle	Coverages Age	18	18	40	66	18	18	40	66	18	18	40	66	18	18	40	66	18	18	40	66
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,042	\$1,395	\$478	\$499
2008 4.8L Chevrolet Silverado 1500 "LS"	Minimum Liability with Comprehensive and Collision	\$1,443	\$1,939	\$678	\$693	\$1,650	\$2,225	\$764	\$781	\$2,456	\$3,343	\$1,081	\$1,109	\$1,693	\$2,276	\$798	\$812	\$1,985	\$2,683	\$907	\$928
regular cab 119" WB	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,042	\$1,395	\$478	\$499
2009 Ford Explorer 'XLT' 2WD, 4 door	Minimum Liability with Comprehensive and Collision	\$1,606	\$2,162	\$752	\$767	\$1,732	\$2,334	\$800	\$817	\$2,573	\$3,502	\$1,135	\$1,163	\$1,790	\$2,409	\$842	\$856	\$2,082	\$2,816	\$951	\$972
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,042	\$1,395	\$478	\$499
2010 Honda Odyssey "EX"	Minimum Liability with Comprehensive and Collision	\$1,685	\$2,269	\$788	\$803	\$1,923	\$2,596	\$887	\$904	\$2,851	\$3,882	\$1,261	\$1,289	\$2,021	\$2,724	\$948	\$962	\$2,313	\$3,131	\$1,057	\$1,078
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,042	\$1,395	\$478	\$499
2011 Toyota Camry 2.5L 4 door Sedan	Minimum Liability with Comprehensive and Collision	\$1,947	\$2,627	\$907	\$922	\$2,221	\$3,001	\$1,023	\$1,040	\$3,283	\$4,470	\$1,457	\$1,485	\$2,380	\$3,212	\$1,110	\$1,124	\$2,672	\$3,619	\$1,219	\$1,240
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,042	\$1,395	\$478	\$499
2011 Cadillac Seville "CTS" AWD WAG 4 door 3.0L	Minimum Liability with Comprehensive and Collision	\$2,243	\$3,030	\$1,041	\$1,056	\$2,553	\$3,455	\$1,174	\$1,191	\$3,766	\$5,130	\$1,677	\$1,705	\$2,782	\$3,760	\$1,292	\$1,306	\$3,074	\$4,167	\$1,401	\$1,422
3307 S.SE	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,042	\$1,395	\$478	\$499
2010 Hyundai Santa Fe SE 4X2	Minimum Liability with Comprehensive and Collision	\$1,737	\$2,340	\$811	\$826	\$1,983	\$2,678	\$915	\$932	\$2,938	\$4,001	\$1,301	\$1,329	\$2,094	\$2,823	\$981	\$995	\$2,386	\$3,230	\$1,090	\$1,111
	100/300/50 Liability with Comprehensive and Collision																				

#### NAIC LOSS COST DATA ENTRY DOCUMENT

1.	Th	is filing transmittal is part of Company Tracking #	SWAR-PP	A-AR-1401R
2.	If fi	iling is an adoption of an advisory organization loss cost filing, give me of Advisory Organization and Reference/ Item Filing Number		
		Company Name		Company NAIC Number
3.	A.	Safeway Insurance Company of Arkansas	В.	11223
		Product Coding Matrix Line of Business (i.e., Type of Insurance)	Product C	oding Matrix Line of Insurance (i.e., Sub-type of Insurance)
4.	A.	19.0 Personal Auto	В.	19.0001 Private Passenger Auto (PPA)

5.

(A)			FOR LOSS COSTS ONLY										
	(B)	(C)	(D)	(E)	(F)	(G)	(H)						
COVERAGE	Indicated	Requested		Loss Cost	Selected	Expense	Co. Current						
(See Instructions)	% Rate Level Change	% Rate Level Change	Expected Loss Ratio	Modification Factor	Loss Cost Multiplier	Constant (If Applicable)	Loss Cost Multiplier						
Bodily Injury	24.9%	14.3%	2000 Italio	1 40101	Widiupiloi	(п търпосьто)	Widiaphor						
Property Damage	41.9%	14.8%											
Medical Payment	33.8%	12.3%											
UM/UIM	-2.3%	0.0%											
Comprehensive	-1.9%	0.0%											
Collision	-3.4%	0.0%											
TOTAL OVERALL EFFECT	14.9%	7.1%											

6.	5 Year History	Rate	e Change Hist	tory			
Year	Policy Count	% of Change	Effective Date	State Earned Premium (000)	Incurred Losses (000)	State Loss Ratio	Countrywide Loss Ratio
2010	303	n/a	n/a	144	133	.92	.51
2011	1,655	-3.5%	3/1/2011	1,295	1,193	.92	.55
2012	2,581	8.7%	n/a	2,685	2,232	.83	.58
2013	2,000	n/a	3/15/2013	2,761	1,976	.72	.56
2014	1,617	n/a	n/a	1,060	1,688	1.59	Not available yet

Expense Constants	Selected Provisions
A. Total Production Expense	17.8%
B. General Expense	1.8%
C. Taxes, License & Fees	3.2%
D. Underwriting Profit	5.0%
& Contingencies	
E. Other (explain)	0.0%
F. TOTAL	27.8%

8.

 N\_Apply Lost Cost Factors to Future filings? (Y or N)
 +20% Estimated Maximum Rate Increase for any Insured (%). Territory (if applicable): capping policy rate changes at 20%
 0% Estimated Maximum Rate Decrease for any Insured (%) Territory (if applicable): many policies unchanged. 9.

10.

Safeway Insurance Company of Arkansas State of Arkansas Personal Auto Liability and Physical Damage

Summary of Indicated Changes

	7/1/13-6/30/14 Written	Indicated Change (%)	Credibility- Weighted	Proposed C	Change	
Coverage	Premium Distribution	Prior to Credibility	Indicated Change (%)	Territory Base Rates	Driver Class	Proposed Change (%)
Bodily Injury Property Damage	25.4% 21.6%	46.7% 50.1%	24.9% 41.9%	11.3% 11.8%	2.7% 2.7%	14.3% 14.8%
Medical Benefits	0.4%	209.4%	33.8%	12.3%	0.0%	12.3%
Uninsured Motorist - BI Uninsured Motorist - PD	2.3% 1.7%	99.9% 6.3%	18.1% 2.0%	10.5%	0.0%	10.5% 0.0%
Underinsured Motorist	1.0%	-33.2%	-2.3%			0.0%
Auto Liability	52.4%	48.9%	30.4%	10.9%	2.4%	13.6%
Comprehensive	11.1%	-6.5%	-1.9%	0.0%	0.0%	0.0%
Collision	25.6%	-5.0%	-3.4%	0.0%	0.0%	0.0%
Auto Physical Damage	36.7%	-5.5%	-3.0%	0.0%	0.0%	0.0%
Other*	10.9%					0.0%
TOTAL	100.0%	23.6%	14.9%	5.7%	1.3%	7.1%

<sup>\*</sup> Includes towing, rental, PIP and fees.

# Exhibit 1, Page 1 Safeway Insurance Company of Arkansas State of Arkansas Personal Auto Liability and Physical Damage

#### Indicated Change

#### Bodily Injury

		7/1/09-6/30/10	7/1/10-6/30/11	7/1/11-6/30/12	7/1/12-6/30/13	7/1/13-6/30/14	Total
(1)	Earned Premium (incl. fees)	2,556	230,381	736,243	980,902	679,069	2,629,151
(2)	On-level Factor (Exh. 2)	1.013	1.027	1.072	1.065	1.003	
(3)	Premium Trend (Exh. 3)	1.000	1.000	1.000	1.000	1.000	
(4)	Trended On-level Premium (1)x(2)x(3)	2,590	236,601	789,253	1,044,660	681,106	2,754,210
(5)	Incurred Loss & Paid ALAE @ 6/30/2014	0	288,915	766,644	893,808	452,442	2,401,809
(6)	Development factor (Exh.4)	1.000	1.018	1.035	1.088	1.245	
(7)	Ultimate Losses & ALAE (5)x(6)	0	294,074	793,649	972,670	563,069	2,623,462
(8)	Loss & ALAE Trend factor (Exh. 5)	1.000	1.000	1.000	1.000	1.000	
(9)	Trend Ultimate Loss & ALAE (7)x(8)	0	294,074	793,649	972,670	563,069	2,623,462
(10)	Trended Ult. Loss & ALAE Ratio (9)/(4)	0.0%	124.3%	100.6%	93.1%	82.7%	95.3%
(11)	Fixed Expense Ratio (Exh. 7)	9.1%	9.1%	9.1%	9.1%	9.1%	
(12)	Fixed Expenses	233	20,965	66,998	89,262	61,795	
(13)	Fixed Expense Trend Factor (Exh. 4)	1.085	1.075	1.059	1.042	1.026	
(14)	Trended Fixed Expenses (12)x(13)	253	22,546	70,918	92,999	63,371	
(15)	Trended Fixed Expense Ratio (14)/(4)	9.8%	9.5%	9.0%	8.9%	9.3%	9.3%
	<u> </u>				•		Projected

		Projected
(16)	Variable Expense Ratio (Exh. 7)	26.1%
(17)	Profit & Contingencies (Exh. 9)	5.0%
(18)	Other Income Ratio (Exh. 8)	2.4%
(19)	Permissible Loss, ALAE and Fixed Expense Ratio [1-(16)-(17)+(18)]	71.3%
(20)	Projected Loss & ALAE Ratio (10)	95.3%
(21)	Projected Fixed Expense Ratio (15)	9.3%
(22)	Projected Loss, ALAE & Fixed Expense Ratio (20)+(21)	104.6%
(23)	Indicated Rate Level Change (22)/(19) - 1	46.7%
(24)	Credibility (Exh. 6)	0.53
(25)	Complementary Indication	0.2%
(26)	Credibility Weighted Rate Level Change [(1+(23))x(24)]+[(1+(25))x(1-(24))] - 1	24.9%

# Exhibit 1, Page 2 Safeway Insurance Company of Arkansas State of Arkansas Personal Auto Liability and Physical Damage

#### Indicated Change

#### Property Damage

		7/1/09-6/30/10	7/1/10-6/30/11	7/1/11-6/30/12	7/1/12-6/30/13	7/1/13-6/30/14	Total
(1)	Earned Premium (incl. fees)	2,005	180,659	577,442	781,468	575,285	2,116,859
(2)	On-level Factor (Exh. 2)	1.098	1.113	1.161	1.146	1.006	
(3)	Premium Trend (Exh. 3)	1.000	1.000	1.000	1.000	1.000	
(4)	Trended On-level Premium (1)x(2)x(3)	2,202	201,074	670,411	895,562	578,736	2,347,985
(5)	Incurred Loss & Paid ALAE @ 6/30/2014	0	187,101	547,824	764,513	472,005	1,971,444
(6)	Development factor (Exh.4)	1.000	1.018	1.035	1.088	1.245	
(7)	Ultimate Losses & ALAE (5)x(6)	0	190,442	567,121	831,968	587,415	2,176,946
(8)	Loss & ALAE Trend factor (Exh. 5)	1.104	1.092	1.071	1.051	1.031	
(9)	Trend Ultimate Loss & ALAE (7)x(8)	0	207,874	607,327	874,101	605,508	2,294,810
(10)	Trended Ult. Loss & ALAE Ratio (9)/(4)	0.0%	103.4%	90.6%	97.6%	104.6%	97.7%
(11)	Fixed Expense Ratio (Exh. 7)	9.1%	9.1%	9.1%	9.1%	9.1%	
(12)	Fixed Expenses	182	16,440	52,547	71,114	52,351	
(13)	Fixed Expense Trend Factor (Exh. 4)	1.085	1.075	1.059	1.042	1.026	
(14)	Trended Fixed Expenses (12)x(13)	198	17,680	55,622	74,091	53,686	
(15)	Trended Fixed Expense Ratio (14)/(4)	9.0%	8.8%	8.3%	8.3%	9.3%	9.3%
		-					Proiected

		Projected
(16)	Variable Expense Ratio (Exh. 7)	26.1%
(17)	Profit & Contingencies (Exh. 9)	5.0%
(18)	Other Income Ratio (Exh. 8)	2.4%
(19)	Permissible Loss, ALAE and Fixed Expense Ratio [1-(16)-(17)+(18)]	71.3%
(20)	Projected Loss & ALAE Ratio (10)	97.7%
(21)	Projected Fixed Expense Ratio (15)	9.3%
(22)	Projected Loss, ALAE & Fixed Expense Ratio (20)+(21)	107.0%
(23)	Indicated Rate Level Change (22)/(19) - 1	50.1%
(24)	Credibility (Exh. 6)	0.83
(25)	Complementary Indication	1.9%
(26)	Credibility Weighted Rate Level Change [(1+(23))x(24)]+[(1+(25))x(1-(24))] - 1	41.9%

# Exhibit 1, Page 3 Safeway Insurance Company of Arkansas State of Arkansas Personal Auto Liability and Physical Damage

#### Indicated Change

#### PIP Medical Benefits

		7/1/09-6/30/10	7/1/10-6/30/11	7/1/11-6/30/12	7/1/12-6/30/13	7/1/13-6/30/14	Total
(1)	Earned Premium (incl. fees)	36	4,083	10,317	16,009	12,020	42,465
(2)	On-level Factor (Exh. 2)	0.568	0.674	1.524	1.458	1.015	
(3)	Premium Trend (Exh. 3)	1.000	1.000	1.000	1.000	1.000	
(4)	Trended On-level Premium (1)x(2)x(3)	21	2,752	15,723	23,341	12,200	54,037
(5)	Incurred Loss & Paid ALAE @ 6/30/2014	0	0	35,445	35,234	31,507	102,186
(6)	Development factor (Exh.4)	1.000	1.018	1.035	1.088	1.245	
(7)	Ultimate Losses & ALAE (5)x(6)	0	0	36,694	38,343	39,210	114,247
(8)	Loss & ALAE Trend factor (Exh. 5)	1.000	1.000	1.000	1.000	1.000	
(9)	Trend Ultimate Loss & ALAE (7)x(8)	0	0	36,694	38,343	39,210	114,247
(10)	Trended Ult. Loss & ALAE Ratio (9)/(4)	0.0%	0.0%	233.4%	164.3%	321.4%	211.4%
(11)	Fixed Expense Ratio (Exh. 7)			9.1%	9.1%	9.1%	
(12)	Fixed Expenses			939	1,457	1,094	
(13)	Fixed Expense Trend Factor (Exh. 4)			1.059	1.042	1.026	
(14)	Trended Fixed Expenses (12)x(13)			994	1,518	1,122	
(15)	Trended Fixed Expense Ratio (14)/(4)			6.3%	6.5%	9.2%	9.2%

		Projected
(16)	Variable Expense Ratio (Exh. 7)	26.1%
(17)	Profit & Contingencies (Exh. 9)	5.0%
(18)	Other Income Ratio (Exh. 8)	2.4%
(19)	Permissible Loss, ALAE and Fixed Expense Ratio [1-(16)-(17)+(18)]	71.3%
(20)	Projected Loss & ALAE Ratio (10)	211.4%
(21)	Projected Fixed Expense Ratio (15)	9.2%
(22)	Projected Loss, ALAE & Fixed Expense Ratio (20)+(21)	220.6%
(23)	Indicated Rate Level Change (22)/(19) - 1	209.4%
(24)	Credibility (Exh. 6)	0.16
(25)	Complementary Indication	0.2%
(26)	Credibility Weighted Rate Level Change [(1+(23))x(24)]+[(1+(25))x(1-(24))] - 1	33.8%

# Exhibit 1, Page 4 Safeway Insurance Company of Arkansas State of Arkansas Personal Auto Liability and Physical Damage

#### Indicated Change

#### <u>Uninsured Motorist - BI</u>

		7/1/09-6/30/10	7/1/10-6/30/11	7/1/11-6/30/12	7/1/12-6/30/13	7/1/13-6/30/14	Total
(1)	Earned Premium (incl. fees)	69	16,317	50,416	77,604	56,291	200,697
(2)	On-level Factor (Exh. 2)	1.070	1.092	1.162	1.146	1.006	
(3)	Premium Trend (Exh. 3)	1.000	1.000	1.000	1.000	1.000	
(4)	Trended On-level Premium (1)x(2)x(3)	74	17,818	58,583	88,934	56,629	222,038
(5)	Incurred Loss & Paid ALAE @ 6/30/2014	0	20,000	76,015	128,288	45,843	270,146
(6)	Development factor (Exh.4)	1.000	1.018	1.035	1.088	1.245	
(7)	Ultimate Losses & ALAE (5)x(6)	0	20,357	78,693	139,607	57,052	295,709
(8)	Loss & ALAE Trend factor (Exh. 5)	1.000	1.000	1.000	1.000	1.000	
(9)	Trend Ultimate Loss & ALAE (7)x(8)	0	20,357	78,693	139,607	57,052	295,709
(10)	Trended Ult. Loss & ALAE Ratio (9)/(4)	0.0%	114.2%	134.3%	157.0%	100.7%	133.2%
(11)	Fixed Expense Ratio (Exh. 7)	0.0%	0.0%	9.1%	9.1%	9.1%	
(12)	Fixed Expenses	-	-	4,588	7,062	5,122	
(13)	Fixed Expense Trend Factor (Exh. 4)	-	-	1.059	1.042	1.026	
(14)	Trended Fixed Expenses (12)x(13)	-	-	4,856	7,358	5,253	
(15)	Trended Fixed Expense Ratio (14)/(4)	0.0%	0.0%	8.3%	8.3%	9.3%	9.3%

		Projected
(16)	Variable Expense Ratio (Exh. 7)	26.1%
(17)	Profit & Contingencies (Exh. 9)	5.0%
(18)	Other Income Ratio (Exh. 8)	2.4%
(19)	Permissible Loss, ALAE and Fixed Expense Ratio [1-(16)-(17)+(18)]	71.3%
(20)	Projected Loss & ALAE Ratio (10)	133.2%
(21)	Projected Fixed Expense Ratio (15)	9.3%
(22)	Projected Loss, ALAE & Fixed Expense Ratio (20)+(21)	142.5%
(23)	Indicated Rate Level Change (22)/(19) - 1	99.9%
(24)	Credibility (Exh. 6)	0.18
(25)	Complementary Indication	0.2%
(26)	Credibility Weighted Rate Level Change [(1+(23))x(24)]+[(1+(25))x(1-(24))] - 1	18.1%

# Exhibit 1, Page 5 **Safeway Insurance Company of Arkansas**State of Arkansas Personal Auto Liability and Physical Damage

#### Indicated Change

#### <u>Uninsured Motorist - PD</u>

		7/1/09-6/30/10	7/1/10-6/30/11	7/1/11-6/30/12	7/1/12-6/30/13	7/1/13-6/30/14	Total
(1)	Earned Premium (incl. fees)	56	13,263	41,223	62,259	40,755	157,555
(2)	On-level Factor (Exh. 2)	1.070	1.092	1.162	1.146	1.006	
(3)	Premium Trend (Exh. 3)	1.000	1.000	1.000	1.000	1.000	
(4)	Trended On-level Premium (1)x(2)x(3)	60	14,483	47,901	71,348	40,999	174,791
(5)	Incurred Loss & Paid ALAE @ 6/30/2014	0	6,393	27,397	61,314	11,715	106,818
(6)	Development factor (Exh.4)	1.000	1.018	1.035	1.088	1.245	
(7)	Ultimate Losses & ALAE (5)x(6)	0	6,507	28,362	66,724	14,579	116,172
(8)	Loss & ALAE Trend factor (Exh. 5)	1.000	1.000	1.000	1.000	1.000	
(9)	Trend Ultimate Loss & ALAE (7)x(8)	0	6,507	28,362	66,724	14,579	116,172
(10)	Trended Ult. Loss & ALAE Ratio (9)/(4)	0.0%	44.9%	59.2%	93.5%	35.6%	66.5%
(11)	Fixed Expense Ratio (Exh. 7)	0.0%	0.0%	9.1%	9.1%	9.1%	
(12)	Fixed Expenses	-	-	3,751	5,666	3,709	
(13)	Fixed Expense Trend Factor (Exh. 4)	-	-	1.059	1.042	1.026	
(14)	Trended Fixed Expenses (12)x(13)	-	-	3,970	5,903	3,804	
(15)	Trended Fixed Expense Ratio (14)/(4)	0.0%	0.0%	8.3%	8.3%	9.3%	9.3%

		Projected
(16)	Variable Expense Ratio (Exh. 7)	26.1%
(17)	Profit & Contingencies (Exh. 9)	5.0%
(18)	Other Income Ratio (Exh. 8)	2.4%
(19)	Permissible Loss, ALAE and Fixed Expense Ratio [1-(16)-(17)+(18)]	71.3%
(20)	Projected Loss & ALAE Ratio (10)	66.5%
(21)	Projected Fixed Expense Ratio (15)	9.3%
(22)	Projected Loss, ALAE & Fixed Expense Ratio (20)+(21)	75.8%
(23)	Indicated Rate Level Change (22)/(19) - 1	6.3%
(24)	Credibility (Exh. 6)	0.29
(25)	Complementary Indication	0.2%
(26)	Credibility Weighted Rate Level Change [(1+(23))x(24)]+[(1+(25))x(1-(24))] - 1	2.0%

## Exhibit 1, Page 6 Safeway Insurance Company of Arkansas State of Arkansas

Personal Auto Liability and Physical Damage

#### Indicated Change

#### <u>Underinsured Motorist</u>

		7/1/09-6/30/10	7/1/10-6/30/11	7/1/11-6/30/12	7/1/12-6/30/13	7/1/13-6/30/14	Total
(1)	Earned Premium (incl. fees)	39	9,879	24,604	33,512	23,584	91,617
(2)	On-level Factor (Exh. 2)	1.070	1.092	1.162	1.146	1.006	
(3)	Premium Trend (Exh. 3)	1.000	1.000	1.000	1.000	1.000	
(4)	Trended On-level Premium (1)x(2)x(3)	41	10,788	28,590	38,404	23,726	101,549
(5)	Incurred Loss & Paid ALAE @ 6/30/2014	0	0	25,000	12,000	0	37,000
(6)	Development factor (Exh.4)	1.000	1.018	1.035	1.088	1.245	
(7)	Ultimate Losses & ALAE (5)x(6)	0	0	25,881	13,059	0	38,940
(8)	Loss & ALAE Trend factor (Exh. 5)	1.000	1.000	1.000	1.000	1.000	
(9)	Trend Ultimate Loss & ALAE (7)x(8)	0	0	25,881	13,059	0	38,940
(10)	Trended Ult. Loss & ALAE Ratio (9)/(4)	0.0%	0.0%	90.5%	34.0%	0.0%	38.3%
(11)	Fixed Expense Ratio (Exh. 7)	0.0%	0.0%	9.1%	9.1%	9.1%	
(12)	Fixed Expenses	-	-	2,239	3,050	2,146	
(13)	Fixed Expense Trend Factor (Exh. 4)	-	-	1.059	1.042	1.026	
(14)	Trended Fixed Expenses (12)x(13)	-	-	2,370	3,178	2,201	
(15)	Trended Fixed Expense Ratio (14)/(4)	0.0%	0.0%	8.3%	8.3%	9.3%	9.3%
		-					Projected

(16)	Variable Expense Ratio (Exh. 7)	26.1%
(17)	Profit & Contingencies (Exh. 9)	5.0%
(18)	Other Income Ratio (Exh. 8)	2.4%
(19)	Permissible Loss, ALAE and Fixed Expense Ratio [1-(16)-(17)+(18)]	71.3%
(20)	Projected Loss & ALAE Ratio (10)	38.3%
(21)	Projected Fixed Expense Ratio (15)	9.3%
(22)	Projected Loss, ALAE & Fixed Expense Ratio (20)+(21)	47.6%
(23)	Indicated Rate Level Change (22)/(19) - 1	-33.2%
(24)	Credibility (Exh. 6)	0.07
(25)	Complementary Indication	0.2%
(26)	Credibility Weighted Rate Level Change [(1+(23))x(24)]+[(1+(25))x(1-(24))] - 1	-2.3%

#### Note:

(1) The Complementary Indication in (25) is the annual net trend.

## Exhibit 1, Page 7 Safeway Insurance Company of Arkansas State of Arkansas

Personal Auto Liability and Physical Damage

#### Indicated Change

#### Comprehensive

		7/1/09-6/30/10	7/1/10-6/30/11	7/1/11-6/30/12	7/1/12-6/30/13	7/1/13-6/30/14	Total
(1) Earned Premium (	(incl. fees)	167	58,608	183,160	308,264	249,609	799,808
(2) On-level Factor (E	xh. 2)	1.051	1.050	1.048	1.044	1.002	
(3) Premium Trend (E	Exh. 3)	1.026	1.023	1.018	1.013	1.008	
(4) Trended On-level	Premium (1)x(2)x(3)	180	62,965	195,422	326,013	252,101	836,681
(5) Incurred Loss & Pa	aid ALAE @ 6/30/2014	0	19,668	124,668	221,796	107,284	473,416
(6) Development factor	or (Exh.4)	1.000	1.000	1.000	1.000	0.970	
(7) Ultimate Losses &	ALAE (5)x(6)			124,668	221,796	104,061	450,525
(8) Loss & ALAE Tren	nd factor (Exh. 5)	1.137	1.120	1.093	1.066	1.040	
(9) Trend Ultimate Los	ss & ALAE (7)x(8)	0	0	136,256	236,480	108,239	480,975
(10) Trended Ult. Loss	& ALAE Ratio (9)/(4)	0.0%	0.0%	69.7%	72.5%	42.9%	57.5%
(11) Fixed Expense Ra	atio (Exh. 7)	9.1%	9.1%	9.1%	9.1%	9.1%	
(12) Fixed Expenses		15	5,333	16,668	28,052	22,714	
(13) Fixed Expense Tre	end Factor (Exh. 4)	-	-	1.059	1.042	1.026	
(14) Trended Fixed Exp	penses (12)x(13)	-	-	17,643	29,227	23,293	
(15) Trended Fixed Ex	pense Ratio (14)/(4)	0.0%	0.0%	9.0%	9.0%	9.2%	9.2%
			•			•	Projected

		Projected
(16)	Variable Expense Ratio (Exh. 7)	26.1%
(17)	Profit & Contingencies (Exh. 9)	5.0%
(18)	Other Income Ratio (Exh. 8)	2.4%
(19)	Permissible Loss, ALAE and Fixed Expense Ratio [1-(16)-(17)+(18)]	71.3%
(20)	Projected Loss & ALAE Ratio (10)	57.5%
(21)	Projected Fixed Expense Ratio (15)	9.2%
(22)	Projected Loss, ALAE & Fixed Expense Ratio (20)+(21)	66.7%
(23)	Indicated Rate Level Change (22)/(19) - 1	-6.5%
(24)	Credibility (Exh. 6)	0.48
(25)	Complementary Indication	2.4%
(26)	Credibility Weighted Rate Level Change [(1+(23))x(24)]+[(1+(25))x(1-(24))] - 1	-1.9%

(1) The Complementary Indication in (25) is the annual net trend.

# Exhibit 1, Page 8 Safeway Insurance Company of Arkansas State of Arkansas Personal Auto Liability and Physical Damage

#### Indicated Change

#### Collision

		7/1/09-6/30/10	7/1/10-6/30/11	7/1/11-6/30/12	7/1/12-6/30/13	7/1/13-6/30/14	Total
(1)	Earned Premium (incl. fees)	390	135,545	420,667	710,958	577,844	1,845,404
(2)	On-level Factor (Exh. 2)	1.052	1.051	1.049	1.044	1.002	
(3)	Premium Trend (Exh. 3)	1.026	1.023	1.018	1.013	1.008	
(4)	Trended On-level Premium (1)x(2)x(3)	421	145,760	449,258	751,894	583,612	1,930,945
(5)	Incurred Loss & Paid ALAE @ 6/30/2014	0	93,865	240,592	427,784	318,207	1,080,449
(6)	Development factor (Exh.4)	1.000	1.000	1.000	1.000	0.970	
(7)	Ultimate Losses & ALAE (5)x(6)	0	93,865	240,592	427,784	308,649	1,070,890
(8)	Loss & ALAE Trend factor (Exh. 5)	1.108	1.095	1.074	1.053	1.032	
(9)	Trend Ultimate Loss & ALAE (7)x(8)	0	102,804	258,331	450,307	318,529	1,129,971
(10)	Trended Ult. Loss & ALAE Ratio (9)/(4)	0.0%	70.5%	57.5%	59.9%	54.6%	58.5%
(11)	Fixed Expense Ratio (Exh. 7)	9.1%	9.1%	9.1%	9.1%	9.1%	
(12)	Fixed Expenses	36	12,335	38,281	64,697	52,584	
(13)	Fixed Expense Trend Factor (Exh. 4)	-	-	1.059	1.042	1.026	
(14)	Trended Fixed Expenses (12)x(13)	-	-	40,521	67,406	53,925	
(15)	Trended Fixed Expense Ratio (14)/(4)	0.0%	0.0%	9.0%	9.0%	9.2%	9.2%
							Projected

		110,000.00
(16)	Variable Expense Ratio (Exh. 7)	26.1%
(17)	Profit & Contingencies (Exh. 9)	5.0%
(18)	Other Income Ratio (Exh. 8)	2.4%
(19)	Permissible Loss, ALAE and Fixed Expense Ratio [1-(16)-(17)+(18)]	71.3%
(20)	Projected Loss & ALAE Ratio (10)	58.5%
(21)	Projected Fixed Expense Ratio (15)	9.2%
(22)	Projected Loss, ALAE & Fixed Expense Ratio (20)+(21)	67.7%
(23)	Indicated Rate Level Change (22)/(19) - 1	-5.0%
(24)	Credibility (Exh. 6)	0.77
(25)	Complementary Indication	1.9%
(26)	Credibility Weighted Rate Level Change [(1+(23))x(24)]+[(1+(25))x(1-(24))] - 1	-3.4%

Note:
(1) The Complementary Indication in (25) is the annual net trend.

## Exhibit 2 Safeway Insurance Company of Arkansas

#### State of Arkansas

Personal Auto Liability and Physical Damage

#### Premium Adjustment Factors

Effective			Rate Ch	anges		
Date	BI	PD	PIP-EM	UM	CP	CL
5/1/2010	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
3/1/2011	-5.5%	-5.5%	-62.7%	-7.9%	0.3%	0.3%
3/15/2013	7.2%	16.1%	52.4%	16.2%	4.8%	4.9%

Effective		С	umulative R	ate Chang	es	
Date	BI	PD	PIP-EM	UM	CP	CL
5/1/2010	1.000	1.000	1.000	1.000	1.000	1.000
3/1/2011	0.945	0.945	0.373	0.921	1.003	1.003
3/15/2013	1.013	1.098	0.568	1.070	1.051	1.052

Period	BI	PD	PIP-EM	UM	CP	CL
7/1/09-6/30/10	1.000	1.000	1.000	1.000	1.000	1.000
7/1/10-6/30/11	0.986	0.986	0.843	0.980	1.001	1.001
7/1/11-6/30/12	0.945	0.945	0.373	0.921	1.003	1.003
7/1/12-6/30/13	0.951	0.958	0.390	0.934	1.007	1.007
7/1/13-6/30/14	1.010	1.091	0.560	1.064	1.049	1.050
Current	1.013	1.098	0.568	1.070	1.051	1.052

Calendar	Premium On Level Factors											
Year	BI	PD	PIP-EM	UM	CP	CL						
7/1/09-6/30/10	1.013	1.098	0.568	1.070	1.051	1.052						
7/1/10-6/30/11	1.027	1.113	0.674	1.092	1.050	1.051						
7/1/11-6/30/12	1.072	1.161	1.524	1.162	1.048	1.049						
7/1/12-6/30/13	1.065	1.146	1.458	1.146	1.044	1.044						
7/1/13-6/30/14	1.003	1.006	1.015	1.006	1.002	1.002						
Current	1.000	1.000	1.000	1.000	1.000	1.000						

#### Note:

(1) On-level factors were calculated based on the parallelogram method and a six month policy term. Note 95% of premium has a 6-month term.

## Exhibit 3 Safeway Insurance Company of Arkansas State of Arkansas Personal Auto Liability and Physical Damage

#### Premium Trend

We have selected a 0.5% annual trend to account for symbol drift. The premium trend factors applicable to the automobile physical damage coverages are as follows:

(1)	(2)	(3)	(4)	(5)	(6)
	A	NAI also a local and	Midpoint of	Trend Period	Trend
	Annual	Midpoint of	Effective	(Years)	Factor
Period	Trend	Experience	Period	((4)-(3)) / 365	(2)^(5)
7/1/09-6/30/10	1.005	5/31/2010	8/2/2015	5.18	1.026
7/1/10-6/30/11	1.005	12/30/2010	8/2/2015	4.59	1.023
7/1/11-6/30/12	1.005	12/30/2011	8/2/2015	3.59	1.018
7/1/12-6/30/13	1.005	12/30/2012	8/2/2015	2.59	1.013
7/1/13-6/30/14	1.005	12/30/2013	8/2/2015	1.59	1.008

## Exhibit 4, Page 1 **Safeway Insurance Company of Arkansas**State of Arkansas Personal Auto Liability and Physical Damage

Loss and ALAE Development Factors

Liability

#### Incurred Loss & Paid ALAE

							mount	u 2000 u i ui	· · · · · · · · · · · · · · · · · · ·								
Accident	1																
Qtr	3	6	9	12	15	18	21	24	27	30	33	36	39	42	45	48	51
2010q2	-		-	-	-	-	-	-	-	-				-	-	-	
2010q3	6,983	12,206	13,264	13,264	13,264	13,264	13,264	13,264	13,264	13,264	13,264	13,264	13,264	13,264	13,264	13,264	
2010q4	36,478	42,679	45,935	45,935	52,779	52,779	52,779	52,779	52,779	52,779	52,779	52,779	52,779	52,779	52,779		
2011q1	86.856	78.006	73,708	84.095	104,795	122,395	122,395	123,095	123,095	123,095	123,095	124,969	124,969	124,969	,		
2011q2	125,184	207,802	240,904	246,674	247,874	243,630	254,747	254,747	259,747	255,322	300,322	311,396	311,396	124,505			
2011q2 2011q3	200,031	216,712	214,827	220,222	231,954	233,354	233,354	233,354	233,354	233,354	233,354	233,354	011,000				
2011q3	270,838	314,524	321,385	338,517	361,640	359,981	399,981	400,022	400,022	400,022	400,022	200,004					
2012q1	301,342	369,463	374,380	387,460	382,922	383,456	388,267	408,339	413,381	414,490	400,022						
2012q1	314,078	310,851	337,498	339,513	351,038	361,613	361,338	428,797	430,460	414,490							
2012q2 2012q3	319,964	353,382	383,600	353,205	352,290	362,644	373,144	376,894	430,400								
2012q3 2012q4	469,786	558,144	551,514	550,576	656,878	653,720	651,255	370,094									
							051,255										
2013q1	431,449	519,510	512,161	534,346	546,043	567,244											
2013q2	343,225	298,039	306,401	301,765	299,765												
2013q3	208,816	210,166	228,117	243,800													
2013q4	180,896	240,382	264,460														
2014q1	335,145	297,313															
2014q2	207,940																
							Incurred Loss	& Paid ALAE	Developmen	nt							
Accident	0.0	0.0	0.40	10.15	45.40	40.04	04.04	04.07	07.00	00.00	00.00	00.00	00.40	10:15	45:40	10.51	54.100
Qtr	3:6		9:12	12:15	15:18	18:21	21:24	24:27	27:30	30:33	33:36	36:39	39:42	42:45	45:48	48:51	51:Ult
2010q2	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
2010q3	1.748	1.087	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000		
2010q4	1.170	1.076	1.000	1.149	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000			
2011q1	0.898	0.945	1.141	1.246	1.168	1.000	1.006	1.000	1.000	1.000	1.015	1.000	1.000				
2011q2	1.660	1.159	1.024	1.005	0.983	1.046	1.000	1.020	0.983	1.176	1.037	1.000					
2011q3	1.083	0.991	1.025	1.053	1.006	1.000	1.000	1.000	1.000	1.000	1.000						
2011q4	1.161	1.022	1.053	1.068	0.995	1.111	1.000	1.000	1.000	1.000							
2012q1	1.226	1.013	1.035	0.988	1.001	1.013	1.052	1.012	1.003								
2012q2	0.990	1.086	1.006	1.034	1.030	0.999	1.187	1.004									
2012q3	1.104	1.086	0.921	0.997	1.029	1.029	1.010										
2012q4	1.188	0.988	0.998	1.193	0.995	0.996											
2013q1	1.204	0.986	1.043	1.022	1.039												
2013q2	0.868	1.028	0.985	0.993													
2013q3	1.006	1.085	1.069														
2013q4	1.329	1.100															
2014q1	0.887																
	•																
Wtd Average	1.110	1.037	1.015	1.054	1.016	1.023	1.042	1.006	0.998	1.042	1.018	1.000	1.000	1.000	1.000		
Average	1.158	1.043	1.021	1.058	1.021	1.018	1.026	1.004	0.998	1.025	1.009	1.000	1.000	1.000	1.000	1.000	
Selected	1.110	1.037	1.015	1.054	1.016	1.023	1.017	1.013	1.010	1.007	1.005	1.004	1.003	1.002	1.002	1.001	
Cumulative	1.379	1.243	1.199	1.181	1.120	1.102	1.078	1.060	1.046	1.036	1.029	1.023	1.019	1.016	1.014	1.012	1.011
Accident	Liabilty	Liability	Implied	Industry	Selected												
Period	Incd. Loss	Ult. Loss	LDF	LDF	LDF												
7/1/09-6/30/10	-	-	1.000	1.011	1.000												
7/1/10-6/30/11	502,409	511,381	1.018	1.021	1.018												
7/1/11-6/30/12	1,478,326	1,530,399	1.035	1.047	1.035												
7/1/12-6/30/13	1,895,157	2,062,370	1.088	1.104	1.088												
7/1/13-6/30/14	1,013,512	1,261,326	1.245	1.297	1.245												

## Exhibit 4, Page 2 **Safeway Insurance Company of Arkansas**State of Arkansas Personal Auto Liability and Physical Damage

Loss and ALAE Development Factors

#### Physical Damage

#### Incurred Loss & Paid ALAE

Accident	Ì																
Qtr	3	6	9	12	15	18	21	24	27	30	33	36	39	42	45	48	51
2010q2	2,400	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2010q3	15,703	32,476	32,451	29,051	29,051	29,051	29,636	29,636	29,636	29,636	29,636	29,636	29,636	29,636	29,636	29,636	
2010q4	12,987	11,688	11,681	11,681	11,681	11,681	10,675	10,675	10,675	10,675	10,675	10,675	10,675	10,675	10,675		
2011q1	28,001	25,931	24,319	24,646	24,053	24,053	24,053	24,053	24,053	24,053	24,053	24,053	24,053	24,053			
2011q2	63,544	54,754	55,752	50,656	50,656	50,656	50,656	50,656	50,656	50,656	50,656	50,656	50,656				
2011q3	79,250	70,608	70,708	70,583	70,558	70,558	70,708	70,708	70,708	70,708	70,558	70,558					
2011q4	125,683	132,127	121,481	119,042	117,288	117,453	114,894	114,894	114,894	114,894	114,894						
2012q1	103,905	82,038	83,808	83,492	79,338	79,338	79,338	79,338	79,338	79,338							
2012q2	119,544	105,519	104,288	104,200	104,098	103,998	103,998	103,848	103,262								
2012q3	135,310	165,443	161,538	159,686	159,686	159,686	159,686	159,686									
2012q4	155,982	160,137	150,794	148,205	148,075	148,075	148,075										
2013q1	182,270	188,415	187,213	187,213	187,213	187,213											
2013q2	152,386	152,698	153,589	157,071	157,006												
2013q3	127,001	121,854	121,493	119,027													
2013q4	61,113	53,933	53,208														
2014q1	153,240	133,063															
2014q2	121,539																
						1	Incurred Loss	& Paid ALAE	Developmen	t							
Accident																	
Qtr	3:6			12:15	15:18	18:21	21:24	24:27	27:30	30:33	33:36	36:39	39:42	42:45	45:48	48:51	51:Ult
2010q2	-	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
2010q3	2.068	0.999	0.895	1.000	1.000	1.020	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000		
2010q4	0.900	0.999	1.000	1.000	1.000	0.914	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000			
2011q1	0.926	0.938	1.013	0.976	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000				
2011q2	0.862	1.018	0.909	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000					
2011q3	0.891	1.001	0.998	1.000	1.000	1.002	1.000	1.000	1.000	0.998	1.000						
2011q4	1.051	0.919	0.980	0.985	1.001	0.978	1.000	1.000	1.000	1.000							
2012q1	0.790	1.022	0.996	0.950	1.000	1.000	1.000	1.000	1.000								
2012q2	0.883	0.988	0.999	0.999	0.999	1.000	0.999	0.994									
2012q3	1.223	0.976	0.989	1.000	1.000	1.000	1.000										
2012q4	1.027	0.942	0.983	0.999	1.000	1.000											
2013q1	1.034	0.994	1.000	1.000	1.000												
2013q2	1.002	1.006	1.023	1.000													
2013q3	0.959	0.997	0.980														
2013q4	0.883	0.987															
2014q1	0.868																
140-1-4	0.000	0.001	0.000	0.001	4.000	0.000	4 000	0.000	4.000	4.000	4 000	4.000	4 000	4.000	4.000		
Wtd Average	0.982	0.981	0.989	0.994	1.000	0.996	1.000	0.999	1.000	1.000	1.000	1.000	1.000	1.000	1.000	4.000	
Average	0.960	0.986	0.983	0.993	1.000	0.992	1.000	0.999	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
Selected	0.982	0.981	0.989	0.994	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
Cumulative	0.962	0.961	0.983	0.994	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Cultiviative	0.347	0.504	0.303	0.554	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Accident	Phys Dmg	Phys Dmg	Phys Dmg	Industry	Selected												
Period	Incd. Loss	Ult. Loss	LDF	LDF	LDF												

Accident	Phys Dmg	Phys Dmg	Phys Dmg	Industry	Selected
Period	Incd. Loss	Ult. Loss	LDF	LDF	LDF
7/1/09-6/30/10	-	-	1.000	1.000	1.000
7/1/10-6/30/11	115,022	115,022	1.000	1.000	1.000
7/1/11-6/30/12	368,051	368,051	1.000	1.000	1.000
7/1/12-6/30/13	651,980	651,980	1.000	1.001	1.000
7/1/13-6/30/14	426 837	414 016	0.970	റ മമറ	0.970

## Exhibit 5, Page 1 Safeway Insurance Company of Arkansas

State of Arkansas Personal Auto Liability and Physical Damage

Loss Trend, ALAE Trend, and Fixed Expense Trend

#### **Trend Factors**

1.	Bodily Injury Loss &	ALAE Trend	Factor			
	(1)	(2)	(3)	(4)	(5)	(6)
					Trend Period	Trend
	Accident	Annual	Midpoint of	Midpoint of	(Years)	Factor
	Period	Trend	Experience	Effective Period	((4)-(3)) / 365	(2)^(5)
-	7/1/09-6/30/10	1.000	5/31/2010	8/2/2015	5.18	1.000
	7/1/10-6/30/11	1.000	12/30/2010	8/2/2015	4.59	1.000
	7/1/11-6/30/12	1.000	12/30/2011	8/2/2015	3.59	1.000
	7/1/12-6/30/13	1.000	12/30/2012	8/2/2015	2.59	1.000
	7/1/13-6/30/14	1.000	12/30/2013	8/2/2015	1.59	1.000
		•				
_	Daniel Daniel La	0 41 45	Tues of Telephon			
2.	Property Damage Lo			(4)	(5)	(0)
	(1)	(2)	(3)	(4)	(5)	(6) Tagasal
	A			NA: 1	Trend Period	Trend
	Accident	Annual	Midpoint of	Midpoint of	(Years)	Factor
-	Period	Trend	Experience	Effective Period	((4)-(3)) / 365	(2)^(5)
	7/1/09-6/30/10	1.019	5/31/2010	8/2/2015	5.18	1.104
	7/1/10-6/30/11	1.019	12/30/2010	8/2/2015	4.59	1.092
	7/1/11-6/30/12	1.019	12/30/2011	8/2/2015	3.59	1.071
	7/1/12-6/30/13	1.019	12/30/2012	8/2/2015	2.59	1.051
	7/1/13-6/30/14	1.019	12/30/2013	8/2/2015	1.59	1.031
3.	PIP-Medical Benefits	Loss & ALA	AE Trend Factor			
	(1)	(2)	(3)	(4)	(5)	(6)
					Trend Period	Trend
	Accident	Annual	Midpoint of	Midpoint of	(Years)	Factor
	Period	Trend	Experience	Effective Period	((4)-(3)) / 365	(2)^(5)
-	7/1/09-6/30/10	1.000	5/31/2010	8/2/2015	5.18	1.000
	7/1/10-6/30/11	1.000	12/30/2010	8/2/2015	4.59	1.000
		l		- 1- 1		

7/1/11-6/30/12

7/1/12-6/30/13

7/1/13-6/30/14

1.000

1.000

1.000

12/30/2011

12/30/2012

12/30/2013

8/2/2015

8/2/2015

8/2/2015

3.59

2.59

1.59

1.000

1.000

1.000

## Exhibit 5, Page 2 Safeway Insurance Company of Arkansas

State of Arkansas

Personal Auto Liability and Physical Damage

#### Loss Trend, ALAE Trend, and Fixed Expense Trend

#### Trend Factors (Continued)

(1)	(2)	(3)	(4)	(5)	(6)
				Trend Period	Trend
Accident	Annual	Midpoint of	Midpoint of	(Years)	Factor
Period	Trend	Experience	Effective Period	((4)-(3)) / 365	(2)^(5)
7/1/09-6/30/10	1.000	5/31/2010	8/2/2015	5.18	1.000
7/1/10-6/30/11	1.000	12/30/2010	8/2/2015	4.59	1.000
7/1/11-6/30/12	1.000	12/30/2011	8/2/2015	3.59	1.000
7/1/12-6/30/13	1.000	12/30/2012	8/2/2015	2.59	1.000
7/1/13-6/30/14	1.000	12/30/2013	8/2/2015	1.59	1.000

#### 5. Comprehensive Damage Loss & ALAE Trend Factor

(1)	(2)	(3)	(4)	(5)	(6)
				Trend Period	Trend
Accident	Annual	Midpoint of	Midpoint of	(Years)	Factor
Period	Trend	Experience	Effective Period	((4)-(3)) / 365	(2)^(5)
7/1/09-6/30/10	1.025	5/31/2010	8/2/2015	5.18	1.137
7/1/10-6/30/11	1.025	12/30/2010	8/2/2015	4.59	1.120
7/1/11-6/30/12	1.025	12/30/2011	8/2/2015	3.59	1.093
7/1/12-6/30/13	1.025	12/30/2012	8/2/2015	2.59	1.066
7/1/13-6/30/14	1.025	12/30/2013	8/2/2015	1.59	1.040

## 6. Collision Loss & ALAE Trend Factor

(1)	(2)	(3)	(4)	(5)	(6)	
				Trend Period	Trend	
Accident	Annual	Midpoint of	Midpoint of	(Years)	Factor	
Period	Trend	Experience	Effective Period	((4)-(3)) / 365	(2)^(5)	
7/1/09-6/30/10	1.020	5/31/2010	8/2/2015	5.18	1.108	•
7/1/10-6/30/11	1.020	12/30/2010	8/2/2015	4.59	1.095	
7/1/11-6/30/12	1.020	12/30/2011	8/2/2015	3.59	1.074	
7/1/12-6/30/13	1.020	12/30/2012	8/2/2015	2.59	1.053	
7/1/13-6/30/14	1.020	12/30/2013	8/2/2015	1.59	1.032	

## Exhibit 5, Page 3 Safeway Insurance Company of Arkansas

State of Arkansas

Personal Auto Liability and Physical Damage

#### Loss Trend, ALAE Trend, and Fixed Expense Trend

#### Trend Factors (Continued)

#### 7. Fixed Expense Trend Factor

(1)	(2)	(3)	(4)	(5)	(6)
				Trend Period	Trend
Calendar	Annual	Midpoint of	Midpoint of	(Years)	Factor
Period	Trend	Experience	Effective Period	((4)-(3)) / 365	(2)^(5)
7/1/09-6/30/10	1.016	5/31/2010	8/2/2015	5.18	1.085
7/1/10-6/30/11	1.016	12/30/2010	8/2/2015	4.59	1.075
7/1/11-6/30/12	1.016	12/30/2011	8/2/2015	3.59	1.059
7/1/12-6/30/13	1.016	12/30/2012	8/2/2015	2.59	1.042
7/1/13-6/30/14	1.016	12/30/2013	8/2/2015	1.59	1.026

#### Consumer Price Index

Year	Index Value	Annual % Change
2008	215.30	
2009	214.54	-0.4%
2010	218.06	1.6%
2011	224.94	3.2%
2012	229.59	2.1%
2013	232.96	1.5%
	-	-
Average		1.6%

# Exhibit 5, Page 4 Safeway Insurance Company of Arkansas State of Arkansas

Personal Auto Liability and Physical Damage

Loss Trend, ALAE Trend, and Fixed Expense Trend

#### Selected Annual Trends

Coverage (1)	Selected Annual Trend (2)
BI	0.0%
PD	1.9%
PIP-EM	0.0%
UM	0.0%
CP	2.5%
CL	2.0%
Fixed Expense	1.6%

## Exhibit 5, Page 5 Safeway Insurance Company of Arkansas

State of Arkansas

Personal Auto Liability and Physical Damage

Loss Trend, ALAE Trend, and Expense Trend

#### ISO Fast Track Data

#### **Bodily Injury**

12 Months Ending	Frequency	Annual % Change	Severity	Annual % Change	Pure Premium	Annual % Change
(1)	(2)	(3)	(4)	(5)	(6)	(7)
2011q2	0.78%	-4.9%	12,773	25.4%	100.08	20.4%
2011q3	0.77%	-6.1%	12,790	23.7%	98.29	15.6%
2011q4	0.77%	-3.8%	12,843	21.6%	98.69	16.4%
2012q1	0.78%	-2.5%	10,842	-13.6%	85.09	-15.3%
2012q2	0.80%	2.6%	10,837	-15.2%	86.87	-13.2%
2012q3	0.81%	5.2%	11,001	-14.0%	88.62	-9.8%
2012q4	0.80%	3.9%	11,185	-12.9%	89.51	-9.3%
2013q1	0.79%	1.3%	11,230	3.6%	88.98	4.6%
2013q2	0.79%	-1.3%	11,257	3.9%	88.75	2.2%
2013q3	0.79%	-2.5%	11,174	1.6%	88.49	-0.1%
2013q4	0.80%	0.0%	11,114	-0.6%	89.24	-0.3%
2014q1	0.79%	0.0%	11,255	0.2%	89.21	0.3%
12 Pt Regression	on .	1.0%		-4.5%		-3.6%
8 Pt Regression		-0.9%		1.5%		0.9%
6 Pt Regression		-0.3%		-0.1%		-0.1%

Selected Loss Trend 0.0%

#### Property Damage

12 Months Ending (1)	Frequency (2)	Annual % Change (3)	Severity (4)	Annual % Change (5)	Pure Premium (6)	Annual % Change (7)
2011g2	2.91%	-4.9%	2,989	0.6%	86.96	-4.4%
2011q2 2011q3	2.94%	-3.9%	2,993	0.8%	87.91	-3.1%
2011q4	2.93%	-3.0%	3,022	1.8%	88.56	-1.3%
2012g1	2.99%	0.3%	3,012	1.2%	90.17	1.6%
2012q2	3.01%	3.4%	3,053	2.1%	91.87	5.6%
2012q3	2.99%	1.7%	3,034	1.4%	90.80	3.3%
2012q4	2.97%	1.4%	3,040	0.6%	90.33	2.0%
2013q1	2.92%	-2.3%	3,112	3.3%	90.73	0.6%
2013q2	2.94%	-2.3%	3,132	2.6%	92.21	0.4%
2013q3	2.90%	-3.0%	3,206	5.7%	92.85	2.3%
2013q4	2.88%	-3.0%	3,255	7.1%	93.68	3.7%
2014q1	2.87%	-1.7%	3,263	4.9%	93.80	3.4%
12 Pt Regression	on	-0.8%		3.4%		2.6%
8 Pt Regression		-2.7%		4.8%		1.9%
6 Pt Regression		-2.6%		6.0%		3.4%

Selected Loss Trend 1.9%

## Exhibit 5, Page 6 Safeway Insurance Company of Arkansas

State of Arkansas

Personal Auto Liability and Physical Damage

Loss Trend, ALAE Trend, and Expense Trend

#### ISO Fast Track Data

#### Collision

12 Months Ending (1)	Frequency (2)	Annual % Change (3)	Severity (4)	Annual % Change (5)	Pure Premium (6)	Annual % Change (7)
2011q2	5.42%	-4.9%	3,223	5.2%	174.63	0.1%
2011q3	5.32%	-6.5%	3,274	6.3%	174.31	-0.5%
2011q4	5.29%	-5.9%	3,350	8.2%	177.09	1.8%
2012q1	5.26%	-4.9%	3,275	3.6%	172.43	-1.4%
2012q2	5.26%	-3.0%	3,299	2.4%	173.59	-0.6%
2012q3	5.24%	-1.5%	3,283	0.3%	172.16	-1.2%
2012q4	5.20%	-1.7%	3,272	-2.3%	170.26	-3.9%
2013q1	5.19%	-1.3%	3,351	2.3%	173.98	0.9%
2013q2	5.23%	-0.6%	3,373	2.2%	176.30	1.6%
2013q3	5.19%	-1.0%	3,447	5.0%	179.04	4.0%
2013q4	5.21%	0.2%	3,504	7.1%	182.46	7.2%
2014q1	5.29%	1.9%	3,527	5.3%	186.60	7.3%
12 Pt Regression	on	-0.9%		2.8%		1.9%
8 Pt Regression	1	0.1%		4.7%		4.7%
6 Pt Regression	1	1.0%		6.3%		7.3%
Selected Loss T	Frend	2.0%				

#### Comprehensive

12 Months Ending (1)	Frequency (2)	Annual % Change (3)	Severity (4)	Annual % Change (5)	Pure Premium (6)	Annual % Change (7)
2011q2	8.89%	6.2%	1,477	12.4%	131.21	19.3%
2011q3	9.28%	18.1%	1,545	34.2%	143.31	58.3%
2011q4	9.20%	17.0%	1,573	38.5%	144.70	62.0%
2012q1	9.20%	21.4%	1,599	46.3%	147.13	77.6%
2012q2	7.51%	-15.5%	1,282	-13.2%	96.30	-26.6%
2012q3	7.10%	-23.5%	1,239	-19.8%	87.96	-38.6%
2012q4	7.01%	-23.8%	1,207	-23.3%	84.68	-41.5%
2013q1	6.94%	-24.6%	1,220	-23.7%	84.63	-42.5%
2013q2	6.87%	-8.5%	1,223	-4.6%	84.10	-12.7%
2013q3	6.66%	-6.2%	1,221	-1.5%	81.31	-7.6%
2013q4	6.50%	-7.3%	1,236	2.4%	80.31	-5.2%
2014q1	6.41%	-7.6%	1,251	2.5%	80.16	-5.3%
12 Pt Regression	on	-14.0%		-9.5%		-22.1%
8 Pt Regression		-7.8%		-0.7%		-8.5%
6 Pt Regression		-7.4%		2.5%		-5.2%
Selected Loss 7		0.0%		2.5%		2.5%
Selected Loss 7	Trend	2.5%				

## Exhibit 6 Safeway Insurance Company of Arkansas

State of Arkansas Personal Auto Liability and Physical Damage

**Credibility Factors** 

We used a full credibility standard of 1,084 reported claims. For partial credibility we used the square root rule. Below are the reported claim counts and the credibility:

	Reported	
Line of Insurance	Claims	Credibility
Bodily Injury	307	0.53
Property Damage	746	0.83
PIP-Medical Benefits	28	0.16
Uninsured Motorist-BI	35	0.18
Uninsured Motorist-PD	89	0.29
Underinsured Motorist	6	0.07
Auto Liability	1,211	1.00
Comprehensive	254	0.48
Collision	642	0.77
Auto Physical Damage	896	0.91

## Exhibit 7, Page 1 Safeway Insurance Company of Arkansas

State of Arkansas

Personal Auto Liability and Physical Damage

#### Projected Expenses

## Statewide Auto Liability (000 Omitted)

			Actu	al Calendar Year	ĺ		Projected	
	Ī	2010	2011	2012	2013			
Written Premium		187	1,165	1,947	1,569			
							rojected at Currer	
Expense Category	/					Fixed	Variable	Total
Commissions	\$	26	162	269	216			
	%	14.1%	13.9%	13.8%	13.8%	0.0%	13.8%	13.8%
Taxes, Licenses,	\$	9	37	61	48			
& Fees		5.0%	3.2%	3.1%	3.1%	0.0%	3.2%	3.2%

### Countrywide Auto Liability (000 Omitted)

			Actu	al Calendar Year			Projected	
		2010	2011	2012	2013			
Earned Premium		14,191	16,305	18,275	25,047			
						Expenses F	Projected at Currer	nt Rates
Expense Category						Fixed	Variable	Total
Other Acquisitions	\$	509	692	751	1,084			
	%	3.6%	4.2%	4.1%	4.3%	2.0%	2.0%	4.0%
General	\$	235	322	342	419			
	%	1.7%	2.0%	1.9%	1.7%	0.9%	0.9%	1.8%
Adjusting and Other	\$	1,684	1,686	1,950	2,297			
· -	%	11.9%	10.3%	10.7%	9.2%	6.2%	6.2%	12.4%

#### Total Auto Liability Expenses

					Expenses I	Projected at Curre	ent Rates
Expense Category					Fixed	Variable	Total
Total							
	36.2%	33.7%	33.6%	32.0%	9.1%	26.1%	35.2%

#### Notes:

- (1) Statewide amounts are from Arkansas Statutory Page 14 data.
- (2) Countrywide amounts are from the Insurance Expense Exhibit
- (3) Projected based on historical and budgeted amounts.

## Exhibit 7, Page 2 Safeway Insurance Company of Arkansas

State of Arkansas

Personal Auto Liability and Physical Damage

#### Projected Expenses

### Statewide Auto Physical Damage (000 Omitted)

	1		Actua	al Calendar Year	1		Projected	
		2010	2011	2012	2013			
Written Premium		85	517	962	899			
							rojected at Currer	
Expense Category	/					Fixed	Variable	Total
Commissions	\$	12	72	133	124			
	%	14.1%	13.9%	13.8%	13.8%	0.0%	13.8%	13.8%
Taxes, Licenses,	\$	4	17	30	28			
& Fees		5.0%	3.2%	3.1%	3.1%	0.0%	3.2%	3.2%

### Countrywide Auto Physical Damage (000 Omitted)

			Actu	al Calendar Year			Projected	
		2010	2011	2012	2013			
Earned Premium		10,029	11,587	12,880	15,884			
						Expenses F	Projected at Currer	nt Rates
Expense Category						Fixed	Variable	Total
Other Acquisitions	\$	363.0	491	527	688			
	%	3.6%	4.2%	4.1%	4.3%	2.0%	2.0%	4.0%
General	\$	167.0	229	240	266			
	%	1.7%	2.0%	1.9%	1.7%	0.9%	0.9%	1.8%
Adjusting and Other	\$	1,535	1,698	1,618	1,633			
	%	15.3%	14.7%	12.6%	10.3%	6.2%	6.2%	12.4%

#### Total Auto Physical Damage Expenses

					Expenses F	Projected at Curre	nt Rates
Expense Category					Fixed	Variable	Total
Total							
	39.6%	38.0%	35.5%	33.1%	9.1%	26.1%	35.2%

#### Notes:

- (1) Statewide amounts are from Arkansas Statutory Page 14 data.
- (2) Countrywide amounts are from the Insurance Expense Exhibit
- (3) Projected based on historical and budgeted amounts.

# Exhibit 8 Safeway Insurance Company of Arkansas State of Arkansas

## Personal Auto Liability and Physical Damage

#### Other Income Less Other Expenses

Accident	Earned	Other	
 Year	Premium	Income	Ratio
2011	27,892	573	2.1%
2012	31,155	748	2.4%
2013	40,931	1,078	2.6%
Total	99,978	2,399	2.4%
	•		•
Selected			2 4%

Source: Insurance Expense Exhibit.

# Exhibit 9, Page 1 Safeway Insurance Private Passenger Auto Liability

### Projected After-Tax Rate of Return

### **Operating Return**

(1)	Earned Premium	100.0%
(2)	Expected Loss & Loss Adjustment Expenses (Exhibit 9, Page 7)	72.2%
(3)	Commission & Brokerage Fees (Exhibit 9, Page 7)	13.8%
(4)	General & Other Acquisition Expenses (Exhibit 9, Page 7)	5.8%
(5)	Taxes, Licenses & Fees (Exhibit 9, Page 7)	3.2%
(6)	Underwriting Profit Before Federal Income Tax = (1) - (2) - (3) - (4) - (5)	5.0%
(7)	Federal Income Tax on Underwriting Profit = (6) x 35%	1.8%
(8)	Underwriting Profit After Federal Income Tax = (6) - (7)	3.3%
(9)	After-Tax Inv. Income on Policyholder Supplied Funds (Exhibit 9, Page 2)	1.1%
(10)	After-Tax Return from Insurance Operations = (8) + (9)	4.4%
Total R	ate of Return	
(11)	Premium to Surplus Ratio (Exhibit 9, Page 5)	1.23
(12)	After-Tax Investment Income on Surplus (Exhibit 9, Page 4)	2.1%
(13)	Total After-Tax Rate of Return on Statutory Surplus = (10) x (11) + (12)	7.4%

# Exhibit 9, Page 2 Safeway Insurance Private Passenger Auto Liability

# Estimated Investment Earnings on Policyholder Supplied Funds (\$000)

(A)	Earned Premium	25,047
(B)	Unearned Premium Reserve  (1) Average Unearned Premium Reserve  (2) Percentage Pre-Paid Expense  (a) Commission & Brokerage Fees (Exhibit 9, Page 7) 13.8%  (b) 50% of General & Other Acq. Expenses (Exhibit 9, Page 7) 2.9%  (c) Taxes, Licenses & Fees (Exhibit 9, Page 7) 3.2%  (3) Deduction for Federal Income Taxes Payable  (4) Total Prepaid Expense = (B).(1) x [(B).(2) + (B).(3)]  (5) Portion Subject to Investment Income = (B).(1) - (B).(4)	4,358 19.9% 7.0% 1,172 3,185
(C)	Delayed Remission of Premiums (1) Average Agents' Balance as % of Premium (2) Total Delayed Remission = (A) x (C).(1)	15.0% 3,759
(D)	Loss & LAE Reserve  (1) Expected Loss & LAE Ratio (Exhibit 9, Page 7)  (2) Expected Losses & LAE = (A) x (D).(1)  (3) Reserve to Incurred Ratio  (4) Expected Loss & LAE Reserves = (D).(2) x (D).(3)	72.2% 18,084 78.0% 14,104
(E)	Policyholder Funds Subject to Investment Income = (B).(5) - (C).(2) + (D).(4)	13,531
(F)	2013 After Tax Rate of Return	2.1%
(G)	Investment Earnings on Policyholder Supplied Funds = (E) x (F)	280
(H)	After-Tax Investment Income on Policyholder Supplied Funds = (G) / (A)	1.1%

# Exhibit 9, Page 3 Safeway Insurance Private Passenger Auto Liability

# Source Notes for Exhibit 9, Page 2 (\$000)

<u>Line</u>			
(A)	Calenda	r Year 2013 Earned Premium	25,047
	2013 Co	mpany IEE, Part III, Column 3, Line(s) 19.1, 19.2	
(5) (4)	6.1		4.250
(B).(1)		d Average Unearned Premium Reserve = (3)	4,358
	(1)	Calendar Year 2013 Unearned Premium Reserve	4,901
		2013 Company IEE, Part III, Column 19, Line(s) 19.1, 19.2	
	(2)	Calendar Year 2012 Unearned Premium Reserve	3,814
		2012 Company IEE, Part III, Column 19, Line(s) 19.1, 19.2	
	(3)	Indicated Average Unearned Premium Reserve = [(1) x (2)] / 2	4,358
(D) (2)	The Tev	Defense Act of 1000 tower 200/ of the uncommed against account	
(B).(3)		Reform Act of 1986 taxes 20% of the unearned premium reserve.	
	At a cor	porate rate of 35%, this tax equals 7% (=20% x 35%).	
(C).(1)	Selected	d Agents' Balances = (3)	15.0%
	(1)	Calendar Year 2013 Agents' Balances	14.8%
		2013 Company IEE, Part III, Column 22, Line(s) 19.1, 19.2	
	(2)	Calendar Year 2012 Agents' Balances	15.2%
	. ,	2012 Company IEE, Part III, Column 22, Line(s) 19.1, 19.2	
	(3)	Indicated Agents' Balances = [(1) + (2)] / 2	15.0%
(D).(3)	Selected	d Reserve to Incurred Ratio = (5)	78.0%
	(1)	Calendar Year 2013 Unpaid Loss & LAE	14,700
		2013 Company IEE, Part III, Columns 13, 15, 17, Line(s) 19.1, 19.2	
	(2)	Calendar Year 2012 Unpaid Loss & LAE	12,164
		2012 Company IEE, Part III, Columns 13, 15, 17, Line(s) 19.1, 19.2	
	(3)	Average Unpaid Loss & LAE = [(1) + (2)] / 2	13,432
	(4)	Calendar Year 2013 Incurred Loss & LAE	17,222
	( - /	2013 Company IEE, Part III, Columns 7, 9, 11, Line(s) 19.1, 19.2	=: <b>,===</b>
	(5)	Indicated Reserve to Incurred Ratio = (3) / (4)	78.0%
	(5)	managed meaned man (5), (1)	, 3.070

## Exhibit 9, Page 4 Safeway Insurance Private Passenger Auto Liability

## Source Notes for Exhibit 9, Page 2 (Continued) (\$000)

ı	ine	1	F'
ᆫ	III E	u	

		(1)	(2)	(3)	(4)
				= 100% - (2)	$= (1) \times (3)$
		2013			2013
		Inv. Income	Tax	After-Tax	After-Tax
nvestment Category		Earned	Rate	Portion	Inv. Income
Taxable Bonds		676	35.00%	65.00%	439
Non-Taxable Bonds		708	5.25%	94.75%	67:
Preferred Stocks		0	35.00%	65.00%	(
Common Stocks		0	35.00%	65.00%	(
Common Stocks in Affiliates		0	14.18%	85.83%	(
Cash		0	35.00%	65.00%	(
All Other Investments		0	35.00%	65.00%	(
(5) Total		1,385			1,11
2013 Company Annua	al Statement, Page	12 - Exhibit of Ne	t Investment Inco	me, Lines 1 to 10,	Column 2
2013 Company Annua (6) Total Investment Exp	=	12 - Exhibit of Ne 146	t Investment Inco 35.00%	ome, Lines 1 to 10, 65.00%	
	ense	146	35.00%	65.00%	
(6) Total Investment Exp	ense al Statement, Page	146	35.00%	65.00%	9.
(6) Total Investment Exp 2013 Company Annua	ense al Statement, Page ed = (5) - (6)	146 12 - Exhibit of Ne	35.00%	65.00%	Column 2 9: 1,01: 51,98:
<ul><li>(6) Total Investment Exp</li><li>2013 Company Annua</li><li>(7) Net Inv. Income Earne</li></ul>	ense al Statement, Page ed = (5) - (6) 12/31/2013	146 12 - Exhibit of Ne 1,239	35.00% t Investment Inco	65.00%	1,010
<ul> <li>(6) Total Investment Exp. 2013 Company Annual</li> <li>(7) Net Inv. Income Earnual</li> <li>(8) Invested Assets as of</li> </ul>	ense al Statement, Page ed = (5) - (6) 12/31/2013 al Statement, Page	146 12 - Exhibit of Ne 1,239	35.00% t Investment Inco	65.00%	9 1,01 51,98
<ul> <li>(6) Total Investment Exp. 2013 Company Annual</li> <li>(7) Net Inv. Income Earne</li> <li>(8) Invested Assets as of 2013 Company Annual</li> </ul>	ense al Statement, Page ed = (5) - (6) 12/31/2013 al Statement, Page 12/31/2012	146 12 - Exhibit of Ne 1,239 2, Line 12, Colum	35.00% t Investment Inco n 3	65.00%	9 1,01 51,98
<ul> <li>(6) Total Investment Exp. 2013 Company Annual</li> <li>(7) Net Inv. Income Earne</li> <li>(8) Invested Assets as of 2013 Company Annual</li> <li>(9) Invested Assets as of</li> </ul>	ense al Statement, Page ed = (5) - (6) 12/31/2013 al Statement, Page 12/31/2012 al Statement, Page	146 12 - Exhibit of Ne 1,239 2, Line 12, Colum 2, Line 12, Colum	35.00% t Investment Inco n 3	65.00%	1,01

(12)	(13)	(14)	(15)
		= [(12) + (13)] / 2	
Beginning	Ending	Average	
Invested	Invested	Invested	Net Realized
Assets	Assets	Assets	Capital Gains
48,372	48,256	48,314	6
48,256	48,876	48,566	(5)
48,876	51,985	50,431	118
145,504	149,117	147,310	119
	Beginning Invested Assets 48,372 48,256 48,876	Beginning Ending Invested Invested Assets Assets  48,372 48,256 48,256 48,876 48,876 51,985	= [(12) + (13)] / 2   Beginning   Ending   Average     Invested   Invested   Invested     Assets   Assets   Assets     48,372   48,256   48,314     48,256   48,876   48,566     48,876   51,985   50,431

(16)	Net Realized Capital Gains Ratio = (15) / (14)	0.1%

(17) Tax Rate on Capital Gains 35.0%
--------------------------------------

<sup>(18)</sup> After-Tax Realized Capital Gains = (16) x [100% - (17)] 0.1%

(10)	Indicated After-Tax Total Rate of Return = (11) + (18)	2 1%
1191	100((a)e0 A)(e(-)ax 10(a) kaje 0) keji(0 = (   1   1 + (   X)	1 1 70

(20) Selected After-Tax Total Rate of Return 2.1%

## Notes:

- (12) from 2013, 2012, 2011 Company Annual Statements, Page 2, Line 12 (10 in 2012 and 2011), Column 4
- (13) from 2013, 2012, 2011 Company Annual Statements, Page 2, Line 12 (10 in 2012 and 2011), Column 3
- (15) from 2013, 2012, 2011 Company Annual Statements, Page 12 Exhibit of Capital Gains (Losses), Line 10, Column 3

# Exhibit 9, Page 5 Safeway Insurance Private Passenger Auto Liability

# Premium to Surplus Ratio (\$000)

(1)	Calendar Year 2013 Beginning Surplus As Regards Policyholders 2013 Company Annual Statement, Page 3, Line 37, Column 2	30,424
(2)	Calendar Year 2013 Ending Surplus As Regards Policyholders 2013 Company Annual Statement, Page 3, Line 37, Column 1	29,935
(3)	Calendar Year 2013 Average Surplus Level = [(1) + (2)] / 2	30,179
(4)	Calendar Year 2013 Net Written Premiums	41,406
	2013 Company IEE, Part II, Line 35, Column 1	
(5)	2013 Net Premium to Surplus Ratio = (4) / (3)	1.37
(6)	Calendar Year 2012 Beginning Surplus As Regards Policyholders	31,775
	2012 Company Annual Statement, Page 3, Line 35, Column 2	
(7)	Calendar Year 2012 Ending Surplus As Regards Policyholders 2012 Company Annual Statement, Page 3, Line 35, Column 1	30,424
(8)	Calendar Year 2012 Average Surplus Level = [(6) + (7)] / 2	31,100
(9)	Calendar Year 2012 Net Written Premiums	33,968
	2012 Company IEE, Part II, Line 35, Column 1	
(10)	2012 Net Premium to Surplus Ratio = (9) / (8)	1.09
(11)	Average Net Premium to Surplus Ratio = [(5) + (10)] / 2	1.23
(12)	Selected Premium to Surplus Ratio	1.23

# Exhibit 9, Page 6 Safeway Insurance Private Passenger Auto Liability

# <u>Derivation of After-Tax Target Rate of Return of Statutory Surplus</u> (\$000)

After Tax Rate of Return on Net Worth

Alter Tax Nate Of N	etuin on Net Wor	<u></u>	
	(1)	(2)	(3)
	Property/	All	[(1) + (2)] / 2
	Casualty	Industry	
Year	Insurance	Total	Average
2003	8.2%	12.6%	10.4%
2004	8.0%	13.9%	11.0%
2005	8.3%	14.9%	11.6%
2006	12.2%	15.4%	13.8%
2007	9.7%	15.2%	12.5%
2008	2.2%	13.1%	7.7%
2009	5.7%	10.5%	8.1%
2010	6.0%	12.7%	9.4%
2011	3.4%	14.3%	8.9%
2012	5.2%	13.4%	9.3%
2003 - 2012	6.9%	13.6%	10.2%
10 Yr x-HILO	6.8%	13.8%	10.1%

(4)	Selected After-Tax Return on GAAP Equity	10.2%
(5)	Calendar Year 2013 Company Ending Surplus As Regards Policyholders	29,935
	2013 Company Annual Statement, Page 3, Line 37, Column 1	
(6)	Calendar Year 2013 Company Net Unearned Premium Reserve	10,584
	2013 Company IEE, Part II, Line 35, Column 19	
(7)	Calendar Year 2013 Company Net Commissions	7,315
	2013 Company IEE, Part II, Line 35, Column 23	
(8)	Calendar Year 2013 Company Net Other Acquisition Expenses	1,736
	2013 Company IEE, Part II, Line 35, Column 27	
(9)	Calendar Year 2013 Company Net Written Premium	41,406
	2013 Company IEE, Part II, Line 35, Column 1	
(10)	Company Acq. Expenses as a % of Net Earned Premium = [(7) + (8)] / (9)	21.9%
(11)	GAAP Equity in Unearned Premium Reserve = (6) x (10)	2,314
(12)	Calendar Year 2013 Company GAAP Equity = (5) + (11)	32,248
(13)	GAAP to Statutory Adjustment Factor = (12) / (5)	1.08
(14)	Target After-Tax Return on Statutory Surplus = (4) x (13)	11.0%

## Notes:

(1), (2) from 2012 NAIC Profitability Analysis.

# Exhibit 9, Page 7 Safeway Insurance Private Passenger Auto Liability

# Projected Expense Ratios (\$000)

		2009		2010		2011		2012		2013		5 Year T	otal/Averag	ge	Selected
		\$	%	\$	%	\$	%	\$	%	\$	%	\$	Avg %	W Avg %	%
(1)	Premiums Written	15,560		14,587		17,052		19,104		26,134		92,437			
(2)	Premiums Earned	15,340		14,191		16,305		18,275		25,047		89,158			
(3)	Commission	3,317	21.3%	3,100	21.3%	3,550	20.8%	3,905	20.4%	5,346	20.5%	19,218	20.9%	20.8%	13.89
(4)	Other Acquisition	489	3.2%	509	3.6%	692	4.2%	751	4.1%	1,084	4.3%	3,525	3.9%	4.0%	4.09
(5)	General Expenses	256	1.7%	235	1.7%	322	2.0%	342	1.9%	419	1.7%	1,574	1.8%	1.8%	1.89
(6)	Taxes, Licenses, Fees	627	4.0%	605	4.1%	654	3.8%	731	3.8%	967	3.7%	3,584	3.9%	3.9%	3.29
(7)	Total Expenses = (3) + (4)	+ (5) + (6)	30.2%		30.6%		30.9%		30.2%		30.2%		30.4%	30.4%	22.89
(8)	Profit Load														5.0%
(9)	Total Expenses & Profit =	(7) + (8)													27.89
(10)	Permissible Loss & LAE Ra	atio = 100% - (9)													72.2%
(11)	ULAE	2,678	17.5%	1,684	11.9%	1,686	10.3%	1,950	10.7%	2,297	9.2%	10,295	11.9%	11.5%	12.49
(12)	ALAE	391	2.5%	1,461	10.3%	1,431	8.8%	1,687	9.2%	1,679	6.7%	6,649	7.5%	7.5%	7.5%
(13)	Total LAE = (11) + (12)		20.0%		22.2%		19.1%		19.9%		15.9%		19.4%	19.0%	19.9%
(14)	Permissible Loss & ALAE F														59.89
(15)	Permissible Loss Ratio = (	10) - (13)													52.39

### Notes:

- (1) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 1, Line(s) 19.1, 19.2
- (2) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 3, Line(s) 19.1, 19.2
- (3) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 23, Line(s) 19.1, 19.2
- (4) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 27, Line(s) 19.1, 19.2  $\,$
- (5) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 29, Line(s) 19.1, 19.2
- (6) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 25, Line(s) 19.1, 19.2
- (3) and (6) shown as a percent of (1).
- (4) and (5) shown as a percent of (2).
- (11) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 11, Line(s) 19.1, 19.2
- (12) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 9, Line(s) 19.1, 19.2

# Exhibit 9, Page 8 Safeway Insurance Private Passenger Auto Physical Damage

## Projected After-Tax Rate of Return

## **Operating Return**

(1)	Earned Premium	100.0%
(2)	Expected Loss & Loss Adjustment Expenses (Exhibit 9, Page 14)	72.2%
(3)	Commission & Brokerage Fees (Exhibit 9, Page 14)	13.8%
(4)	General & Other Acquisition Expenses (Exhibit 9, Page 14)	5.8%
(5)	Taxes, Licenses & Fees (Exhibit 9, Page 14)	3.2%
(6)	Underwriting Profit Before Federal Income Tax = (1) - (2) - (3) - (4) - (5)	5.0%
(7)	Federal Income Tax on Underwriting Profit = (6) x 35%	1.8%
(8)	Underwriting Profit After Federal Income Tax = (6) - (7)	3.3%
(9)	After-Tax Inv. Income on Policyholder Supplied Funds (Exhibit 9, Page 9)	0.2%
(10)	After-Tax Return from Insurance Operations = (8) + (9)	3.5%
<u>Total R</u>	ate of Return	
(11)	Premium to Surplus Ratio (Exhibit 9, Page 12)	1.23
(12)	After-Tax Investment Income on Surplus (Exhibit 9, Page 11)	2.1%
(13)	Total After-Tax Rate of Return on Statutory Surplus = (10) x (11) + (12)	6.4%

# Exhibit 9, Page 9 Safeway Insurance Private Passenger Auto Physical Damage

# Estimated Investment Earnings on Policyholder Supplied Funds (\$000)

(A)	Earned Premium		
(B)	Unearned Premium Reserve  (1) Average Unearned Premium Reserve  (2) Percentage Pre-Paid Expense  (a) Commission & Brokerage Fees (Exhibit 9, Page 14) 13.8%  (b) 50% of General & Other Acq. Expenses (Exhibit 9, Page 14) 2.9%  (c) Taxes, Licenses & Fees (Exhibit 9, Page 14) 3.2%  (3) Deduction for Federal Income Taxes Payable  (4) Total Prepaid Expense = (B).(1) x [(B).(2) + (B).(3)]  (5) Portion Subject to Investment Income = (B).(1) - (B).(4)	3,213 19.9% 7.0% 864 2,348	
(C)	Delayed Remission of Premiums (1) Average Agents' Balance as % of Premium (2) Total Delayed Remission = (A) x (C).(1)	14.9% 2,374	
(D)	Loss & LAE Reserve  (1) Expected Loss & LAE Ratio (Exhibit 9, Page 14)  (2) Expected Losses & LAE = (A) x (D).(1)  (3) Reserve to Incurred Ratio  (4) Expected Loss & LAE Reserves = (D).(2) x (D).(3)	72.2% 11,468 16.0% 1,833	
(E)	Policyholder Funds Subject to Investment Income = (B).(5) - (C).(2) + (D).(4)	1,807	
(F)	2013 After Tax Rate of Return		
(G)	) Investment Earnings on Policyholder Supplied Funds = (E) x (F)		
(H)	) After-Tax Investment Income on Policyholder Supplied Funds = (G) / (A)		

# Exhibit 9, Page 10 Safeway Insurance Private Passenger Auto Physical Damage

# Source Notes for Exhibit 9, Page 9 (\$000)

<u>Line</u>		
(A)	Calendar Year 2013 Earned Premium	15,884
	2013 Company IEE, Part III, Column 3, Line(s) 21.1	
(D) (1)	3,213	
(B).(1)	Selected Average Unearned Premium Reserve = (3) (1) Calendar Year 2013 Unearned Premium Reserve	3,569
	2013 Company IEE, Part III, Column 19, Line(s) 21.1	3,309
	(2) Calendar Year 2012 Unearned Premium Reserve	2,856
	2012 Company IEE, Part III, Column 19, Line(s) 21.1	2,830
	(3) Indicated Average Unearned Premium Reserve = [(1) x (2)] / 2	3,213
(B).(3)	The Tax Reform Act of 1986 taxes 20% of the unearned premium reserve.	
(5).(5)	At a corporate rate of 35%, this tax equals 7% (=20% x 35%).	
(C).(1)	Selected Agents' Balances = (3)	14.9%
(0).(1)	(1) Calendar Year 2013 Agents' Balances	15.0%
	2013 Company IEE, Part III, Column 22, Line(s) 21.1	13.070
	(2) Calendar Year 2012 Agents' Balances	14.9%
	2012 Company IEE, Part III, Column 22, Line(s) 21.1	111370
	(3) Indicated Agents' Balances = [(1) + (2)] / 2	14.9%
(D).(3)	Selected Reserve to Incurred Ratio = (5)	16.0%
(	(1) Calendar Year 2013 Unpaid Loss & LAE	2,029
	2013 Company IEE, Part III, Columns 13, 15, 17, Line(s) 21.1	,
	(2) Calendar Year 2012 Unpaid Loss & LAE	1,696
	2012 Company IEE, Part III, Columns 13, 15, 17, Line(s) 21.1	
	(3) Average Unpaid Loss & LAE = [(1) + (2)] / 2	1,863
	(4) Calendar Year 2013 Incurred Loss & LAE	11,652
	2013 Company IEE, Part III, Columns 7, 9, 11, Line(s) 21.1	
	(5) Indicated Reserve to Incurred Ratio = (3) / (4)	16.0%

## Exhibit 9, Page 11 Safeway Insurance Private Passenger Auto Physical Damage

## Source Notes for Exhibit 9, Page 9 (Continued) (\$000)

ı	i	n	۵	1	F
L			_	ш	_

Line (F	<u> </u>				
		(1)	(2)	(3)	(4)
				= 100% - (2)	$= (1) \times (3)$
		2013			2013
		Inv. Income	Tax	After-Tax	After-Tax
Invest	ment Category	Earned	Rate	Portion	Inv. Income
Taxab	le Bonds	676	35.00%	65.00%	439
Non-T	axable Bonds	708	5.25%	94.75%	671
Prefer	red Stocks	0	35.00%	65.00%	0
Comm	non Stocks	0	35.00%	65.00%	0
Comm	on Stocks in Affiliates	0	14.18%	85.83%	0
Cash		0	35.00%	65.00%	0
All Oth	ner Investments	0	35.00%	65.00%	0
(5)	Total	1,385			1,111
	2013 Company Annual Statement, Pa	age 12 - Exhibit of Ne	t Investment Inco	me, Lines 1 to 10,	Column 2
(6)	Total Investment Expense	146	35.00%	65.00%	95
	2013 Company Annual Statement, Pa	age 12 - Exhibit of Ne	t Investment Inco	me, Line 16	
(7)	Net Inv. Income Earned = (5) - (6)	1,239			1,016
(8)	Invested Assets as of 12/31/2013				51,985
	2013 Company Annual Statement, Pa	age 2, Line 12, Colum	n 3		
(9)	Invested Assets as of 12/31/2012				48,876
	2013 Company Annual Statement, Pa	age 2, Line 12, Colum	n 4		
(10)	Average Invested Assets = [(8) + (9)]	/ 2			50,431
(11)	After-Tax Rate of Return on Invested	Assets = (7) / (10)			2.0%

	(12)	(13)	(14)	(15)
			= [(12) + (13)] / 2	
	Beginning	Ending	Average	
Calendar	Invested	Invested	Invested	Net Realized
Year	Assets	Assets	Assets	Capital Gains
2011	48,372	48,256	48,314	6
2012	48,256	48,876	48,566	(5)
2013	48,876	51,985	50,431	118
Total	145,504	149,117	147,310	119

(16)	Net Realized Capital Gains Ratio = (15) / (14)	0.1%

(17	') Tax Rate on Capital Gains	35.0%
1 - /	, rax nate on capital dams	33.070

<sup>(18)</sup> After-Tax Realized Capital Gains = (16) x [100% - (17)] 0.1%

(19) Indicated After-Tax Total Rate of Return = (11) + (18)	2.1%
---	------

<sup>(20)</sup> Selected After-Tax Total Rate of Return 2.1%

## Notes:

- (12) from 2013, 2012, 2011 Company Annual Statements, Page 2, Line 12 (10 in 2012 and 2011), Column 4
- (13) from 2013, 2012, 2011 Company Annual Statements, Page 2, Line 12 (10 in 2012 and 2011), Column 3
- (15) from 2013, 2012, 2011 Company Annual Statements, Page 12 Exhibit of Capital Gains (Losses), Line 10, Column 3

# Exhibit 9, Page 12 Safeway Insurance Private Passenger Auto Physical Damage

# Premium to Surplus Ratio (\$000)

(1)	Calendar Year 2013 Beginning Surplus As Regards Policyholders 2013 Company Annual Statement, Page 3, Line 37, Column 2	30,424
(2)	Calendar Year 2013 Ending Surplus As Regards Policyholders 2013 Company Annual Statement, Page 3, Line 37, Column 1	29,935
(3)	Calendar Year 2013 Average Surplus Level = [(1) + (2)] / 2	30,179
(4)	Calendar Year 2013 Net Written Premiums	41,406
	2013 Company IEE, Part II, Line 35, Column 1	
(5)	2013 Net Premium to Surplus Ratio = (4) / (3)	1.37
(6)	Calendar Year 2012 Beginning Surplus As Regards Policyholders	31,775
	2012 Company Annual Statement, Page 3, Line 35, Column 2	
(7)	Calendar Year 2012 Ending Surplus As Regards Policyholders 2012 Company Annual Statement, Page 3, Line 35, Column 1	30,424
(8)	Calendar Year 2012 Average Surplus Level = [(6) + (7)] / 2	31,100
(9)	Calendar Year 2012 Net Written Premiums	33,968
	2012 Company IEE, Part II, Line 35, Column 1	
(10)	2012 Net Premium to Surplus Ratio = (9) / (8)	1.09
(11)	Average Net Premium to Surplus Ratio = [(5) + (10)] / 2	1.23
(12)	Selected Premium to Surplus Ratio	1.23

# Exhibit 9, Page 13 Safeway Insurance Private Passenger Auto Physical Damage

# <u>Derivation of After-Tax Target Rate of Return of Statutory Surplus</u> (\$000)

After Tax Rate of Return on Net Worth

Atter Tax Hate of I	tetain on Net Wor	<u> </u>	
	(1)	(2)	(3)
	Property/	All	[(1) + (2)] / 2
	Casualty	Industry	
Year	Insurance	Total	Average
2003	8.2%	12.6%	10.4%
2004	8.0%	13.9%	11.0%
2005	8.3%	14.9%	11.6%
2006	12.2%	15.4%	13.8%
2007	9.7%	15.2%	12.5%
2008	2.2%	13.1%	7.7%
2009	5.7%	10.5%	8.1%
2010	6.0%	12.7%	9.4%
2011	3.4%	14.3%	8.9%
2012	5.2%	13.4%	9.3%
2003 - 2012	6.9%	13.6%	10.2%
10 Yr x-HILO	6.8%	13.8%	10.1%

(4)	Selected After-Tax Return on GAAP Equity	10.2%
(5)	Calendar Year 2013 Company Ending Surplus As Regards Policyholders	29,935
	2013 Company Annual Statement, Page 3, Line 37, Column 1	
(6)	Calendar Year 2013 Company Net Unearned Premium Reserve	10,584
	2013 Company IEE, Part II, Line 35, Column 19	
(7)	Calendar Year 2013 Company Net Commissions	7,315
	2013 Company IEE, Part II, Line 35, Column 23	
(8)	Calendar Year 2013 Company Net Other Acquisition Expenses	1,736
	2013 Company IEE, Part II, Line 35, Column 27	
(9)	Calendar Year 2013 Company Net Written Premium	41,406
	2013 Company IEE, Part II, Line 35, Column 1	
(10)	Company Acq. Expenses as a % of Net Earned Premium = [(7) + (8)] / (9)	21.9%
(11)	GAAP Equity in Unearned Premium Reserve = (6) x (10)	2,314
(12)	Calendar Year 2013 Company GAAP Equity = (5) + (11)	32,248
(13)	GAAP to Statutory Adjustment Factor = (12) / (5)	1.08
(14)	Target After-Tax Return on Statutory Surplus = (4) x (13)	11.0%

## Notes:

(1), (2) from 2012 NAIC Profitability Analysis.

### Exhibit 9, Page 14 Safeway Insurance Private Passenger Auto Physical Damage

### **Projected Expense Ratios** (\$000)

		2009		2010		2011		2012		2013		5 Year T	otal/Averag	ge	Selected
		\$	%	\$	%	\$	%	\$	%	\$	%	\$	Avg %	W Avg %	%
(1)	Premiums Written	10,353		10,412		12,096		13,396		16,597		62,854			
(2)	Premiums Earned	10,105		10,029		11,587		12,880		15,884		60,485			
(3)	Commission	2,207	21.3%	2,216	21.3%	2,542	21.0%	2,768	20.7%	3,389	20.4%	13,122	20.9%	20.9%	13.8%
(4)	Other Acquisition	325	3.2%	363	3.6%	491	4.2%	527	4.1%	688	4.3%	2,394	3.9%	4.0%	4.0%
(5)	General Expenses	171	1.7%	167	1.7%	229	2.0%	240	1.9%	266	1.7%	1,073	1.8%	1.8%	1.8%
(6)	Taxes, Licenses, Fees	417	4.0%	431	4.1%	466	3.9%	516	3.9%	612	3.7%	2,442	3.9%	3.9%	3.2%
(7)	Total Expenses = (3) + (4)	+ (5) + (6)	30.3%		30.7%		31.1%		30.5%		30.1%		30.5%	30.5%	22.8%
(8)	Profit Load														5.0%
(9)	Total Expenses & Profit =	(7) + (8)													27.8%
(10)	Permissible Loss & LAE Ra	atio = 100% - (9)													72.2%
(11)	ULAE	1,651	16.3%	1,535	15.3%	1,698	14.7%	1,618	12.6%	1,633	10.3%	8,135	13.8%	13.4%	12.4%
(12)	ALAE	(16)	-0.2%	291	2.9%	250	2.2%	249	1.9%	276	1.7%	1,050	1.7%	1.7%	1.7%
(13)	Total LAE = (11) + (12)		16.2%		18.2%		16.8%		14.5%		12.0%		15.5%	15.2%	14.1%
(14)	Permissible Loss & ALAE F														59.8%
(15)	Permissible Loss Ratio = (	10) - (13)													58.1%

### Notes:

- (1) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 1, Line(s) 21.1
- (2) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 3, Line(s) 21.1
- (3) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 23, Line(s) 21.1
- (4) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 27, Line(s) 21.1
- (5) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 29, Line(s) 21.1
- (6) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 25, Line(s) 21.1
- (3) and (6) shown as a percent of (1).
- (4) and (5) shown as a percent of (2).
- (11) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 11, Line(s) 21.1
- (12) from Company 2013, 2012, 2011, 2010 and 2009 IEEs, Part III, Column 9, Line(s) 21.1

# Exhibit 10, Page 1 Safeway Insurance Company of Arkansas State of Arkansas Personal Auto Liability & Physical Damage Proposed Change By Coverage

	<u>BI</u>	<u>PD</u>	PIP-EM	<u>UMBI</u>	<u>UMPD</u>	<u>UNBI</u>	<u>CP</u>	<u>CL</u>
(1) Territory Base Rates	11.3%	11.8%	12.3%	10.5%	0.0%	0.0%	0.0%	0.0%
(2) Driver Class Factors	2.7%	2.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
(7) Overall Change	14.3%	14.8%	12.3%	10.5%	0.0%	0.0%	0.0%	0.0%

# Exhibit 10, Page 2 Safeway Insurance Company of Arkansas State of Arkansas Personal Auto Liability & Physical Damage

# 6-Month Base Rate Change

		Bodily	<u>Injury</u>		Property Damage					
T	District of the	Current	New	Percentage	Distribution	Current	New	Percentage		
Territory	Distribution	Rate	Rate	Change	Distribution	Rate	Rate	Change		
1	1.3%	90	90	0.0%	1.3%	76 76	76 76	0.0%		
2	0.3% 0.0%	90 90	90 90	0.0% 0.0%	0.3% 0.0%	76 76	76 76	0.0%		
4	0.0%	90	90	5.4%	0.0%	78 78	82	0.0%		
5	0.1%	93	93	0.0%	0.1%	76 80	80	5.1% 0.0%		
6	4.3%	93 96	101	5.2%	4.3%	81	86	6.2%		
7	2.3%	90	101	9.8%	2.3%	78	86	10.3%		
8	6.4%	92	124	34.8%	6.4%	78	106	35.9%		
9	0.4%	96	96	0.0%	0.4%	81	81	0.0%		
10	0.0%	96	101	5.2%	0.0%	81	86	6.2%		
11	0.1%	98	101	3.1%	0.1%	84	86	2.4%		
12	0.0%	96	96	0.0%	0.1%	81	81	0.0%		
13	2.5%	98	116	18.4%	2.5%	83	98	18.1%		
14	7.0%	95	105	10.5%	6.9%	80	89	11.3%		
15	6.1%	98	98	0.0%	6.1%	83	83	0.0%		
16	0.1%	98	98	0.0%	0.1%	83	83	0.0%		
17	3.4%	102	116	13.7%	3.4%	86	99	15.1%		
18	0.5%	95	95	0.0%	0.5%	80	80	0.0%		
19	0.3%	98	98	0.0%	0.3%	83	83	0.0%		
20	0.2%	97	97	0.0%	0.2%	83	83	0.0%		
21	0.3%	99	99	0.0%	0.3%	85	85	0.0%		
22	0.5%	101	101	0.0%	0.5%	86	86	0.0%		
23	0.0%	103	103	0.0%	0.0%	87	87	0.0%		
24	0.7%	105	116	10.5%	0.7%	89	98	10.1%		
25	0.2%	105	105	0.0%	0.2%	90	90	0.0%		
26	0.1%	106	106	0.0%	0.1%	90	90	0.0%		
27	0.2%	105	120	14.3%	0.2%	90	103	14.4%		
28	0.1%	106	106	0.0%	0.1%	91	91	0.0%		
29	9.4%	116	120	3.4%	9.4%	99	103	4.0%		
30	3.5%	113	126	11.5%	3.5%	97	107	10.3%		
31	5.7%	114	126	10.5%	5.8%	98	108	10.2%		
32	12.8%	112	121	8.0%	12.8%	95	104	9.5%		
33	0.3%	116	120	3.4%	0.3%	99	103	4.0%		
34	0.7%	110	119	8.2%	0.7%	94	101	7.4%		
35	0.8%	119	124	4.2%	0.8%	101	106	5.0%		
36	12.7%	127	141	11.0%	12.7%	108	121	12.0%		
37	9.3%	124	152	22.6%	9.3%	106	130	22.6%		
38	1.4%	124	145	16.9%	1.4%	106	123	16.0%		
39	0.2%	124	131	5.6%	0.2%	106	112	5.7%		
40	1.0%	173	200	15.6%	1.0%	147	171	16.3%		
41	0.6%	162	162	0.0%	0.6%	138	138	0.0%		
42	4.6%	173	190	9.8%	4.6%	147	161	9.5%		
Total/Ave.	100.0%			11.3%	100.0%			11.8%		

# Exhibit 10, Page 3 Safeway Insurance Company of Arkansas State of Arkansas Personal Auto Liability & Physical Damage

## 6-Month Base Rate Change

	Medical/Hospital Benefits Uninsured Motor					ured Motorist - Bodily Injury/Property Damage				
		Current	New	Percentage		Current	New	Percentage		
Territory	Distribution	Rate	Rate	Change	Distribution	Rate	Rate	Change		
1	0.4%	60	60	0.0%	0.7%	70	70			
2	1.0%	60	60		0.2%	70	70			
	0.0%	60	60	0.0%	0.1%	70	70			
4	0.0%	60	60	0.0%	0.0%	70	70			
5	0.0%	60	60	0.0%	0.0%	70	70			
6	4.0%	60	60		4.4%	70	70			
7	1.6%	60	60	0.0%	0.9%	70	70			
8	15.0%	60	72		15.9%	70	82			
9	0.0%	60	60	0.0%	0.0%	70 70	70			
10	1.0%	60	60	0.0%	0.2%	70	70			
11	0.0%	60	60	0.0%	0.1%	70 70	70			
12	0.0%	60	60	0.0%	0.0%	70	70			
13	5.3%	60	72		3.1%	70	70			
14	7.2%	60	72		6.3%	70	70			
15	6.0%	60	60	0.0%	5.2%	70	70			
16	0.5%	60	60	0.0%	0.2%	70	70			
17	2.7%	60	60		5.5%	70	70			
18	0.0%	60	60	0.0%	0.6%	70	70			
19	0.3%	60	60		0.1%	70	70			
20	0.3%	60	60	0.0%	0.3%	70	70			
21	0.0%	60	60		0.1%	70	70			
22	0.0%	60	60	0.0%	0.3%	70	70			
23	0.0%	60	60	0.0%	0.0%	70	70			
24	0.5%	60	60	0.0%	0.7%	70	70			
25	0.0%	60	60	0.0%	0.2%	70	70			
26	0.4%	60	60	0.0%	0.1%	70 70	70			
27	0.0%	60	60	0.0%	0.0%	70	70			
28	0.0%	60	60		0.2%	70 70	70			
29	11.3%	60	72		8.1%	70	82			
30	4.7%	60	60		5.2%	70 70	70			
31	4.8%	60	60	0.0%	4.0%	70 70	70			
32	8.8%	60	72		8.4%	70	70			
33	0.0%	60	60	0.0%	0.2%	70	70			
34	0.0%	60	60		0.8%	70	70			
35	0.1%	60	60	0.0%	1.0%	70	70			
36	13.1%	60	72		11.1%	70	82			
37	1.8%	60	60	0.0%	10.4%	70 70	70			
38	2.4%	60	60	0.0%	1.0%	70 70	70			
39	0.0%	60	60		0.0%	70	70			
40	2.6%	70 70	72		0.4%	80	80			
41	0.0%	70 70	72		0.4%	80	80			
42	4.1%	70	72	2.9%	3.7%	80	80	0.0%		
Total/Ave.	100.0%			12.3%	100.0%			6.0%		

Safeway Insurance Company of Arkansas State of Arkansas Personal Auto Liability & Physical Damage Territory 6-month Base Rate Support

All territory	examples use the following attributes:
Í	BI/PD: 25/50/25
	UMBI/PD: 25/50/25
	Class: 1A
	Rated: MF40
	Spouse: MM40
	Points: 0
	Prior Ins: no
	Mo Licnd: 293
	Mo Licnd TX: 293
	Employed: Yes
	Employed Time 36 months
	Residence: Apartment
	Resduce Stat: Rent
	Mo @ resdnce: 36 months
	Veh Make: Impala LS
	Veh Model: Chevrolet
	Veh VIN: 2G1WA5EK0A
	Veh Age: 5 (2010)
	Veh Symbol: 12 (17/17)
	Veh MSRP: 23,890
	Veh ACV: 15,000
	Anti-Theft: Level 1
	Leased: no
	Miles to Work: 10
	Annual Miles: 12,000
	Usage: Work/School
	PIF: no
	Term: 6 mo
	Ins Score: Average
'-	·

				Вос	dily Injury/Pro	perty Damage				
	Safeway	Safeway -	Alfa	Am			Hallmark		Proposed Rate	Safeway Proposed Rank
Territory	Current	Proposed	Specialty	Underwriters	<b>Equity Ins</b>	Four Corners	612	Insuremax	Change	(1)=Lowest
1	166	166	295	215	186	202	260	225	0.0%	1
2	166	166	278	227	186	171	253	241	0.0%	1
3	166	166	271	209	186	169	248	242	0.0%	1
4	170	179	334	216	186	176	277	456	5.3%	2
5	173	173	271	205	186	169	248	242	0.0%	2
6	177	187	302	235	196	174	267	243	5.6%	2
7	170	187	283	227	189	168	264	242	10.0%	2
8	170	230	319	234	194	187	268	296	35.3%	3
9	177	177	303	236	187	163	267	218	0.0%	2
10	177	187	367	269	207	247	268	257	5.6%	1
11	182	187	345	269	201	163	293	290	2.7%	2
12	177	177	291	216	187	163	268	223	0.0%	2
13	181	214	319	244	190	192	269	219	18.2%	3
14	175	194	328	226	190	167	266	261	10.9%	3
15	181	181	308	222	190	178	261	237	0.0%	2
16	181	181	318	228	190	190	268	209	0.0%	1
17	188	215	323	224	190	185	263	230	14.4%	3
18	175	175	358	235	190	207	268	247	0.0%	1
19	181	181	271	216	190	169	255	242	0.0%	2
20	180	180	293	230	191	173	255	345	0.0%	2
21	184	184	293	236	184	173	259	262	0.0%	2
22	187	187	334	235	183	173	260	284	0.0%	3
23	190	190	275	212	199	173	249	232	0.0%	2
24	194	214	335	246	203	206	272	267	10.3%	3
25	195	195	338	246	203	198	290	504	0.0%	1
26	196	196	319	298	193	192	271	228	0.0%	3
27	195	223	328	294	193	182	267	293	14.4%	3
28	197	197	374	269	193	182	309	317	0.0%	3
29	215	223	403	227	223	209	316	426	3.7%	2
30	210	233	316	249	222	183	275	333	11.0%	3
31	212	234	389	296	226	219	289	304	10.4%	3
32	207	225	340	249	223	194	281	339	8.7%	3
33	215	223	328	249	223	167	273	244	3.7%	2
34	204	220	271	295	252	169	289	242	7.8%	2
35	220	230	295	328	252	204	290	228	4.5%	3
36	235	262	443	319	248	235	317	523	11.5%	3
37	230	282	384	328	252	219	315	557	22.6%	3
38	230	268	420	249	329	277	329	305	16.5%	2
39	230	243	383	310	283	249	305	304	5.7%	1
40	320	371	434	429	329	289	365	446	15.9%	4
41	300	300	500	429	329	305	308	318	0.0%	1
42	320	351	503	429	329	307	366	552	9.7%	3
44	320	J) I	505	423	J ) I	307	300	002	J.1 70	<u>ა</u>

Safeway Insurance Company of Arkansas State of Arkansas Personal Auto Liability & Physical Damage Territory 6-month Base Rate Support

			Uni	nsured Motoris	t - Bodily Injur	y/ Property Da	amage		
									0-1
		Safeway -	Alfa	Am		Four	Hallmark		Safeway Rank
All territory examples use the following attributes:	Territory	Proposed	Specialty	Underwriters	Equity Ins	Corners	612	Insuremax	(1)=Lowest
BI/PD: 25/50/25	1	70	121	49	78	63	77	87	3
UMBI/PD: 25/50/25	2	70	118	49	78	63	75	84	3
Class: 1A	3	70	116	49	78	63	74	84	3
Rated: MF40	4	70	133	49	78	66	78	154	3
Spouse: MM40	5	70	116	49	78	63	74	84	3
Points: 0	6 7	70 70	117 113	49 49	87 81	66 64	78 77	93 94	3
Prior Ins: no Mo Licnd: 293	8	70 82	121	49 49	86	68	77 78	105	3 4
Mo Lichd. 293 Mo Lichd TX: 293	9	70	121	49	78	66	78	84	3
Employed: Yes	10	70	122	49	102	74	78	89	2
Employed Time 36 months	11	70	122	49	95	71	83	94	2
Residence: Apartment	12	70	121	49	78	64	78	84	3
Resduce Stat: Rent	13	70	114	49	78	68	78	84	3
Mo @ resdnce: 36 months	14	70	121	49	78	67	78	95	3
Veh Make: Impala LS	15	70	119	49	78	68	77	89	3
Veh Model: Chevrolet	16	70	121	49	78	68	78	84	3
Veh VIN: 2G1WA5EK0A	17	70	119	49	78	69	77	86	3
Veh Age: 5 (2010)	18	70	122	49	78	70	79 70	87	2
Veh Symbol: 12 (17/17) Veh MSRP: 23,890	19 20	70 70	116 123	49 49	78 80	63 63	76 71	84 127	3 3
Veh ACV: 15,000	21	70 70	123	49	80	63	7 1 75	101	3
Anti-Theft: Level 1	22	70	133	49	80	65	74	99	3
Leased: no	23	70	117	49	79	65	 75	84	3
Miles to Work: 10	24	70	132	49	80	67	78	93	3
Annual Miles: 12,000	25	70	132	49	80	67	80	173	3
Usage: Work/School	26	70	114	49	81	68	78	85	3
PIF: no	27	70	121	49	81	69	78	105	3
Term: 6 mo	28	70	121	49	81	74	87	115	2
Ins Score: Average	29	82	123	49	80	72	89	143	4
	30	70 70	126	49	80	66	78	111	3
	31 32	70 70	124 118	49 49	80 80	70 68	82 78	106 115	2 3
	33	70 70	121	49	80	67	76 77	85	3
	34	70	116	49	86	63	81	84	3
	35	70	121	49	86	63	84	84	3
	36	82	127	49	82	88	91	198	2
	37	70	122	49	86	76	85	186	2
	38	70	132	49	86	79	87	97	2
	39	70	127	49	83	76	87	93	2
	40	80	132	49	86	78	93	139	3
	41	80	133	49	86	83	84	98	2
	42	80	135	49	86	83	94	176	2

# Exhibit 10, Page 6 Safeway Insurance Company State of Arkansas Derivation of Territory Relativities

## Medical Payments

	(1) 2013-	(2) 2013-	(3)	(4)	(5)	(6)	(7)	(8)
	2014	2014			Balanced	Current		
Current	Earned	Incurred	Loss	Indicated	Indicated	Base	Proposed	Rate
Territory	Premium	Loss	Ratio	Relativity	Change	Rates	Base Rates	Change
1	64	0	0%	0.000	-100.0%	60	60	0.0%
2	167	0	0%	0.000	-100.0%	60	60	0.0%
3	0	0	0%	0.000	-100.0%	60	60	0.0%
4	0	0	0%	0.000	-100.0%	60	60	0.0%
5	0	0	0%	0.000	-100.0%	60	60	0.0%
6	761	0	0%	0.000	-100.0%	60	60	0.0%
7	235	0	0%	0.000	-100.0%	60	60	0.0%
8	2,619	12,520	478%	1.413	337.2%	60	72	20.0%
9	0	0	0%	0.000	-100.0%	60	60	0.0%
10	93	0	0%	0.000	-100.0%	60	60	0.0%
11	0	0	0%	0.000	-100.0%	60	60	0.0%
12	0	0	0%	0.000	-100.0%	60	60	0.0%
13	905	4,004	442%	1.307	304.4%	60	72	20.0%
14	1,329	5,000	376%	1.112	243.9%	60	72	20.0%
15	1,315	0	0%	0.000	-100.0%	60	60	0.0%
16	113	0	0%	0.000	-100.0%	60	60	0.0%
17	415	0	0%	0.000	-100.0%	60	60	0.0%
18	0	0	0%	0.000	-100.0%	60	60	0.0%
19	60	0	0%	0.000	-100.0%	60	60	0.0%
20	11	0	0%	0.000	-100.0%	60	60	0.0%
21	0	0	0%	0.000	-100.0%	60	60	0.0%
22	7	0	0%	0.000	-100.0%	60	60	0.0%
23	0	0	0%	0.000	-100.0%	60	60	0.0%
24	113	0	0%	0.000	-100.0%	60	60	0.0%
25	0	0	0%	0.000	-100.0%	60	60	0.0%
26	43	0	0%	0.000	-100.0%	60	60	0.0%
27	0	0	0%	0.000	-100.0%	60	60	0.0%
28	0	0	0%	0.000	-100.0%	60	60	0.0%
29	2,091	5,000	239%	0.707	118.6%	60	72	20.0%
30	846	0	0%	0.000	-100.0%	60	60	0.0%
31	1,202	0	0%	0.000	-100.0%	60	60	0.0%
32	1,597	6,252	391%	1.157	257.9%	60	72	20.0%
33	(5)	0	0%	0.000	-100.0%	60	60	0.0%
34	0	0	0%	0.000	-100.0%	60	60	0.0%
35	18	0	0%	0.000	-100.0%	60	60	0.0%
36	2,459	22,591	919%	2.715	740.2%	60	72	20.0%
37	573	0	0%	0.000	-100.0%	60	60	0.0%
38	522	0	0%	0.000	-100.0%	60	60	0.0%
39	0	0	0%	0.000	-100.0%	60	60	0.0%
40	517	0	0%	0.000	-100.0%	70	72	2.9%
41	0	0	0%	0.000	-100.0%	70	72	2.9%
42	766	8,374	1093%	3.229	899.1%	70	72	2.9%
Total/Avg.	18,839	63,741	338%	100.0%	209.4%			

#### Notes

- 1. Columns (1) through (3) are based on data from the client evaluated as of 6/30/2014.
- 2. Column (3) is (2) / (1)
- 3. Column (4) is the relativity of the loss ratios in column (3) to the total loss ratio in column (3)
- 4. Column (5) is balanced to the indication.
- 5. Column (8) is (7) / (6)

# Exhibit 10, Page 7 Safeway Insurance Company of Arkansas State of Arkansas Personal Auto Liability & Physical Damage

## Class Factor Changes

	<u>Bodi</u>	ly Injury Pro	operty Dam	nage
Current	Estimated	Current	New	Percentage
Class	Distribution	Factor	Factor	Change
1A	16.1%	1.00	1.00	0.0%
1B	24.1%	1.12	1.20	7.1%
1B1	7.9%	1.04	1.06	1.9%
1B2	3.7%	1.08	1.08	0.0%
1B3	0.5%	1.30	1.30	0.0%
1B4	0.5%	1.40	1.40	0.0%
1S	3.5%	1.00	1.00	0.0%
1S1	1.2%	1.08	1.08	0.0%
1S2	0.2%	1.30	1.30	0.0%
1S3	0.1%	1.40	1.40	0.0%
2A1	0.0%	3.00	3.00	0.0%
2A2	0.3%	2.25	2.25	0.0%
2B1	3.5%	2.00	2.00	0.0%
2B2	2.7%	1.80	1.90	5.6%
2C1	2.8%	4.50	4.50	0.0%
2C2	5.1%	3.05	3.20	4.9%
2D1	2.3%	3.15	3.15	0.0%
2D2	3.8%	2.62	2.62	0.0%
2E	4.0%	1.40	1.45	3.6%
2F1	4.0%	1.75	1.75	0.0%
2F2	3.4%	1.50	1.60	6.7%
2G	4.8%	1.35	1.35	0.0%
2H1	0.5%	1.55	1.65	6.5%
2H2	0.5%	1.40	1.40	0.0%
2J	1.7%	1.12	1.12	0.0%
2K	1.5%	1.10	1.12	1.8%
2L1	0.1%	2.30	2.30	0.0%
2L2	0.3%	1.60	1.60	0.0%
2M1	0.5%	1.26	1.26	0.0%
2M2	0.5%	1.20	1.22	1.7%
3	0.0%	1.30	1.30	0.0%
Total/Ave.	100.0%			2.7%

Safeway Insurance Company of Arkansas State of Arkansas Personal Auto Liability & Physical Damage Territory 6-month Base Rate Support

All examples use the following attributes:

	atti iz attoo.
BI/PD:	25/50/25
Zip:	72401
City:	Jonesboro
County:	Graighead
Population:	53767
Terr:	
Class:	running
Rated:	running
Spouse:	yes if married
Points:	0
Prior Ins:	no
Mo Licnd:	(age-16)*12+5
Mo Liend TX:	(age-16)*12+5
Employed:	Yes
Employed Time	
Residence:	Apartment
Resduce Stat:	Rent
Mo @ resdnce:	36 months
Veh Make:	Impala LS
Veh Model:	
Veh VIN:	2G1WA5EK0A
Veh Age:	5 (2010)
Veh Symbol:	
Veh MSRP:	23,890
Veh ACV:	15,000
Anti-Theft:	Level 1
Leased:	no
Miles to Work:	10
Annual Miles:	12,000
Usage:	Work/School
PIF:	no
Term:	6 mo
Ins Score:	Average

_				Bodily Inj	ury/Property Da	mage			
Class	Safeway Current	Safeway - Proposed	Am Underwriters	Equity Ins	Four Corners	Hallmark 612	Insuremax	Sagamore	Safeway Rank (1)=Lowest
1A	1.00	1.00	1.00	1.04	1.00	1.00	1.00	0.97	2
1B	1.12	1.20	1.10	1.25	1.10	1.13	1.14	1.10	6
1B1	1.04	1.06	1.00	1.08	1.00	1.08	1.03	1.06	4
1B2	1.08	1.08	1.10	1.11	1.05	1.13	1.49	1.05	3
1B3	1.30	1.30	1.14	1.43	1.88	1.42	1.85	1.15	3
1B4	1.40	1.40	1.14	1.48	1.88	1.60	1.96	1.48	2
1S	1.00	1.00	0.95	1.11	0.95	1.02	0.97	0.90	5
1S1	1.08	1.08	1.10	1.16	1.19	1.10	1.49	0.94	2 5 2
1S2	1.30	1.30	1.14	1.48	1.83	1.48	1.80	1.06	3
1S3	1.40	1.40	1.14	1.48	1.83	1.70	1.96	1.58	3 2 5
2A1	3.00	3.00	2.40	2.99	5.67	2.94	-	2.84	5
2A2	2.25	2.25	2.00	2.20	2.77	2.13	2.58	1.88	5
2B1	2.00	2.00	2.00	2.00	2.24	2.11	2.33	1.61	2
2B2	1.80	1.90	2.00	1.88	1.90	1.65	1.90	1.32	4
2C1	4.50	4.50	3.75	4.78	7.75	4.40	-	3.62	4
2C2	3.05	3.20	3.00	3.26	3.38	3.12	3.29	2.28	4
2D1	3.15	3.15	2.05	3.12	6.71	3.26	-	2.81	4
2D2	2.62	2.62	2.05	2.55	2.88	2.49	2.77	1.74	5
2E	1.40	1.45	1.45	1.45	1.33	1.31	1.31	1.28	5
2F1	1.75	1.75	1.55	1.73	2.04	1.75	1.93	1.46	4
2F2	1.50	1.60	1.55	1.59	1.52	1.38	1.55	1.32	7
2G	1.35	1.35	1.20	1.30	1.27	1.24	1.23	1.15	7
2H1	1.55	1.65	1.50	1.54	1.72	1.74	1.91	1.37	4
2H2	1.40	1.40	1.50	1.48	1.45	1.35	1.50	1.24	3
2J	1.12	1.12	1.10	1.11	1.10	1.11	1.13	1.07	6
2K	1.10	1.12	1.00	1.11	1.10	1.06	1.03	1.07	7
2L1	2.30	2.30	1.20	2.51	4.33	2.58	-	2.16	3
2L2	1.60	1.60	1.20	1.57	1.88	1.55	1.84	1.53	5
2M1	1.26	1.26	1.18	1.28	1.36	1.29	1.56	1.37	2
2M2	1.20	1.22	1.18	1.23	1.21	1.2	1.2	1.24	5
3	1.30	1.30	-	-	-	-	-	-	-

### Note:

Class 3 is business use with driver Age 30 and above. No factor change.

### Exhibit 10, Page 9 Safeway Insurance Company of Arkansas State of Arkansas Personal Auto Liability & Physical Damage

### Class Factor Changes

	Bodily Injury Property Damage BIPD									
		BIPD	Indicated	Current	Proposed	Percent				
Class	Distribution			Factor	Factor	Change				
1A	16.1%	73.8%	12.9%	1.00	1.00	0.0%				
1B	24.1%		24.9%	1.12	1.20	7.1%				
1B1	7.9%	129.7%	22.7%	1.04	1.06	1.9%				
1B2	3.7%	60.8%	10.6%	1.08	1.08	0.0%				
1B3	0.5%	-52.0%	-9.1%	1.30	1.30	0.0%				
1B4	0.5%	52.4%	9.2%	1.40	1.40	0.0%				
1S	3.5%	126.7%	22.2%	1.00	1.00	0.0%				
1S1	1.2%	58.6%	10.3%	1.08	1.08	0.0%				
1S2	0.2%	38.4%	6.7%	1.30	1.30	0.0%				
1S3	0.1%	0.0%	0.0%	1.40	1.40	0.0%				
2A1	0.0%	0.0%	0.0%	3.00	3.00	0.0%				
2A2	0.3%	266.5%	46.6%	2.25	2.25	0.0%				
2B1	3.5%	35.1%	6.1%	2.00	2.00	0.0%				
2B2	2.7%	283.7%	49.6%	1.80	1.90	5.6%				
2C1	2.8%	2.8%	0.5%	4.50	4.50	0.0%				
2C2	5.1%	98.9%	17.3%	3.05	3.20	4.9%				
2D1	2.3%	52.4%	9.2%	3.15	3.15	0.0%				
2D2	3.8%	118.6%	20.7%	2.62	2.62	0.0%				
2E	4.0%	89.2%	15.6%	1.40	1.45	3.6%				
2F1	4.0%	79.4%	13.9%	1.75	1.75	0.0%				
2F2	3.4%	192.8%	33.7%	1.50	1.60	6.7%				
2G	4.8%	106.0%	18.5%	1.35	1.35	0.0%				
2H1	0.5%	73.2%	12.8%	1.55	1.65	6.5%				
2H2	0.5%	16.2%	2.8%	1.40	1.40	0.0%				
2J	1.7%	32.2%	5.6%	1.12	1.12	0.0%				
2K	1.5%	169.9%	29.7%	1.10	1.12	1.8%				
2L1	0.1%	0.0%	0.0%	2.30	2.30	0.0%				
2L2	0.3%	11.0%	1.9%	1.60	1.60	0.0%				
2M1	0.5%	0.0%	0.0%	1.26	1.26	0.0%				
2M2	0.5%		43.6%	1.20	1.22	1.7%				
3	N/a	N/a	N/a	1.30	1.30	0.0%				
Total	100.0%	108.7%	19.0%			2.7%				
Percentage of Ov			13.070			25.5%				

#### Note:

- 1. Distribution is based on written premium from the period 1/1/2014 to 6/30/14.
- 2. Loss Ratio based on combined coverages.
- 3. Indicated change based on loss ratio relativity times credibility weighted BIPD indicated. Class 3 is business use with driver Age 30 and above. No factor change.



# SAFEWAY INSURANCE COMPANY OF ARKANSAS

# **UNDERWRITING GUIDE**

# Effective Date(s):

October 15, 2014 for new business

November 1, 2014 for renewal business February 15,

2013 for pay business

- Formatted: Centered
- Formatted: Centered, Indent: First line: 0"
- Formatted: Centered

Formatted: Centered, Indent: First line: 0"

1

# Safeway Insurance Company of Arkansas

# Index

	Page
Directory	3
General Rules and Regulations	4
Binding Authority	4
Incomplete Applications	4
Exclusions	5
Direct Bill Six-Month Policy Plan	6
Weather Related Restrictions	9
Financial Responsibility Filings	9
Named Non-Owner	9
Exclusion of Driver	9
Uninsured/Underinsured Motorist Coverage Rejection	9
Personal Injury Protection Coverage Rejection	9
Rating Discounts	10
Multiple Operators/Multiple Vehicles Rating Procedure	11
Claim Guide	11
Risks Requiring Additional Documentation	11
Physical Damage Rules	12
Symbols	12
Special Equipment	13
Point Schedule	13
Violations	14
Prohibited Vehicles	15
Driver Classification	16
Optional Coverage Rates	17
Excess Points Calculation	17
Physical Damage Deductible Options	17
Territory Definitions	18
Medical Report	24

# **Safeway Insurance Company of Arkansas**

# Directory

Office Address: 200 W. Congress Street Suite 850 Lafayette, LA 70501

Mailing Address: P.O. Drawer 92010 Lafayette, LA 70509

# **Claims & Underwriting Phone Numbers:**

Office: (337) 291-2510 Claims Fax: (877) 323-8061 Underwriting Fax: (877) 323-8063 Toll Free: (800) 252-3251 Automated Line: (800) 575-7951

Email Photos only: arsafeimage@safewayins.com Email questions to: service-ar@safewayins.com

## **Underwriting Guide**

#### **General Rules and Regulations**

- 1. All applications must be submitted on **Safeway of Arkansas** approved applications and must be completed in their entirety.
- The application becomes a part of the policy. Errors and Omissions may result in denial of coverage and the policy may be considered null and void.
- 3. No flat cancellations will be allowed on any policies returned after the inception date. All cancellation requests must indicate reason for cancellation.
- 4. Cancellations will be computed pro-rata. Cancellations by insured request will be assessed a \$30.00 cancellation fee.
- 5. When checks are returned for Non-Sufficient Funds or when an Auto-Pay payment is rejected, a notice of cancellation will be issued. A \$25.00 NSF fee must be paid prior to reinstatement of the policy. If your initial premium payment is by check, draft, or any remittance other than cash, coverage under this policy is conditioned upon the check, draft, or remittance being honored upon presentment. If the check, draft, or remittance is not honored upon presentment, this policy may, at our option, be deemed void from its inception.
- 6. No towing coverage will be afforded on vehicles more than 15 years old on new applications or renewals, and the vehicle must have physical damage coverage.
- 7. A CLUE with Additional Driver Report and/or an MVR will be obtained by the company on every risk. Please encourage the applicant to fully disclose his or her driving record to avoid the need for premium adjustments or cancellations.
- 8. Any unearned premium of \$5.00 or less will not be returned unless a written request is received from the named insured.
- 9. Policies with out of state addresses will be rated using territory 34 rates and will be either cancelled or issued a non-renewal.
- 10. Drivers with an international driver's license will be rated with 4 points.
- 11. No rental reimbursement coverage will be afforded on vehicles without physical damage coverage.
- 12. Agents are responsible for retaining and safeguarding all signed paperwork.

### **Binding Authority**

# Applicable to new business, renewals and endorsements; a risk may be bound, if it is not on our exclusion list, provided:

- 1. It is effective no earlier than the time and date that the application is signed by the applicant and the agent;
- 2. Applications, endorsements and payments must be uploaded to Safeway. The required documentation must be submitted to Safeway within seven (7) days. Required documents are as follows: Auto Pay Authorization Forms, <a href="Photos.">Photos.</a>, <a href="Discount Documentation">Discount Documentation</a> and Accident Not at Fault Documents.
- 3. If extenuating circumstances occur, any application, endorsement or payment that could not be uploaded must be mailed to Safeway within two (2) working days of the effective date. The envelope containing the application/endorsement/payment must be postmarked by the U.S. Post Office within two (2) working days of the effective date.
- 4. The application/endorsement is completed correctly and indicates the coverages requested;
- 5. It involves a type of vehicle, coverage, and risk, for which a premium rate is established.

If the application, renewal or endorsement does not contain an effective date, coverage will start no earlier than 12:01 A.M. the day after the POST OFFICE postmark.

#### **Incomplete Applications**

- 1. Incomplete applications will be processed and immediately cancelled with a 20-day notice or non-renewed with at least a 30-day notice, whichever is appropriate.
- 2. The **producer** is responsible for insuring the application is complete and the correct premium is uploaded and/or attached.

## **Exclusions**

- 1. Vehicles making regular and frequent trips beyond a 50-mile radius
- 2. Trucks hauling gasoline, fuel oil, liquefied petroleum, gas or explosives.
- 3. Taxi-cabs, public and private livery cars, emergency vehicles, racing vehicles, driver training cars, mail, newspaper, collection or delivery vehicles.
- 4. All vehicles identified in the prohibited list.
- 5. Vehicles garaged away from the residence a substantial part of the time.
- 6. Unlicensed drivers.
- 7. Applicants without a valid Arkansas or International driver's license number.
- 8. Any driver with points in excess of 11 as new or renewal business.
- 9. Any flatbed trucks or pick-up trucks equipped with power or manual winch or fifth wheel.
- 10. Policies with more than one vehicle not assigned to a primary operator i.e., 1 driver with 3 vehicles is not acceptable.
- 11. Vehicles with weight of 2000 pounds or less.

Every situation cannot be addressed completely. Safeway Insurance Company of Arkansas reserves the right of final determination on the acceptability of all risks.

## Direct Bill Six-Month Policy Plan

The six-month policy plan is offered either as pay-in-full or with installments.

#### Fees are fully earned.

- 1. Remit full payment plus a \$30.00 policy fee with the application.
- 2. 20% down payment installment plan:
  - (A) Remit 20% of the gross premium, plus a \$10.00 policy fee with the application.
  - (B) The insured will be direct billed the balance in five (5) equal-installments with the first bill due twenty-four (24) days after the inception date. The second installment will be due one calendar month after the first installment due date and the remaining installments will be due each month on the same calendar day as the second installment.
  - (C) Each installment will include a \$10.00 fee (\$6.00 installment fee/\$4.00 policy fee).
- 3. 25% down payment installment plan:
  - (A) Remit 25% of the gross premium, plus a \$10.00 policy fee with the application.
  - (B) The insured will be direct billed the balance in four (4) equal installments with the first bill due thirty (30) days after the inception date. The second installment will be due one calendar month after the first installment due date and the remaining installments will be due each month on the same calendar day as the second installment.
  - (C) Each installment will include an \$11.00 fee (\$6.00 installment fee/\$5.00 policy fee).
- 4. 16.67% down payment installment plan with mandatory Auto-pay:
  - (A) Remit 16.67% of the gross premium, plus a \$10.00 policy fee with the application.
- (B) The insured will be swept the balance in five (5) equal-installments due every 30 days.
  - (C) Each installment will include a \$10.00 fee (\$6.00 installment fee/\$4.00 policy fee).
- 5. 16.67% down payment installment plan with NON Auto-pay:
  - (A) Remit 16.67% of the gross premium, plus a \$10.00 policy fee with the application.
- (B) The insured will be direct billed the balance in five (5) equal installments with the first bill due eighteen (18) days after the inception date. Remaining installments will be due each month on the same calendar day as the first installment.
  - (C) Each installment will include a \$10.00 fee (\$6.00 installment fee/\$4.00 policy fee).

# Direct Bill Six-Month Policy Plan

(Continued)

1. A \$5.00 Late Fee applies to all payments postmarked or uploaded after the Payment Due Date.

### There is no grace period!!!

### All payments received in the agent's office are required to be uploaded however,

- If the payment is not uploaded by the agent, installments accepted in the agent's office must include the date and time the installment was received by the agent for coverage to be bound.
   If the date and time the installment was received is not submitted, the policy will be reinstated as of 12:01 A.M. the date following the date of the Post Office postmark on the envelope with a lapse in coverage.
- 2. Installments mailed directly by the insured on expired or cancelled policies will be reinstated on the date following the Post Office postmark on the envelope at 12:01 A.M.
- 3. Policies expired or cancelled for more than thirty (30) days must be rewritten.

#### **Endorsements**

- 1. Submit a completed endorsement request form for any changes to an existing policy.
- 2. Named Insured must sign all endorsement request forms.
- Physical damage coverage must be submitted with a properly completed and signed inspection report and photos.
- 4. Endorsements generating additional premium due should be paid at the time endorsement is uploaded.
- After an endorsement is processed on an Auto-Pay payment plan policy, the sweep amount may change and the amount needed to place the policy back on track will be swept.

# Direct Bill Six-Month Policy Plan

(Continued)

#### **Renewal Procedures**

A renewal payment notice will be sent to the insured and the agent at least thirty (30) days prior to the expiration of the policy.

- 1. A \$5.00 lapse fee applies to all payments postmarked or uploaded on or after the expiration date.
- 2. Auto-Pay renewal payments will be swept on the due date.

### There is no grace period!!!

## All renewal payments received in the agent's office are required to be uploaded however,

- 3. If the renewal payment is not uploaded by the agent, renewal payments that are accepted in the agent's office must include the date and time the renewal payment was received by the agent for coverage to be bound. If the date and time the renewal payment was received is not submitted, the policy will become effective as of 12:01 A.M. the date following the date of the Post Office postmark on the envelope with a lapse in coverage.
- 4. Renewal payments mailed directly by the insured on expired or cancelled policies will become effective on the date following the Post Office postmark on the envelope at 12:01 A.M.
- 5. Policies cancelled or expired for more than thirty (30) days **must be rewritten**.

## Weather Related Restrictions

No new coverages or increased coverages may be written or bound when any storm warning/watch has been issued by the National Weather Bureau Service within 100 miles of the location of the risk. Binding authority is reinstated 24 hours after the warning/watch has been cancelled by the National Weather Bureau Service.

# Financial Responsibility Filings

We will prepare and forward the SR-22 to the state of Arkansas. We will file SR-26's upon cancellation of the policy. A \$20.00 fee for each filing will be charged upon the initial request of the filing and upon each renewal until a request is submitted to remove the filing.

## Named Non-Owner

Not written.

## **Exclusion of Driver**

The Exclusion of Named Driver endorsement must be signed and dated by the insured. The exclusion form is required on each person fourteen (14) years of age and older residing with the applicant if not rated as a driver of the vehicle(s).

# **Uninsured/Underinsured Motorist Coverage Rejections**

The insured will be charged for Uninsured Motorist coverages until the properly signed rejection is received. Rejection of the coverage(s) cannot be effective before the date the form was signed.

The insured will be charged for Underinsured Motorist coverage until the properly signed rejection is received. Rejection of the coverage(s) cannot be effective before the date the form was signed.

# Personal Injury Protection Coverage Rejection

The insured will be charged for Personal Injury Protection Coverage until the properly signed rejection is received. Rejection of the coverage(s) cannot be effective before the date the form was signed.

## **Rating Discounts**

#### 20% Multi-Vehicle Discount

A multi-vehicle discount of 20% applies to BI, PD, CP, and CL coverages if two or more vehicles are registered to the named insured and covered on the same policy.

### 5 to 15% Renewal Discount

If the transfer discount was not applied at inception, a 5% renewal discount will be applied to BI, PD, CP and CL coverages after the first six months of coverage, an additional 5% after twelve months of coverage and an additional 5% after eighteen months of coverage.

#### 15% Transfer Discount

Business transferred from any other carrier to Safeway Insurance Company of Arkansas will receive a transfer discount of 15% to BI, PD, CP and CL coverages if a copy of the expiring policy is attached to the application and is received with no more than a five (5) day lapse.

#### 5% College Graduate Discount

A 5% discount will be given on BI, PD, CP and CL coverage to insureds or drivers under the age of 25 who graduate and have a cumulative grade point average of 3.0 or better. This reduction in premium shall not apply to those insureds or drivers who qualify for a premium reduction due to marriage. Proof of grade point average must accompany the application in order to obtain the discount.

### 5% Defensive Driver Discount

A 5% discount will be given on BI, PD, CP and CL coverage to insureds age 55 or older that have successfully completed an approved motor vehicle accident prevention course. Proof of certification must accompany the application in order to obtain the discount. This discount is valid for three years from the date the course was successfully completed.

Maximum discount is 40% per vehicle.

# Multiple Operators/Multiple Vehicles Rating Procedure

Determine acceptability of automobile and driver (refer to Prohibited Vehicles).

Assign the highest rated operator to the highest rated vehicle, second highest rated driver to the second highest rated vehicle, etc. The highest rated operator refers to the operator whose age, sex, marital status and points develop the highest premium.

If there are more vehicles than operators, apply the appropriate class(es) on the highest rated vehicle(s) etc., rate the unassigned vehicle(s) at Class 1A, using zero points and apply the multi-vehicle discount.

Rate on each operator's driving record only. Do **not** add points from the driving record of one operator of a household to the points of another operator.

List and rate all individuals fourteen (14) years of age and older in the household and any other operators (even if they don't drive) on the application.

## Claim Guide

It will be the practice of the company to provide prompt and fair service. To do this, two (2) requirements must be met.

- 1. In the event of any accident or loss, have the insured, or you as the producer, call us immediately.
- 2. No repairs or replacements are to be authorized without our approval. This is a violation of the policy and may result in the denial of the loss.

# **Risks Requiring Additional Documentation**

- All persons with Epilepsy, Stroke, Heart Disease, Diabetes, Loss of Eye, and/or Cerebral Palsy must submit with the application a Safeway Medical Statement form (as provided as part of the Underwriting Guidelines) signed by a physician.
- 2. All persons with a loss of limb(s) must submit proof of compensatory vehicle modification. Proof is a written or typed statement signed by the insured.
- 3. All persons who have attained their seventieth (70th) birthday must submit with the application a Safeway Medical Statement form (as provided as part of the Underwriting Guideline) signed by a physician.

## **Physical Damage Rules**

- 1. No physical damage coverage written without liability.
- 2. Comprehensive and collision must be written together.
- Towing and rental reimbursement coverage will not be afforded on vehicles unless they also have physical damage coverage.
- 4. Coverage is not available for vehicles older than fifteen (15) years.
- 5. No vehicles with an ISO symbol of 22 or higher for model years 1990-2010 or an ISO symbol of 46 or higher for model years 2011 and beyond, or cost new over \$40,000.
- 6. Cellular phones, CB radios and non-factory installed communications equipment are not written.
- No custom vans.
- A properly completed and signed inspection report must be retained on all vehicles written with physical damage coverage.
- 8-9. Two clear, color photos of the vehicle must be submitted on all vehicles written with physical damage coverage.
- 9.10. Custom wheels and tires are not covered and cannot be surcharged to provide coverage. In the event of a claim, we will cover the cost of factory wheels only.

# **Symbols**

Refer to ISO Manual; use Vehicle Series Rating Symbol (generally 1st column).

**Formatted:** List Paragraph, No bullets or numbering, Tab stops: Not at 0.5"

# **Special Equipment**

Any equipment or item(s) listed below will not be covered unless additional physical damage premium is surcharged as follows:

50% Surcharge
All customized vehicles.
Non-standard radio speakers, amplifiers and other sound reproducing equipment; limited to a \$1,500 maximum.

Maximum surcharge applicable under special equipment is 50%, regardless of the number of items of equipment indicated. Surcharge applies only to comprehensive and collision coverage.

## **Point Schedule**

Count all moving violations and chargeable accidents for the past three years. Use violation date(s) on driving record for violations. For multiple point charges arising out of one occurrence, use only the highest charge involved.

Do not combine points if there are two or more drivers.

Chargeable Accidents	Points
1 <sup>st</sup>	4
2nd	5
3 <sup>rd</sup>	Not acceptable

Any accident shall be considered chargeable unless proof is furnished that the applicant was not at-fault. This proof shall be established by a police report, written statement from the other party's insurer, or the applicant's previous insurer showing that the applicant was:

- 1. Fully reimbursed for all damages;
- 2. Legally parked when the accident occurred;
- 3. Lawfully stopped at a stop sign or traffic light when the vehicle was rear-ended;
- 4. Clearly not at-fault.

When a person is innocent of any negligent or intentional act that was the proximate cause of an accident or injury, the accident is not chargeable, in compliance with Arkansas Code 23-79-152.

## **Violations**

### **MAJOR**

Violations	Points
1st and 2 <sup>nd</sup> major	5/each
3rd major	Unacceptable

Driving under the influence of alcohol, drugs, or narcotics

Attempting to elude Police

Speed contest

Hit and run

Reckless driving (Includes without due regard, careless, improper, unsafe, and negligent operation of a vehicle).

Felony involving use of a motor vehicle

Negligent homicide

Displaying altered driver's license

Unlawful use of driver's license

Driving while license is suspended or revoked

Failure to yield to emergency vehicles or school bus Refusal of alcohol test (Implied Consent Law)

MINOR	oints
Open container, closed container, and other liquor violations not listed as Majo	r 2
Violating driver's license restriction	2
Driving with EXPIRED driver's license	2
No driver's license or failure to display driver's license	2
No motor vehicle liability insurance	2
SR-22 (With violation)	2

## NON-CHARGEABLE VIOLATIONS

Headlight/tail light violations

Improper or no tag

All moving violations

Defective muffler or horn

Unnecessary noise

Improper parking

Negligent collision ticket (only when shown in conjunction with an accident)

Exception: Only 2 non-chargeable violations will be forgiven. All others count as 2 points each.

1

# **Prohibited Vehicles**

Physical Damage
All model year vehicles older than fifteen (15) years are unacceptable. Also, any vehicles with an ISO symbol of 22 or higher for model years 1990-2010 or an ISO symbol of 46 or higher for model years 2011 and beyond, or cost new over \$40,000 are not acceptable.

Note: Every year on October 1st, the age of the vehicle moves up by one (1) year.

Prohibited
The following vehicles are not acceptable for any
coverages.
Chevrolet Corvette
Dodge Viper
Ferrari (All)
Ford Mustang GT
Mitsubishi 3000 GT
Nissan (All "Z" Series)
Porsche
All Cars with Plastic, Aluminum, or Fiberglass Bodies
Dune Buggies
Flatbed Trucks
High Performance Type Vehicles
Kit Cars
Motor Homes & Recreational Vehicles
Limousines
Vehicles with weight of 2,000 pounds or less
Vehicles with lift kits that are more than 6 inches

# **Driver Classification**

Age	Single Male	Single Female	Married Male	Married Female
16, 17, 18	2C1	2D1	2A1	2L1
19, 20	2C2	2D2	2A2	2L2
21, 22	2B1	2F1	2H1	2M1
23, 24	2B2	2F2	2H2	2M2
25, 26, 27, 28, 29	2E	2G	2J	2K
30-49	1B	1B	1A	1A
50-59	1B1	1B1	1S	1S
60-69	1B2	1B2	1S1	1S1
70-74	1B3	1B3	1S2	1S2
75 and OVER	1B4	1B4	1S3	1S3

# Married means named insured and spouse must reside in the same household.

Applies to any person, whether primary or occasional operator. Any married person not living with spouse, rate as a single person. Common-law rated as single person.

Business use: convert adult driver classes (Age 30 and above) to Class 3.

# **Optional Coverage Rates**

# Limits of Liability Coverage are 25/50/25 only.

Coverage	Six-Month
3	Premium
Medical/ Hospital Benefits (\$5,000 Limit)	
Terr 1-7,9-12,15-28,30,31,33-35,37-3939	\$60
Terr <u>8,13,14,29,32,36,40-42</u> 40-42	\$7 <u>2</u> 0
Income Disability (Limit of \$140/week for a	\$18
maximum of 52 weeks)	
Accidental Death (\$5,000 Limit)	\$14
Uninsured Motorist (\$25,000/\$50,000 BI Limit)	
Terr 1 <del>-39-</del> 7,9-28,30-35,37-39	\$40
Terr 40-42	<u>\$45</u>
Terr <u>8,29,3640-42</u>	\$ <u>52</u> 4 <del>5</del>
Underinsured Motorist (\$25,000/\$50,000 BI Limit)	
Terr 1,3-7,12-25,29,32,33,38	\$20
Terr 2,8-11,26-28,30,31,34-37,39-42	\$30
Uninsured Motorist (\$25,000 PD Limit w/ \$200 ded)	
Terr 1-39	\$30
Terr 40-42	\$35
Towing (\$50 Per Disablement)	\$4
Rental Reimbursement (\$25/day for max of 20 days)	\$16

# **Excess of 10 Points**

Multiply Factor Times Base Rate (0-1 Points) Premium

Points	BI/PD Factors	CP/CL Factors
11	275%	220%
12	300%	240%
13	330%	270%
14	370%	300%
15	410%	330%

For each additional point in excess of 15 add 10% per point to the 15 Points rate.

# **Physical Damage Deductible Options**

Rates with \$500 deductible are listed in the accompanying rate pages.

Deductible	Factor
\$1000	80% of \$500 Deductible Rate
\$750	90% of \$500 Deductible Rate
\$500	100% of \$500 Deductible Rate
\$250	115% of \$500 Deductible Rate
\$200	120% of \$500 Deductible Rate
\$100	140% of \$500 Deductible Rate

#### ARKANSAS TERRITORIAL DEFINITIONS

Territor	<del>y 1</del>									
<del>71820</del>	71822	71823	71825	71831	71832	71833	71836	71838	71841	
<del>71842</del>	<del>71846</del>	<del>71847</del>	<del>71851</del>	<del>71852</del>	<del>71853</del>	<del>71855</del>	<del>71859</del>	<del>71862</del>	<del>71865</del>	
<del>71866</del>			<del>71922</del>				<del>71935</del>			
<del>71943</del>			<del>71950</del>					<del>71959</del>		
<del>71961</del>	<del>71962</del>	<del>71965</del>	<del>71966</del>	<del>71969</del>	<del>71970</del>	71971	<del>71972</del>	<del>71973</del>	<del>7207</del> 4	
<del>72944</del>										
Territor	<del>'y 2</del>									
<del>72110</del>	<del>72125</del>		<del>72127</del>			<del>72025</del>	<del>72820</del>	<del>72821</del>		
<del>72823</del>			<del>72835</del>				<del>72851</del>			
<del>72855</del>			<del>72865</del>	<del>72070</del>	<del>72926</del>	<del>72927</del>	<del>72928</del>	<del>72943</del>		
<del>72950</del>	<del>72951</del>	<del>72958</del>								
Territor	<del>-v 3</del>									
	, -									
<del>72827</del>	<del>72833</del>	<del>72834</del>	<del>72838</del>	<del>72842</del>						
Territor	<del>'y 4</del>									
<del>72801</del>	<del>72802</del>	<del>72811</del>	<del>72812</del>	<del>72858</del>						
Territor	<del>y 5</del>									
72024	<del>72828</del>	<del>72829</del>	<del>72860</del>							
12024	12020	12023	<del>7 2000</del>							
Territor	<del>'V 6</del>									
<del>71630</del>			71639					<del>71652</del>		
<del>71660</del> <del>71701</del>			<del>71666</del>					<del>71675</del> <del>7213</del> 4		
<del>71701</del> <del>72160</del>			<del>71725</del> <del>71745</del>					<del>72134</del> <del>71764</del>		
<del>72166</del>			<del>72336</del>				<del>72003</del>	<del>72026</del>		
<del>7239</del> 4	<del>72038</del>		<del>72042</del>			<del>72069</del>	<del>72073</del>	12020	12020	
Territory 7										
<del>71721</del>	<del>7172</del> 4	<del>71728</del>	<del>71730</del>	<del>71731</del>	<del>71743</del>	<del>71747</del>	<del>71749</del>	<del>71750</del>	<del>71758</del>	
71759	<del>71765</del>	71768	<del>71772</del>	<del>72170</del>	71923	71998	71999	<del>72064</del>		
Territor				-						
<u>71820</u>	7182	<u>718</u>	<u>23</u> <u>71</u>	1825	<u>71831</u>	71832	<u>71833</u>	71836	<u>5 71838</u>	<u>71841</u>
71842	7184	<u>5 718</u>	<u>47</u> <u>71</u>	851	71852	71853	<u>71855</u>	71859	<u>71862</u>	<u>71865</u>
<u>71866</u>	<u>7192</u> 0	<u>719</u>	<u>21</u> <u>71</u>	1922	<u>71929</u>	<u>71932</u>	<u>71933</u>	<u>71935</u>	<u>71937</u>	<u>71940</u>
					1	8				

71943 71961 72944	71944 71962	71945 71965	71950 71966	71952 71969	71953 71970	<u>71957</u> <u>71971</u>	71958 71972	71959 71973	71960 72074
Territory	· <u>2</u>								
72001 72823 72857	72016 72826 72863	72025 72832 72865	72070 72835 72926	72110 72840 72927	72125 72841 72928	72126 72845 72943	72127 72851 72950	72820 72853 72951	72821 72855 72958
Territory	· <u>3</u>								
<u>72827</u>	<u>72833</u>	<u>72834</u>	<u>72838</u>	<u>72842</u>					
Territory	4								
<u>72801</u>	<u>72802</u>	<u>72811</u>	<u>72812</u>	<u>72858</u>					
Territory	· <u>5</u>								
<u>72824</u>	<u>72828</u>	<u>72829</u>	<u>72860</u>						
Territory	<u>6</u>								
71630 71660 71701 71762 72041 72140	71631 71662 71711 71763 72042 72160	71638 71665 71720 71764 72048 72166	71639 71666 71725 71766 72055 72336	71643 71667 71726 71941 72069 72340	71644 71670 71742 71942 72073 72359	71647 71671 71744 72003 72104 72379	71651 71674 71745 72026 72105 72394	71652 71675 71748 72029 72108	71654 71678 71751 72038 72134
Territory	· <u>7</u>								
71721 71759	71724 71765	71728 71772	71730 71923	71731 71998	71743 71999	71747 72064	71749 72170	<u>71750</u>	<u>71758</u>

# ARKANSAS TERRITORIAL DEFINITIONS (CONT.)

Territory 8

<del>71655</del> <del>71656</del> <del>71657</del> <del>71677</del> <del>71722</del> <del>71740</del> <del>71752</del> <del>71753</del> <del>71754</del> <del>71770</del>

	71802 72335				<del>71857</del> <del>72360</del>	71858 72366			71864	
Territor	<del>y 9</del>									
<del>71635</del>	<del>71640</del>	<del>71642</del>	<del>71646</del>	<del>71653</del>	<del>71658</del>	<del>71661</del>	<del>71663</del>	<del>71676</del>		
Territor	<del>y 10</del>									
<del>72346</del>	<del>72348</del>									
Territor	<del>y 11</del>									
	71837 72383			71854	72328	72333	<del>72342</del>	72353	<del>72367</del>	
Territor	<del>'y 12</del>									
<del>71826</del>	<del>71827</del>	<del>71839</del>	<del>71845</del>							
Territor	<del>y 13</del>									
	72347					<del>72005</del>	<del>72014</del>	<del>72386</del>	<del>72387</del>	
<del>72396</del>	<del>72429</del>	<del>72432</del>	<del>72439</del>	<del>72472</del>	<del>72475</del>	<del>72479</del>				
Territor	<del>y 14</del>									
<del>72121</del>	<del>72130</del>	<del>72131</del>	<del>72532</del>	<del>7253</del> 4	<del>72536</del>	<del>72538</del>	<del>72539</del>	<del>72540</del>	<del>72542</del>	
	<del>72545</del>							<del>72561</del>		
	<del>72565</del>							<del>72573</del>		
	<del>72577</del>							<del>72587</del>		
	<del>72179</del>							<del>72445</del>		
<del>72044</del> <del>72471</del>	<del>72045</del>				<del>72458</del> <del>72503</del>			<del>72466</del>		
					<del>72524</del>					
	<del>72530</del>		72022	72020	72024	72020	72020	72027	72020	
	Territory 8									
71655	71656	5 <b>7</b> 16	<b>57 7</b> 1	1677	71722	71740	71752	71753	<u>71754</u>	<u>71770</u>
71801	71802				71857	71858	71860	7186		72311
72320	72335				72355	72360	72366	72368		
Territor	<u>y 9</u>									
<u>71635</u>	71640	<u>716</u>	<u>42</u> <u>7</u> 1	1646	<u>71653</u>	<u>71658</u>	<u>71661</u>	71663	<u>71676</u>	

<u>Territory</u> <u>72346</u>	10 72348								
<u>Territory</u> <u>71834</u> <u>72369</u>	11 71837 72383	71840 72389	71854 72390	<u>72312</u>	<u>72328</u>	<u>72333</u>	<u>72342</u>	<u>72353</u>	<u>72367</u>
<u>Territory</u> <u>71826</u>	12 71827	<u>71839</u>	<u>71845</u>						
<u>72005</u> <u>72396</u>	72014 72429	72324 72432	72347 72472	72354 72475	72365 72479	<u>72373</u>	<u>72377</u>	<u>72386</u>	<u>72387</u>
72043 72179 72459 72512 72525 72538 72555 72571 72584	72044 72410 72465 72513 72526 72539 72556 72572 72585	72045 72415 72466 72515 72527 72540 72561 72573 72587	72067 72431 72469 72517 72528 72542 72562 72575	72075 72433 72471 72519 72529 72543 72564 72576	72121 72434 72473 72520 72530 72545 72565 72577	72130 72440 72476 72521 72531 72546 72566 72578	72131 72445 72482 72522 72532 72550 72567 72579	72165 72457 72501 72523 72534 72553 72568 72581	72169 72458 72503 72524 72536 72554 72569 72583

# ARKANSAS TERRITORIAL DEFINITIONS (CONT.)

Territor	<del>y 15</del>								
<del>72123</del>	<del>72136</del>	<del>72139</del>	<del>72141</del>	<del>72143</del>	<del>72145</del>	<del>72149</del>	<del>72156</del>	<del>72157</del>	72533
<del>72537</del>	<del>72544</del>	<del>72560</del>	<del>72601</del>	<del>72602</del>	<del>72611</del>	<del>72613</del>	<del>72615</del>	<del>72616</del>	<del>72617</del>
<del>72619</del>	<del>72178</del>	<del>72623</del>	<del>7262</del> 4	<del>72626</del>	<del>72628</del>	<del>72630</del>	<del>72631</del>	<del>72632</del>	72633
<del>72634</del>	<del>72635</del>	<del>72638</del>	<del>72639</del>	<del>72640</del>	<del>72641</del>	<del>72642</del>	<del>72644</del>	<del>72648</del>	<del>7265</del> 1
<del>72653</del>	<del>7265</del> 4	<del>72655</del>	<del>72657</del>	<del>72658</del>	<del>72659</del>	<del>72660</del>	<del>72661</del>	<del>72662</del>	72663
<del>72666</del>	<del>72668</del>	<del>72670</del>	<del>72672</del>	<del>72675</del>	<del>72677</del>	<del>72682</del>	<del>72683</del>	<del>72685</del>	72687
<del>72322</del>	<del>72721</del>	<del>72738</del>	<del>72740</del>	<del>72742</del>	<del>72752</del>	<del>72760</del>	<del>72773</del>	<del>72006</del>	72010
<del>72012</del>	<del>72013</del>	<del>72020</del>	<del>72021</del>	<del>72027</del>	<del>72028</del>	<del>72031</del>	<del>72036</del>	<del>72412</del>	72413

<del>72422</del>	<del>72424</del>	<del>72425</del>	<del>72430</del>	<del>72435</del>	<del>72436</del>	<del>72441</del>	<del>72443</del>	<del>72776</del>	<del>72830</del>
<del>72839</del>	<del>72846</del>	<del>72847</del>	<del>72852</del>	<del>72854</del>	<del>72856</del>	<del>72051</del>	<del>72052</del>	<del>72059</del>	<del>72063</del>
<del>72068</del>	<del>72080</del>	<del>72081</del>	<del>72082</del>	<del>72085</del>	<del>72102</del>	<del>72453</del>	<del>72454</del>	<del>72456</del>	<del>72461</del>
<del>72464</del>	<del>72470</del>	72474	72949						

#### **Territory 16**

72017 72040 72060 72066

#### **Territory 17**

<del>72679</del> <del>72112</del> <del>72629</del> <del>72645</del> <del>72650</del> <del>72686</del> <del>72372</del> <del>72392</del> <del>72444</del> <del>72449</del> <del>72455</del> <del>72460</del> 

### **Territory 18**

72326 72101

#### **Territory 19**

72137 72153 72088

<del>72727</del>

#### **Territory 20**

72701 72702 72703 72704

<del>72728</del>

<del>72729</del>

<del>72765</del>

<del>72730</del>

<del>72766</del>

#### Territory 21

<del>72753</del> <del>72762</del>

<del>72717</del>

**Territory 15** <u>72613</u> <u>72617</u> <u>72630</u> <u>72633</u> <u>72660</u> <u>72663</u> 

<del>72769</del>

<del>72737</del>

<del>72770</del>

<del>72741</del>

<del>72774</del>

<del>72744</del> <del>72749</del>

<del>72959</del>

#### **Territory 16**

72017	72040	<u>72060</u>	<u>72066</u>

**Territory 17** 

72112 72372 72392 72444 72449 72455 <u>72460</u> 72462 72478 72629 72650 72645 <u>72636</u> 72669 72679 <u>72686</u> 72837 72843

**Territory 18** 

<u>72101</u> <u>72326</u>

**Territory 19** 

<u>72088</u> <u>72137</u> <u>72153</u>

**Territory 20** 

<u>72701</u> <u>72702</u> <u>72703</u> <u>72704</u>

**Territory 21** 

<u>72741</u> <u>72737</u> 72744 72717 72727 72728 72729 <u>72730</u> <u>72735</u> 72749 72762 72765 72766 72769 <u>72770</u> <u>72753</u> 72764 72774 <u>72959</u>

### ARKANSAS TERRITORIAL DEFINITIONS (CONT.)

# Territory 22

72711 72712 72714 72715 72716 72718 72719 72722 72732 72733 72734 72736 72739 72745 72747 72751 72756 72757 72758 72761 72768

Territory 23

<del>72680</del> <del>72930</del> <del>72933</del>

Territory 24

 72908
 72916
 72921
 72932
 72934
 72935
 72936
 72937
 72940
 72941

 72946
 72947
 72948
 72952
 72955
 72956
 72957

Territory	<del>/ 25</del>									
				<del>72905</del>	<del>72906</del>	<del>72913</del>	<del>72914</del>	<del>72917</del>	<del>72918</del>	
<del>72919</del>	<del>72923</del>	<del>72938</del>	<del>72945</del>							
Territory	<del>/ 26</del>									
<del>72313</del>	<del>72319</del>	<del>72330</del>	<del>72338</del>	<del>72350</del>	<del>72391</del>	<del>72428</del>	<del>72442</del>			
Territory	L27									
		70216	70204	72220	70051	70250	72270	<del>72395</del>	70406	
<del>72310</del> <del>72438</del>	<del>72315</del>	<del>72310</del>	<del>72321</del>	<del>72329</del>	<del>72351</del>	<del>7 2358</del>	<del>72370</del>	<del>72395</del>	<del>12426</del>	
T	- 00									
Territory										
<del>72301</del>	<del>72303</del>	<del>72325</del>	<del>72327</del>	<del>72331</del>	<del>72332</del>	<del>72339</del>	<del>72364</del>	<del>72376</del>	<del>72384</del>	
Territory	<del>/ 29</del>									
<del>72084</del>	<del>72450</del>	<del>72451</del>								
Territory	<del>/ 30</del>									
			<del>72181</del>	<del>72023</del>	<del>72032</del>	<del>72033</del>	<del>72034</del>	<del>72035</del>	<del>72039</del>	
72047 Territory		<del>72061</del>								
<u>72711</u>	<u>72712</u>	<u> 727</u>	1 <u>4</u> 72	<u> 2715</u>	<u>72716</u>	<u>72718</u>	<u>72719</u>	<u>72722</u>	<u>72732</u>	<u>72733</u>
72734 72768	72736				72747	<u>72751</u>	<u>72756</u>	72757		<u>72761</u>
72700										
Territory	<u>7 23</u>									
<u>72680</u>	72930	7293	<u>33</u>							
Territory	<u>7 24</u>									
72908 72946	72916 72947			<u>2932</u> 2952	72934 72955	72935 72956	72936 72957	<u>72937</u>	<u>72940</u>	<u>72941</u>
<u>/                                    </u>	12941	<u>1294</u>	<u>±0 /2</u>	<u> </u>	<u>1 2900</u>	<u>12900</u>	<u>12931</u>			
Territory	<u>7 25</u>									
<b>72</b> 901	72902	<u>7290</u>	<u>03</u> <u>72</u>	<u> 2904</u>	72905	<u>72906</u>	<u>72913</u>	<u>72914</u>	<u>72917</u>	<u>72918</u>

72919	<u>72923</u>	<u>72938</u>	<u>72945</u>						
Territory	26								
<u>72313</u>	<u>72319</u>	<u>72330</u>	<u>72338</u>	<u>72350</u>	<u>72391</u>	<u>72428</u>	<u>72442</u>		
Territory	27								
72310 72438	<u>72315</u>	<u>72316</u>	<u>72321</u>	<u>72329</u>	<u>72351</u>	<u>72358</u>	<u>72370</u>	<u>72395</u>	<u>72426</u>
Territory	28								
<u>72301</u>	<u>72303</u>	<u>72325</u>	<u>72327</u>	<u>72331</u>	<u>72332</u>	<u>72339</u>	<u>72364</u>	<u>72376</u>	<u>72384</u>
Territory	29								
<u>72084</u>	<u>72450</u>	<u>72451</u>							
Territory	30								
72023 72111	72032 72173	72033 72181	<u>72034</u>	<u>72035</u>	<u>72039</u>	<u>72047</u>	<u>72058</u>	<u>72061</u>	<u>72106</u>

# ARKANSAS TERRITORIAL DEFINITIONS (CONT.)

#### Territory 31

71659 72107 72122 72128 72129 72133 72150 72158 72086 72089 72167 72175 72176 72004 72007 72011 72015 72018 72019 72022 72024 72037 72046 72057 72065 72072 72083

# Territory 32

72401 72402 72403 72404 72411 72414 72417 72419 72437 72447 72467

# **Territory 33**

<del>72416</del> <del>72421</del> <del>72427</del>

**Territory 34** 

71909 71949 71956

**Territory 35** 

71964 71968

**Territory 36** 

71601 71602 71612 72132 72152 72168 72182 72079 71603 71611 71613

Territory 37

71901 71902 71903 71910 71913 71914 71951 72087

Territory 38

72113 72120 72076

Territory 39

<del>72135</del> <del>72142</del> <del>72030</del>

**Territory 31** 

72004 72057 72007 72065 72011 72072 72015 72083 72018 72086 72022 72107 72024 72122 71659 <u>72019</u> <u>72037</u> 72128 72046 72089 72133 <u>72129</u> <u>72150</u> <u>72158</u> 72167 <u>72175</u> <u>72176</u>

**Territory 32** 

<u>72401</u> <u>72402</u> <u>72403</u> <u>72404</u> <u>72411</u> <u>72414</u> <u>72417</u> <u>72419</u> <u>72437</u> <u>72437</u>

**Territory 33** 

<u>72416</u> <u>72421</u> <u>72427</u>

**Territory 34** 

<u>71909</u> <u>71949</u> <u>71956</u>

**Territory 35** 

<u>71964</u> <u>71968</u>

**Territory 36** 

 71601
 71602
 71603
 71611
 71612
 71613
 72079
 72132
 72152
 72168

 72182

**Territory 37** 

<u>71901</u> <u>71902</u> <u>71903</u> <u>71910</u> <u>71913</u> <u>71914</u> <u>72087</u>

**Territory 38** 

<u>72076</u> <u>72113</u> <u>72120</u>

**Territory 39** 

<u>72030</u> <u>72135</u> <u>72142</u>

# ARKANSAS TERRITORIAL DEFINITIONS (CONT.)

# Territory 40

<del>72118</del> <del>72211</del> <del>72212</del> <del>72221</del>

Territory 41

72103 72210 72002

**Territory 42** 

<del>72114</del> <del>72115</del> <del>72116</del> <del>72117</del> <del>72119</del> <del>72124</del> <del>72164</del> <del>72180</del> <del>72183</del> <del>72190</del> <del>72207</del> <del>72209</del> <del>72199</del> <del>72201</del> <del>7220</del>4 <del>72205</del> <del>72206</del> <del>7221</del>4 72202 <del>72203</del> <del>72215</del> <del>72216</del> <del>72217</del> <del>72219</del> <del>72222</del> <del>72223</del> <del>72225</del> <del>72227</del> <del>72231</del> <del>72260</del> 72295 72053 72078 72099

Territory	<u>40</u>								
<u>72118</u>	<u>72211</u>	<u>72212</u>	<u>72221</u>						
Territory	<u>41</u>								
<u>72002</u>	<u>72103</u>	<u>72210</u>							
Territory	<u>42</u>								
<u>72053</u>	<u>72078</u>	72099	<u>72114</u>	<u>72115</u>	<u>72116</u>	<u>72117</u>	<u>72119</u>	<u>72124</u>	<u>72164</u>
72180	<u>72183</u>	<u>72190</u>	<u>72199</u>	<u>72201</u>	72202	72203	72204	72205	<u>72206</u>
72207	72209	72214	<u>72215</u>	<u>72216</u>	72217	72219	72222	72223	72225
72227	72231	72255	72260	72295					

Name of Driver	Date of Birth	Insurance Agency
I hereby authorize you to co Arkansas.	mplete this report on my physica	al condition for Safeway Insurance Company of
 Driver's Signature	Date	_
T	o Be Completed B	y Physician
Yes No	, , , ,	ns that affect his/her ability to drive?
arthritis, etc.)? YesNo	_	ing ability (paralysis, amputations, weaknesses, he has been driving with this disability:
Voc. No.		al capacity or diminished alertness?
Yes No		his/her ability to operate a motor vehicle?
	roblems, emotional problems, dia	ich could affect his/her ability to drive safely betes, epilepsy, etc.)?
If additional space is need	ed for any of the questions above,	, please use the reverse side of this form.
Physician's Name (Please	Print)	Physician's Signature
Street Address		Date
City/State/Zip () Phone		

# SAFEWAY INSURANCE COMPANY

# OF ALABAMA

4200 COLONNADE PARKWAY • BIRMINGHAM, ALABAMA 35243 (205) 948-1022



August 4, 2014

Arkansas Insurance Department 1200 West Third Street Little Rock, AR 72201-1904

To Whom It May Concern:

Perr&Knight is hereby authorized to submit rate, rule and form filings on behalf of Safeway Insurance Company of Arkansas. This authorization includes providing additional information and responding to questions regarding the filings on our behalf as necessary. This authorization is deemed to be in effect until rescinded in writing.

Please direct all correspondences and inquiries related to this filing to Perr&Knight at the following address:

Ms. Denise Farnan Perr&Knight 1200 North Federal Highway, Suite 309 Boca Raton, FL 33432

Tel: (561) 416-3992 x223 Fax: (561) 416-3167

Please contact me at (630) 850-3895 if you have any questions regarding this authorization.

Sincerely,

Aaron T. Brubaker

Vice President - Finance

SERFF Tracking #: PERR-129708971 State Tracking #: Company Tracking #: SWAR-PPA-AR-1401R

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

# **Superseded Schedule Items**

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

	Schedule Item			Replacement	
<b>Creation Date</b>	Status	Schedule	Schedule Item Name	<b>Creation Date</b>	Attached Document(s)
12/29/2014	Filed 02/02/2015	Supporting Document	APCS-Auto Premium Comparison Survey	01/27/2015	PPA_Survey_FORM_APCS2014122 9.pdf (Superceded) PPA_Survey_FORM_APCS2014122 9.xls (Superceded)
12/15/2014	Filed 02/02/2015	Supporting Document	APCS-Auto Premium Comparison Survey	12/29/2014	APCS.pdf (Superceded) APCS.xls (Superceded)
12/09/2014	Filed 02/02/2015	Supporting Document	APCS-Auto Premium Comparison Survey	12/15/2014	APCS-safeway retype2014.pdf (Superceded) APCS-safeway retype2014.xls (Superceded)
12/08/2014	Filed 02/02/2015	Supporting Document	APCS-Auto Premium Comparison Survey	12/09/2014	APCS - Safeway 2014.pdf (Superceded) APCS - Safeway 2014.xls (Superceded)
12/04/2014	Filed 02/02/2015	Supporting Document	APCS-Auto Premium Comparison Survey	12/08/2014	Premium Comparison Survey_Safeway2014 link removedv3.pdf (Superceded) Premium Comparison Survey_Safeway2014 link removedv3.xls (Superceded)
12/02/2014	Filed 02/02/2015	Supporting Document	APCS-Auto Premium Comparison Survey	12/04/2014	Premium Comparison Survey_Safeway2014 link removed.pdf (Superceded) Premium Comparison Survey_Safeway2014 link removed.xls (Superceded)
11/18/2014	Filed 02/02/2015	Supporting Document	APCS-Auto Premium Comparison Survey	12/02/2014	Premium Comparison Survey_Safeway2014.pdf (Superceded) Premium Comparison Survey_Safeway2014.xls (Superceded)
09/23/2014	Filed 02/02/2015	Supporting Document	NAIC loss cost data entry document	11/07/2014	FORM RF-1 Rate Filing Abstract2014.pdf (Superceded)

SERFF Tracking #: PERR-129708971 State Tracking #: Company Tracking #: SWAR-PPA-AR-1401R

 State:
 Arkansas

 Filing Company:
 Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

**Project Name/Number:** SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

Creation Date	Schedule Item Status	Schedule	Schedule Item Name	Replacement Creation Date	Attached Document(s)
09/04/2014	Filed 02/02/2015	Supporting Document	APCS-Auto Premium Comparison Survey	11/18/2014	Premium Comparison Survey_Safeway2014.xls (Superceded) Premium Comparison Survey_Safeway2014.pdf (Superceded)
09/04/2014	Filed 02/02/2015	Supporting Document	NAIC loss cost data entry document	09/23/2014	

SERFF Tracking #: PERR-129708971 State Tracking #: Company Tracking #: SWAR-PPA-AR-1401R

State: Arkansas Filing Company: Safeway Insurance Company of Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** Private Passenger Auto Program

Project Name/Number: SWAR-PPA-AR-1401R/SWAR-PPA-AR-1401R

Attachment PPA\_Survey\_FORM\_APCS20141229.xls is not a PDF document and cannot be reproduced here.

Attachment APCS.xls is not a PDF document and cannot be reproduced here.

Attachment APCS-safeway retype2014.xls is not a PDF document and cannot be reproduced here.

Attachment APCS - Safeway 2014.xls is not a PDF document and cannot be reproduced here.

Attachment Premium Comparison Survey\_Safeway2014 link removedv3.xls is not a PDF document and cannot be reproduced here.

Attachment Premium Comparison Survey\_Safeway2014 link removed.xls is not a PDF document and cannot be reproduced here.

Attachment Premium Comparison Survey\_Safeway2014.xls is not a PDF document and cannot be reproduced here.

Attachment Premium Comparison Survey\_Safeway2014.xls is not a PDF document and cannot be reproduced here.

FORM APCS - last modified May 2012

NAIC Number: 11223

Company Name: Contact Person: Telephone No.: Email Address:

**Effective Date:** 

Safeway Insurance Company of Arkansas Aaron T. Brubaker

630-850-3895 abrubaker@safewayins.com

10/15/2014

DISCOUNTS OFFERED:
PASSIVE RESTRAINT/AIRBAG
AUTO/HOMEOWNERS
GOOD STUDENT
ANTI-THEFT DEVICE
Over 55 Defensive Driver Discount
\$250/\$500 Deductible Comp./Coll.



Assumptions to Use:

Liability -Minimun \$25,000 per person
 Bodily Injury \$50,000 per accident

\$25,000 per accident

3 Property Damage \$100 deductible per accident

4 Comprehensive & Collision \$250 deductible per accident

5 The insured has elected to accept:

Uninsured motorist property and bodily injury equal to liability coverage Underinsured bodily injury equal to liability coverage

6 Personal Injury Protection of \$5,000 for medical, loss

wages according to statute and \$5,000 accidental
7 If male and female rates are different, use the highest of the two

Submit to: Arkansas

Arkansas Insurance Department

1200 West Third Street Little Rock, AR 72201-1904

**Telephone:** 501-371-2800

Email as an attachment insurance.pnc@arkansas.gov You may also attach to a SERFF filing or submit

			Fayet	teville			Trun	nann			Little	Rock			Lake \	/illage			Pine	Bluff	
	Gender	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female
Vehicle	Coverages Age	18	18	40	66	18	18	40	66	18	18	40	66	18	18	40	66	18	18	40	66
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,042	\$1,395	\$478	\$499
2008 4.8L Chevrolet Silverado 1500 "LS" regular cab 119" WB	Minimum Liability with Comprehensive and Collision	\$1,443	\$1,939	\$678	\$693	\$1,650	\$2,225	\$764	\$781	\$2,456	\$3,343	\$1,081	\$1,109	\$1,693	\$2,276	\$798	\$812	\$1,985	\$2,683	\$907	\$928
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,042	\$1,395	\$478	\$499
2009Ford Explorer 'XLT' 2WD, 4 door	Minimum Liability with Comprehensive and Collision	\$1,515	\$2,036	\$709	\$724	\$1,732	\$2,334	\$800	\$817	\$2,573	\$3,502	\$1,135	\$1,163	\$1,790	\$2,409	\$842	\$856	\$2,082	\$2,816	\$951	\$972
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,042	\$1,395	\$478	\$499
2010 Honda Odyssey "EX"	Minimum Liability with Comprehensive and Collision	\$1,685	\$2,269	\$788	\$803	\$1,923	\$2,596	\$887	\$904	\$2,851	\$3,882	\$1,261	\$1,289	\$2,021	\$2,724	\$948	\$962	\$2,313	\$3,131	\$1,057	\$1,078
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,042	\$1,395	\$478	\$499
2011 Toyota Camry 2.5L 4 door Sedan	Minimum Liability with Comprehensive and Collision	\$1,947	\$2,627	\$907	\$922	\$2,221	\$3,001	\$1,023	\$1,040	\$3,283	\$4,470	\$1,457	\$1,485	\$2,380	\$3,212	\$1,110	\$1,124	\$2,672	\$3,619	\$1,219	\$1,240
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,042	\$1,395	\$478	\$499
2011 Cadillac Seville "CTS" AWD WAG 4 door 3.0L	Minimum Liability with Comprehensive and Collision	\$2,243	\$3,030	\$1,041	\$1,056	\$2,553	\$3,455	\$1,174	\$1,191	\$3,766	\$5,130	\$1,677	\$1,705	\$2,782	\$3,760	\$1,292	\$1,306	\$3,074	\$4,167	\$1,401	\$1,422
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,042	\$1,395	\$478	\$499
2010 Hyundai Santa Fe SE 4X2	Minimum Liability with Comprehensive and Collision	\$1,737	\$2,340	\$811	\$826	\$1,983	\$2,678	\$915	\$932	\$2,938	\$4,001	\$1,301	\$1,329	\$2,094	\$2,823	\$981	\$995	\$2,386	\$3,230	\$1,090	\$1,111
	100/300/50 Liability with Comprehensive and Collision																				

FORM APCS - last modified May 2012

NAIC Number: 11223

Company Name: Contact Person: Telephone No.: Email Address:

**Effective Date:** 

Safeway Insurance Company of Arkansas Aaron Brubaker

630-850-3895 abrubaker@safewayins.com

10/15/2014

DISCOUNTS OFFERED:
PASSIVE RESTRAINT/AIRBAG
AUTO/HOMEOWNERS
GOOD STUDENT
ANTI-THEFT DEVICE
Over 55 Defensive Driver Discount
\$250/\$500 Deductible Comp./Coll.



Assumptions to Use:

Liability -Minimun \$25,000 per person
 Bodily Injury \$50,000 per accident

\$25,000 per accident

3 Property Damage \$100 deductible per accident

4 Comprehensive & Collision \$250 deductible per accident

5 The insured has elected to accept:

Uninsured motorist property and bodily injury equal to liability coverage Underinsured bodily injury equal to liability coverage

6 Personal Injury Protection of \$5,000 for medical, loss

wages according to statute and \$5,000 accidental
7 If male and female rates are different, use the highest of the two

Submit to: A

Arkansas Insurance Department

1200 West Third Street Little Rock, AR 72201-1904

**Telephone:** 501-371-2800

Email as an attachment insurance.pnc@arkansas.gov You may also attach to a SERFF filing or submit

			Fayet	teville			Trun	nann			Little	Rock			Lake \	Village			Pine	Bluff	
	Gender	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female
Vehicle	Coverages Age	18	18	40	66	18	18	40	66	18	18	40	66	18	18	40	66	18	18	40	66
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2008 4.8L Chevrolet Silverado 1500 "LS" regular cab 119" WB	Minimum Liability with Comprehensive and Collision	\$1,443	\$1,939	\$678	\$693	\$1,650	\$2,225	\$764	\$781	\$2,456	\$3,343	\$1,081	\$1,109	\$1,693	\$2,276	\$798	\$812	\$1,985	\$2,683	\$907	\$928
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2009Ford Explorer 'XLT' 2WD, 4 door	Minimum Liability with Comprehensive and Collision	\$1,515	\$2,036	\$709	\$724	\$1,732	\$2,334	\$800	\$817	\$2,573	\$3,502	\$1,135	\$1,163	\$1,790	\$2,409	\$842	\$856	\$2,082	\$2,816	\$951	\$972
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2010 Honda Odyssey "EX"	Minimum Liability with Comprehensive and Collision	\$1,685	\$2,269	\$788	\$803	\$1,923	\$2,596	\$887	\$904	\$2,851	\$3,882	\$1,261	\$1,289	\$2,021	\$2,724	\$948	\$962	\$2,313	\$3,131	\$1,057	\$1,078
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2011 Toyota Camry 2.5L 4 door Sedan	Minimum Liability with Comprehensive and Collision	\$1,947	\$2,627	\$907	\$922	\$2,221	\$3,001	\$1,023	\$1,040	\$3,283	\$4,470	\$1,457	\$1,485	\$2,380	\$3,212	\$1,110	\$1,124	\$2,672	\$3,619	\$1,219	\$1,240
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2011 Cadillac Seville "CTS" AWD WAG 4 door 3.0L	Minimum Liability with Comprehensive and Collision	\$2,243	\$3,030	\$1,041	\$1,056	\$2,553	\$3,455	\$1,174	\$1,191	\$3,766	\$5,130	\$1,677	\$1,705	\$2,782	\$3,760	\$1,292	\$1,306	\$3,074	\$4,167	\$1,401	\$1,422
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2010 Hyundai Santa Fe SE 4X2	Minimum Liability with Comprehensive and Collision	\$1,737	\$2,340	\$811	\$826	\$1,983	\$2,678	\$915	\$932	\$2,938	\$4,001	\$1,301	\$1,329	\$2,094	\$2,823	\$981	\$995	\$2,386	\$3,230	\$1,090	\$1,111
	100/300/50 Liability with Comprehensive and Collision																				

FORM APCS - last modified May 2012

NAIC Number: 11223

Company Name:
Contact Person:
Telephone No.:
Email Address:

**Effective Date:** 

Safeway Insurance Company of Arkansas Aaron Brubaker

630-850-3895 abrubaker@safewayins.com

10/15/2014

DISCOUNTS OFFERED:
PASSIVE RESTRAINT/AIRBAG
AUTO/HOMEOWNERS
GOOD STUDENT
ANTI-THEFT DEVICE
Over 55 Defensive Driver Discount
\$250/\$500 Deductible Comp./Coll.



Assumptions to Use:

Liability -Minimun \$25,000 per person
 Bodily Injury \$50,000 per accident

\$25,000 per accident

3 Property Damage \$100 deductible per accident

4 Comprehensive & Collision \$250 deductible per accident

5 The insured has elected to accept:

Uninsured motorist property and bodily injury equal to liability coverage Underinsured bodily injury equal to liability coverage

6 Personal Injury Protection of \$5,000 for medical, loss

wages according to statute and \$5,000 accidental
7 If male and female rates are different, use the highest of the two

Submit to:

Arkansas Insurance Department

1200 West Third Street Little Rock, AR 72201-1904

**Telephone:** 501-371-2800

Email as an attachment insurance.pnc@arkansas.gov You may also attach to a SERFF filing or submit

			Fayet	teville			Trun	nann			Little	Rock			Lake \	/illage			Pine	Bluff	
	Gender	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female
Vehicle	Coverages Age	18	18	40	66	18	18	40	66	18	18	40	66	18	18	40	66	18	18	40	66
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2008 4.8L Chevrolet Silverado 1500 "LS" regular cab 119" WB	Minimum Liability with Comprehensive and Collision	\$1,443	\$1,939	\$678	\$693	\$1,650	\$2,225	\$764	\$781	\$2,456	\$3,343	\$1,081	\$1,109	\$1,693	\$2,276	\$798	\$812	\$1,985	\$2,683	\$907	\$928
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2009Ford Explorer 'XLT' 2WD, 4 door	Minimum Liability with Comprehensive and Collision	\$1,515	\$2,036	\$709	\$724	\$1,732	\$2,334	\$800	\$817	\$2,573	\$3,502	\$1,135	\$1,163	\$1,790	\$2,409	\$842	\$856	\$2,082	\$2,816	\$951	\$972
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2010 Honda Odyssey "EX"	Minimum Liability with Comprehensive and Collision	\$1,685	\$2,269	\$788	\$803	\$1,923	\$2,596	\$887	\$904	\$2,851	\$3,882	\$1,261	\$1,289	\$2,021	\$2,724	\$948	\$962	\$2,313	\$3,131	\$1,057	\$1,078
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2011 Toyota Camry 2.5L 4 door Sedan	Minimum Liability with Comprehensive and Collision	\$1,947	\$2,627	\$907	\$922	\$2,221	\$3,001	\$1,023	\$1,040	\$3,283	\$4,470	\$1,457	\$1,485	\$2,380	\$3,212	\$1,110	\$1,124	\$2,672	\$3,619	\$1,219	\$1,240
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2011 Cadillac Seville "CTS" AWD WAG 4 door 3.0L	Minimum Liability with Comprehensive and Collision	\$2,243	\$3,030	\$1,041	\$1,056	\$2,553	\$3,455	\$1,174	\$1,191	\$3,766	\$5,130	\$1,677	\$1,705	\$2,782	\$3,760	\$1,292	\$1,306	\$3,074	\$4,167	\$1,401	\$1,422
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2010 Hyundai Santa Fe SE 4X2	Minimum Liability with Comprehensive and Collision	\$1,737	\$2,340	\$811	\$826	\$1,983	\$2,678	\$915	\$932	\$2,938	\$4,001	\$1,301	\$1,329	\$2,094	\$2,823	\$981	\$995	\$2,386	\$3,230	\$1,090	\$1,111
	100/300/50 Liability with Comprehensive and Collision																				

FORM APCS - last modified May 2012

NAIC Number: 11223

Company Name: Safeway Insurance Company of Arkansas

Contact Person: Aaron T. Brubaker

Telephone No.: 630-850-3895

Email Address: abrubaker@safewayins.com

10/15/2014

**Effective Date:** 

 DISCOUNTS OFFERED:

 PASSIVE RESTRAINT/AIRBAG

 AUTO/HOMEOWNERS

 GOOD STUDENT

 ANTI-THEFT DEVICE

 Over 55 Defensive Driver Discount

 \$250/\$500 Deductible Comp./Coll.

 13

Liability -Minimun \$25,000 per person
 Bodily Injury \$50,000 per accident

Assumptions to Use:

\$25,000 per accident

3 Property Damage \$100 deductible per accident

4 Comprehensive & Collision \$250 deductible per accident

5 The insured has elected to accept:

Uninsured motorist property and bodily injury equal to liability coverage Underinsured bodily injury equal to liability coverage

6 Personal Injury Protection of \$5,000 for medical, loss

wages according to statute and \$5,000 accidental
7 If male and female rates are different, use the highest of the two

Submit to: Arkansas Ins

Arkansas Insurance Department

1200 West Third Street Little Rock, AR 72201-1904

**Telephone:** 501-371-2800

Email as an attachment insurance.pnc@arkansas.gov You may also attach to a SERFF filing or submit

			Fayet	teville			Trun	nann			Little	Rock			Lake \	/illage			Pine	Bluff	
	Gender	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female
Vehicle	Coverages Age	18	18	40	66	18	18	40	66	18	18	40	66	18	18	40	66	18	18	40	66
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2008 4.8L Chevrolet Silverado 1500 "LS" regular cab 119" WB	Minimum Liability with Comprehensive and Collision	\$1,443	\$1,939	\$678	\$693	\$1,650	\$2,225	\$764	\$781	\$2,456	\$3,343	\$1,081	\$1,109	\$1,693	\$2,276	\$798	\$812	\$1,985	\$2,683	\$907	\$928
	100/300/50 Liability with Comprehensive and Collision	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2009Ford Explorer 'XLT' 2WD, 4 door	Minimum Liability with Comprehensive and Collision	\$1,515	\$2,036	\$709	\$724	\$1,732	\$2,334	\$800	\$817	\$2,573	\$3,502	\$1,135	\$1,163	\$1,790	\$2,409	\$842	\$856	\$2,082	\$2,816	\$951	\$972
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2010 Honda Odyssey "EX"	Minimum Liability with Comprehensive and Collision	\$1,685	\$2,269	\$788	\$803	\$1,923	\$2,596	\$887	\$904	\$2,851	\$3,882	\$1,261	\$1,289	\$2,021	\$2,724	\$948	\$962	\$2,313	\$3,131	\$1,057	\$1,078
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2011 Toyota Camry 2.5L 4 door Sedan	Minimum Liability with Comprehensive and Collision	\$1,947	\$2,627	\$907	\$922	\$2,221	\$3,001	\$1,023	\$1,040	\$3,283	\$4,470	\$1,457	\$1,485	\$2,380	\$3,212	\$1,110	\$1,124	\$2,672	\$3,619	\$1,219	\$1,240
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2011 Cadillac Seville "CTS" AWD WAG 4 door 3.0L	Minimum Liability with Comprehensive and Collision	\$2,243	\$3,030	\$1,041	\$1,056	\$2,553	\$3,455	\$1,174	\$1,191	\$3,766	\$5,130	\$1,677	\$1,705	\$2,782	\$3,760	\$1,292	\$1,306	\$3,074	\$4,167	\$1,401	\$1,422
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2010 Hyundai Santa Fe SE 4X2	Minimum Liability with Comprehensive and Collision	\$1,737	\$2,340	\$811	\$826	\$1,983	\$2,678	\$915	\$932	\$2,938	\$4,001	\$1,301	\$1,329	\$2,094	\$2,823	\$981	\$995	\$2,386	\$3,230	\$1,090	\$1,111
	100/300/50 Liability with Comprehensive and Collision																				

NAIC Number: 11223
Company Name: Safewa

Safeway Insurance Company of Arkansas
Aaron T. Brubaker

630-850-3895

abrubaker@safewayins.com 10/15/2014 NB 11/27/2014 RB

DISCOUNTS OFFERED:
PASSIVE RESTRAINT/AIRBAG
AUTO/HOMEOWNERS
GOOD STUDENT
ANTI-THEFT DEVICE
Over 55 Defensive Driver Discount
\$250/\$500 Deducitible Comp/Coll.

Telephone No.:

Email Address:

**Effective Date:** 



Assumptions to Use:

1 Liability-Minimum \$2 2 Bodily Injury \$5

\$25,000 per person \$50,000 per accident \$25,000 per accident

3 Property Damage \$100 deductible per accident 4 Comprehensive & Collision \$250 deductible per accident

5 The insured has elected to accept:

Uninsured motorist property and bodily injury equal to liability coverage

Underinsured bodily injury equal to liability coverage 6 Personal Injury Protection of \$5,000 for medical, loss wages according to statute and \$5,000 accidental

7 If male and female rates are different, use the highest of the two

Submit to: Arkansas Insurance Department

1200 West Third Street

Telephone: 501-371-2800

Email as an attachment : insurance.pnc@arkansas.gov

			Fayet	teville			Trur	nann			Little	Rock			Lake '	Village			Pine	Bluff	
Vehicle	Gender Coverages Age	Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2008 4.8L Chevrolet Silverado 1500 "LS"	Minimum Liability with Comprehensive and Collision	\$1,443	\$1,939	\$678	\$693	\$1,650	\$2,225	\$764	\$781	\$2,456	\$3,343	\$1,081	\$1,109	\$1,693	\$2,276	\$798	\$812	\$1,985	\$2,683	\$907	\$928
regular cab 119" WB	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2009 Ford Explorer 'XLT' 2WD, 4 door	Minimum Liability with Comprehensive and Collision	\$1,515	\$2,036	\$709	\$724	\$1,732	\$2,334	\$800	\$817	\$2,573	\$3,502	\$1,135	\$1,163	\$1,790	\$2,409	\$842	\$856	\$2,082	\$2,816	\$951	\$972
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2010 Honda Odyssey "EX"	Minimum Liability with Comprehensive and Collision	\$1,685	\$2,269	\$788	\$803	\$1,923	\$2,596	\$887	\$904	\$2,851	\$3,882	\$1,261	\$1,289	\$2,021	\$2,724	\$948	\$962	\$2,313	\$3,131	\$1,057	\$1,078
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2011 Toyota Camry 2.5L 4 door Sedan	Minimum Liability with Comprehensive and Collision	\$1,947	\$2,627	\$907	\$922	\$2,221	\$3,001	\$1,023	\$1,040	\$3,283	\$4,470	\$1,457	\$1,485	\$2,380	\$3,212	\$1,110	\$1,124	\$2,672	\$3,619	\$1,219	\$1,240
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2011 Cadillac Seville "CTS" AWD WAG 4 door 3.0L	Minimum Liability with Comprehensive and Collision	\$2,243	\$3,030	\$1,041	\$1,056	\$2,553	\$3,455	\$1,174	\$1,191	\$3,766	\$5,130	\$1,677	\$1,705	\$2,782	\$3,760	\$1,292	\$1,306	\$3,074	\$4,167	\$1,401	\$1,422
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2010 Hyundai Santa Fe SE 4X2	Minimum Liability with Comprehensive and Collision	\$1,737	\$2,340	\$811	\$826	\$1,983	\$2,678	\$915	\$932	\$2,938	\$4,001	\$1,301	\$1,329	\$2,094	\$2,823	\$981	\$995	\$2,386	\$3,230	\$1,090	\$1,111
	100/300/50 Liability with Comprehensive and Collision																				

NAIC Number: 11223
Company Name: Safewa

Safeway Insurance Company of Arkansas
Aaron T. Brubaker

630-850-3895

abrubaker@safewayins.com

new:10/15/2014, renewal (20% cap) 11/27/2014

DISCOUNTS OFFERED:
PASSIVE RESTRAINT/AIRBAG
AUTO/HOMEOWNERS
GOOD STUDENT
ANTI-THEFT DEVICE
Over 55 Defensive Driver Discount
\$250/\$500 Deductible Comp./Coll.

Telephone No.:

Email Address:

**Effective Date:** 



Assumptions to Use:

1 Liability-Minimum \$25,000 per person 2 Bodily Injury \$50,000 per accident

\$50,000 per accident \$25,000 per accident

3 Property Damage \$100 deductible per accident
4 Comprehensive & Collision \$250 deductible per accident

5 The insured has elected to accept:

Uninsured motorist property and bodily injury equal to liability coverage

Underinsured bodily injury equal to liability coverage 6 Personal Injury Protection of \$5,000 for medical, loss

wages according to statute and \$5,000 accidental

7 If male and female rates are different, use the highest of the two

Submit to: Arkansas Insurance Departmen

1200 West Third Street

Telephone: 501-371-2800

Email as an attachment : <u>insurance.pnc@arkansas.gov</u>

			Fayet	teville			Trur	nann			Little	Rock			Lake '	Village			Pine	Bluff	
	Gender	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female
Vehicle	Coverages Age	18	18	40	66	18	18	40	66	18	18	40	66	18	18	40	66	18	18	40	66
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2008 4.8L Chevrolet Silverado 1500 "LS"	Minimum Liability with Comprehensive and Collision	\$1,443	\$1,939	\$678	\$693	\$1,650	\$2,225	\$764	\$781	\$2,456	\$3,343	\$1,081	\$1,109	\$1,693	\$2,276	\$798	\$812	\$1,985	\$2,683	\$907	\$928
regular cab 119" WB	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2009 Ford Explorer 'XLT' 2WD, 4 door	Minimum Liability with Comprehensive and Collision	\$1,515	\$2,036	\$709	\$724	\$1,732	\$2,334	\$800	\$817	\$2,573	\$3,502	\$1,135	\$1,163	\$1,790	\$2,409	\$842	\$856	\$2,082	\$2,816	\$951	\$972
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2010 Honda Odyssey "EX"	Minimum Liability with Comprehensive and Collision	\$1,685	\$2,269	\$788	\$803	\$1,923	\$2,596	\$887	\$904	\$2,851	\$3,882	\$1,261	\$1,289	\$2,021	\$2,724	\$948	\$962	\$2,313	\$3,131	\$1,057	\$1,078
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2011 Toyota Camry 2.5L 4 door Sedan	Minimum Liability with Comprehensive and Collision	\$1,947	\$2,627	\$907	\$922	\$2,221	\$3,001	\$1,023	\$1,040	\$3,283	\$4,470	\$1,457	\$1,485	\$2,380	\$3,212	\$1,110	\$1,124	\$2,672	\$3,619	\$1,219	\$1,240
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2011 Cadillac Seville "CTS" AWD WAG 4 door 3.0L	Minimum Liability with Comprehensive and Collision	\$2,243	\$3,030	\$1,041	\$1,056	\$2,553	\$3,455	\$1,174	\$1,191	\$3,766	\$5,130	\$1,677	\$1,705	\$2,782	\$3,760	\$1,292	\$1,306	\$3,074	\$4,167	\$1,401	\$1,422
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2010 Hyundai Santa Fe SE 4X2	Minimum Liability with Comprehensive and Collision	\$1,737	\$2,340	\$811	\$826	\$1,983	\$2,678	\$915	\$932	\$2,938	\$4,001	\$1,301	\$1,329	\$2,094	\$2,823	\$981	\$995	\$2,386	\$3,230	\$1,090	\$1,111
	100/300/50 Liability with Comprehensive and Collision																				

11223 Safewa

Safeway Insurance Company of Arkansas

Aaron T. Brubaker 630-850-3895

abrubaker@safewayins.com

new:10/15/2014, renewal (20% cap) 11/27/2014

DISCOUNTS OFFERED:
PASSIVE RESTRAINT/AIRBAG
AUTO/HOMEOWNERS
GOOD STUDENT
ANTI-THEFT DEVICE
Over 55 Defensive Driver Discount
\$250/\$500 Deducitible Comp./Coll.

NAIC Number:

Company Name:

Telephone No.:

Email Address:

**Effective Date:** 



Assumptions to Use:

1 Liability-Minimum \$25,000 per person 2 Bodily Injury \$50,000 per accident

\$50,000 per accident \$25,000 per accident

3 Property Damage \$100 deductible per accident 4 Comprehensive & Collision \$250 deductible per accident

5 The insured has elected to accept:

Uninsured motorist property and bodily injury equal to liability coverage

Underinsured bodily injury equal to liability coverage 6 Personal Injury Protection of \$5,000 for medical, loss wages according to statute and \$5,000 accidental

7 If male and female rates are different, use the highest of the two

Submit to: Arkansas Insurance Department

1200 West Third Street

Telephone: 501-371-2800

Email as an attachment : insurance.pnc@arkansas.gov

		Fayetteville Trumann						Little Rock				Lake Village				Pine Bluff					
	Gender	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female	Female	Male	Male or Female	Male or Female
Vehicle	Coverages Age	18	18	40	66	18	18	40	66	18	18	40	66	18	18	40	66	18	18	40	66
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2008 4.8L Chevrolet Silverado 1500 "LS"	Minimum Liability with Comprehensive and Collision	\$1,443	\$1,939	\$678	\$693	\$1,650	\$2,225	\$764	\$781	\$2,456	\$3,343	\$1,081	\$1,109	\$1,693	\$2,276	\$798	\$812	\$1,985	\$2,683	\$907	\$928
regular cab 119" WB	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2009 Ford Explorer 'XLT' 2WD, 4 door	Minimum Liability with Comprehensive and Collision	\$1,515	\$2,036	\$709	\$724	\$1,732	\$2,334	\$800	\$817	\$2,573	\$3,502	\$1,135	\$1,163	\$1,790	\$2,409	\$842	\$856	\$2,082	\$2,816	\$951	\$972
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2010 Honda Odyssey "EX"	Minimum Liability with Comprehensive and Collision	\$1,685	\$2,269	\$788	\$803	\$1,923	\$2,596	\$887	\$904	\$2,851	\$3,882	\$1,261	\$1,289	\$2,021	\$2,724	\$948	\$962	\$2,313	\$3,131	\$1,057	\$1,078
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2011 Toyota Camry 2.5L 4 door Sedan	Minimum Liability with Comprehensive and Collision	\$1,947	\$2,627	\$907	\$922	\$2,221	\$3,001	\$1,023	\$1,040	\$3,283	\$4,470	\$1,457	\$1,485	\$2,380	\$3,212	\$1,110	\$1,124	\$2,672	\$3,619	\$1,219	\$1,240
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2011 Cadillac Seville "CTS" AWD WAG 4 door 3.0L	Minimum Liability with Comprehensive and Collision	\$2,243	\$3,030	\$1,041	\$1,056	\$2,553	\$3,455	\$1,174	\$1,191	\$3,766	\$5,130	\$1,677	\$1,705	\$2,782	\$3,760	\$1,292	\$1,306	\$3,074	\$4,167	\$1,401	\$1,422
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2010 Hyundai Santa Fe SE 4X2	Minimum Liability with Comprehensive and Collision	\$1,737	\$2,340	\$811	\$826	\$1,983	\$2,678	\$915	\$932	\$2,938	\$4,001	\$1,301	\$1,329	\$2,094	\$2,823	\$981	\$995	\$2,386	\$3,230	\$1,090	\$1,111
	100/300/50 Liability with Comprehensive and Collision																				

# NAIC LOSS COST DATA ENTRY DOCUMENT

1.	Th	is filing transmittal is part of Company Tracking #	SWAR-PPA-AR-1401R						
2.	If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/ Item Filing Number  Company Name Company NAIC Number  A. Safeway Insurance Company of Arkansas B. 11223  Product Coding Matrix Line of Business (i.e., Type of Insurance)  Product Coding Matrix Line of Insurance (i.e., Sub-type of Insurance)								
		Company Name		Company NAIC Number					
3.	A.	Safeway Insurance Company of Arkansas	B.	11223					
		Product Coding Matrix Line of Business (i.e., Type of Insurance)	Proc	duct Coding Matrix Line of Insurance (i.e., Sub-type of Insurance)					
4.	A.	19.0 Personal Auto	B.	19.0001 Private Passenger Auto (PPA)					

5.

(4)					FOR LOSS COSTS C	ANII V	
(A)	(=)				FUR LUSS CUSTS C		
1	(B)	(C)	(D)	(E)	(F)	(G)	(H)
COVERAGE	Indicated	Requested		Loss Cost	Selected	Expense	Co. Current
(See Instructions)	% Rate	% Rate	Expected	Modification	Loss Cost	Constant	Loss Cost
	Level Change	Level Change	Loss Ratio	Factor	Multiplier	(If Applicable)	Multiplier
Bodily Injury	24.9%	14.3%					
Property Damage	41.9%	14.8%					
Medical Payment	33.8%	12.3%					
UM/UIM	-2.3%	0.0%					
Comprehensive	-1.9%	0.0%					
Collision	-3.4%	0.0%					
TOTAL OVERALL EFFECT	14.9%	7.1%					

6.	5 Year History	Rate	Change His	tory			
Year	Policy Count	% of Change	Effective Date	State Earned Premium (000)	Incurred Losses (000)	State Loss Ratio	Countrywide Loss Ratio
2010	303	n/a	n/a	144	133	.92	.51
2011	1,655	-3.5%	3/1/2011	1,295	1,193	.92	.55
2012	2,581	8.7%	n/a	2,685	2,232	.83	.58
2013	2,000	n/a	3/15/2013	2,761	1,976	.72	.56
2014	1,617	n/a	n/a	1,060	1,688	1.59	Not available yet

Expense Constants	Selected Provisions
A. Total Production Expense	17.8%
B. General Expense	1.8%
C. Taxes, License & Fees	3.2%
D. Underwriting Profit	5.0%
& Contingencies	
E. Other (explain)	0.0%
F. TOTAL	27.8%

8.

N\_\_ Apply Lost Cost Factors to Future filings? (Y or N)
+39.71% Estimated Maximum Rate Increase for any Insured (%). Territory (if applicable):Terr 8, Class 2B2, 4 points, BI/PD only

Stimated Maximum Rate Decrease for any Insured (%) Territory (if applicable): many policies unchanged. 9.

10.

11223 Safowa

Safeway Insurance Company of Arkansas Aaron T. Brubaker

630-850-3895

abrubaker@safewayins.com

10/15/2014

DISCOUNTS OFFERED:
PASSIVE RESTRAINT/AIRBAG
AUTO/HOMEOWNIERS
GOOD STUDENT
ANTI-THEFT DEVICE
Over 55 Defensive Driver Discount
\$250/\$500 Deductible Comp./Coll.

NAIC Number:

Company Name:

Telephone No.:

Email Address:

**Effective Date:** 



Assumptions to Use:

1 Liability-Minimum \$25,000 per person

2 Bodily Injury \$50,000 per accident \$25,000 per accident

3 Property Damage \$100 deductible per accident 4 Comprehensive & Collision \$250 deductible per accident

5 The insured has elected to accept:

Uninsured motorist property and bodily injury equal to liability coverage

Underinsured bodily injury equal to liability coverage 6 Personal Injury Protection of \$5,000 for medical, loss wages according to statute and \$5,000 accidental

7 If male and female rates are different, use the highest of the two

Submit to: Arkansas Insurance Department

1200 West Third Street

Telephone: 501-371-2800

Email as an attachment : insurance.pnc@arkansas.gov

		Fayetteville Trumann								Little	Rock		Lake Village				Pine Bluff				
Vehicle	Gender Coverages Age	Female	Male 18	Male or Female	Male or Female	Female 18	Male 18	Male or Female	Male or Female	Female 18	Male 18	Male or Female	Male or Female	Female 18	Male 18	Male or Female	Male or Female	Female 18	Male 18	Male or Female	Male or Female
Verificie	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	66 \$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	40 \$478	\$499
2008 4.8L Chevrolet Silverado 1500 "LS"	Minimum Liability with Comprehensive and Collision	\$1,443	\$1,939	\$678	\$693	\$1,650	\$2,225	\$764	\$781	\$2,456	\$3,343	\$1,081	\$1,109	\$1,693	\$2,276	\$798	\$812	\$1,985	\$2,683	\$907	\$928
regular cab 119" WB	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2009 Ford Explorer 'XLT' 2WD, 4 door	Minimum Liability with Comprehensive and Collision	\$1,515	\$2,036	\$709	\$724	\$1,732	\$2,334	\$800	\$817	\$2,573	\$3,502	\$1,135	\$1,163	\$1,790	\$2,409	\$842	\$856	\$2,082	\$2,816	\$951	\$972
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2010 Honda Odyssey "EX"	Minimum Liability with Comprehensive and Collision	\$1,685	\$2,269	\$788	\$803	\$1,923	\$2,596	\$887	\$904	\$2,851	\$3,882	\$1,261	\$1,289	\$2,021	\$2,724	\$948	\$962	\$2,313	\$3,131	\$1,057	\$1,078
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2011 Toyota Camry 2.5L 4 door Sedan	Minimum Liability with Comprehensive and Collision	\$1,947	\$2,627	\$907	\$922	\$2,221	\$3,001	\$1,023	\$1,040	\$3,283	\$4,470	\$1,457	\$1,485	\$2,380	\$3,212	\$1,110	\$1,124	\$2,672	\$3,619	\$1,219	\$1,240
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2011 Cadillac Seville "CTS" AWD WAG 4 door 3.0L	Minimum Liability with Comprehensive and Collision	\$2,243	\$3,030	\$1,041	\$1,056	\$2,553	\$3,455	\$1,174	\$1,191	\$3,766	\$5,130	\$1,677	\$1,705	\$2,782	\$3,760	\$1,292	\$1,306	\$3,074	\$4,167	\$1,401	\$1,422
	100/300/50 Liability with Comprehensive and Collision																				
	Minimum Liability	\$749	\$993	\$362	\$377	\$868	\$1,157	\$408	\$425	\$1,320	\$1,794	\$565	\$593	\$749	\$989	\$369	\$383	\$1,041	\$1,396	\$478	\$499
2010 Hyundai Santa Fe SE 4X2	Minimum Liability with Comprehensive and Collision	\$1,737	\$2,340	\$811	\$826	\$1,983	\$2,678	\$915	\$932	\$2,938	\$4,001	\$1,301	\$1,329	\$2,094	\$2,823	\$981	\$995	\$2,386	\$3,230	\$1,090	\$1,111
	100/300/50 Liability with Comprehensive and Collision																				